

## Eliminate the guesswork when working a deal

QuickScreen can be easily integrated throughout the customer journey, giving dealers visibility to the FICO® score and equity position before placing a hard inquiry on the consumer's credit file.

# Prescreen - QuickScreen



Affinitiv Quote has integrated 700Credit's dealer-initiated soft-pull solution (QuickScreen) into their platform. This solution does not require a customer's SSN or DOB and does not affect their credit score. QuickScreen can be integrated with many applications at your store, giving you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away.

### QuickScreen provides instant access to:

- FICO® Score
- Summary of Auto Trade Lines including:
  - Current Monthly Payments
  - Current Auto Loan Interest Rates
  - Remaining Balance/Payoff Payment History
  - Months Remaining on Auto Loans

QuickScreen Results

Result: Consumer Passed Quick Screen Criteria

Score: 727 (Tier 1)

Powered by TU: FICO AUTO 08

Consumer Information:

Name: John Doe

Email: jdoe@email.com

Address: 123 Main St.  
Farmington Hills, MI 48334

Phone: (999)-555-1234

Auto Summary:

Available Revolving Credit: \$3,881.00

Auto Inquiries last 30 days: 0

Auto Trade Line 1

Interest Rate: 6.47%

Original Amount: \$12,886.00

Original Terms: 60 Months

No of Late Payments: 0

Monthly Payment: \$252.00

Percent Paid: 100%

Estimated Payoff: \$0.00

Remaining Terms: 0 Months

Trade Status: Closed

Trade Open Date: 11/11/2012

Auto Trade Line 2

Interest Rate: 4.66%

Original Amount: \$16,045.00

Original Terms: 61 Months

No of Late Payments: 0

Monthly Payment: \$296.00

Percent Paid: 100%

Estimated Payoff: \$0.00

Remaining Terms: 0 Months

Trade Status: Closed

Trade Open Date: 07/21/2011

Certificate Status:

Printed By: N/A

Confirmed By: N/A

PRINT NOW

### The power of prescreen data:

- Expand your dealership's SERVICE LANE sales opportunities by filling in the gaps on customers who did not purchase the vehicle at your store.
- OpportunityAlerts! that identify where the opportunities are.
- Improve closing ratios through credit insight.
- Hold deal gross from quoting the right payment at the start of the deal.

|                | Equifax | Experian | TransUnion |
|----------------|---------|----------|------------|
| FICO Surcharge | \$2.79  | \$1.79   | \$2.39     |
| Vantage        | \$0.49  | \$1.35   | \$0.95     |
| FACTA          | \$0.21  | N/A      | N/A        |