



USER GUIDE
MARCH 2026



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Setup Instructions

For activity updates (from Reynolds and Reynolds » 700Credit), open the **'700Credit Settings'** page. Locate **'DAP Enable Partner Push'** and set to **'True'**.

700 Credit Settings

TransUnion Credit Summary false	Activate Auto Summary inactive
Experian Profile Summary false	Adverse Action Letters inactive
TU Report Format HTML	Disclosure Letters inactive
EX Report Format HTML	Risk Based Pricing Notification inactive
EQ Report Format HTML	EQ Multiple Models false
EX VPN false	Enable Partner Push true
QuickQualify Pricing Method Price Per Transaction	
QuickScreen Pricing Method Price Per Transaction	
700 RF Pricing Method Per Transaction Per Item	
R1 IDONE Pricing Method Transaction	Effective Date(MM/DD/YYYY) 04/16/2024
700Credit Customer No	
Level true	

For awareness updates, login to 700Dealer portal and open the **'Dealer settings'** page.

Locate **'Enable Awareness Service'** and **'Reynolds DMS'**, ensure boxes are checked, and then provide appropriate credentials for the **'Dealer ID/System ID'**. This allows 700Credit to post awareness updates for transactions that occur outside of Reynolds DMS.

Bypass Overdue Training

QuickScan:

<input checked="" type="checkbox"/> Enable QuickScan	<input type="checkbox"/> Enable ReScan
<input checked="" type="checkbox"/> Enable Selfie	<input checked="" type="checkbox"/> Enable Synthetic ID Verification
<input checked="" type="checkbox"/> Enable Identity Verification	<input type="checkbox"/> Enable OFAC Check
<input type="checkbox"/> Enable DMS Verification	

Enable Awareness Service

Reynolds DMS DealerID * SystemID *

700Credit & Reynolds and Reynolds Integration

Credit Bureau Inquiry (CBI) Application

The **Credit Bureau Inquiry (CBI)** application is used to obtain credit bureau inquiries for customers and review the resulting credit reports. A Risk-Based Pricing Notice (RBPN) is included with each report.

In addition, several options are available when the inquiry is requested, such as:

- Verifying customer information against the Office of Foreign Assets Control (OFAC) Specially Designated Nationals (SDN) list.
- Performing a Red Flag check to help protect the dealership against fraud.
- Including adverse action notices to inform customers of their denied application due to their credit report.
- Performing common compliance tasks, such as viewing, printing, and sending RBPN and AA notices to customers.
- Requesting Out of Wallet questions to assist in verifying the identification of a customer based on information such as past residences and credit accounts.

Note: Dealership personnel must comply with federal regulations when using the CBI application, including obtaining customer consent to receive credit information. Contact a legal representative familiar with the applicable laws and dealership operations before submitting credit inquiries.

To perform credit inquiries, the CBI application must be licensed. To use Mail House options to perform compliance tasks, a Mail House subscription must be purchased. For information about licensing the CBI application or purchasing a Mail House subscription, contact your Account Manager.

Pulling Credit in ERA-IGNITE F&I

To begin pulling credit, open the Credit Bureau Inquiry (CBI) solution. This can be accessed from the **'Start Deal'** screen, or from within a deal from the F&I/Desking worksheet either by clicking the CBI icon or by clicking **'Tools'** in the top navigation bar, and then **'Credit Bureau Inquiry'**.

Once open, click **'New'** to start the credit inquiry process.

Credit Bureau Inquiry

Refresh (F8)

New Inquiry

Individual Joint OFAC OOW QuickScan Bureau: EQUIFAX Page 1 Customer# [] Deal # [] **New**

Search

Inquiry Info: Inquiry Date: 3 Days, Origin: [], Linked: []

Customer: Last Name: [], First Name: [], Last 4 SSN: [], Company: [] **Search (F12)** **Clear**

Inquiries and Reports

Inquiry Info			Inquiry Info				Bureau Scores			
Origin	SSN	Name	Date Time	User ID	Ref Number	App Consent	EFX	TUC	XPB	OFAC
700	***-**-1706	BLACKWELL, PHILLIP	10/29/24 10:16	700Credit	7-00Dfa-f7e2ef-c78			820		CLR
CBI	NONE	GODBE, TONI	10/29/24 08:30	SSM	0-41201-010000-QW					
CBI	***-**-1706	BLACKWELL, PHILLIP	10/29/24 08:22	SSM	0-41201-010000-QV					
CBI	NONE	COBALT REFINERY CO. I...	10/28/24 14:18	SSM	0-41201-010000-QT					HIT
CBI	***-**-1706	BLACKWELL, PHILLIP	10/28/24 13:10	SSM	0-41201-010000-QS					CLR
700	***-**-1706	BLACKWELL, PHILLIP	10/28/24 12:49	700Credit	7-00D0c-5a8136-03e			820		
700	***-**-1706	BLACKWELL, PHILLIP	10/28/24 12:38	700Credit	7-00D27-68fd5-080			820		CLR
CBI	***-**-1706	BLACKWELL, PHILLIP	10/28/24 12:12	SSM	0-41201-010000-QR					CLR

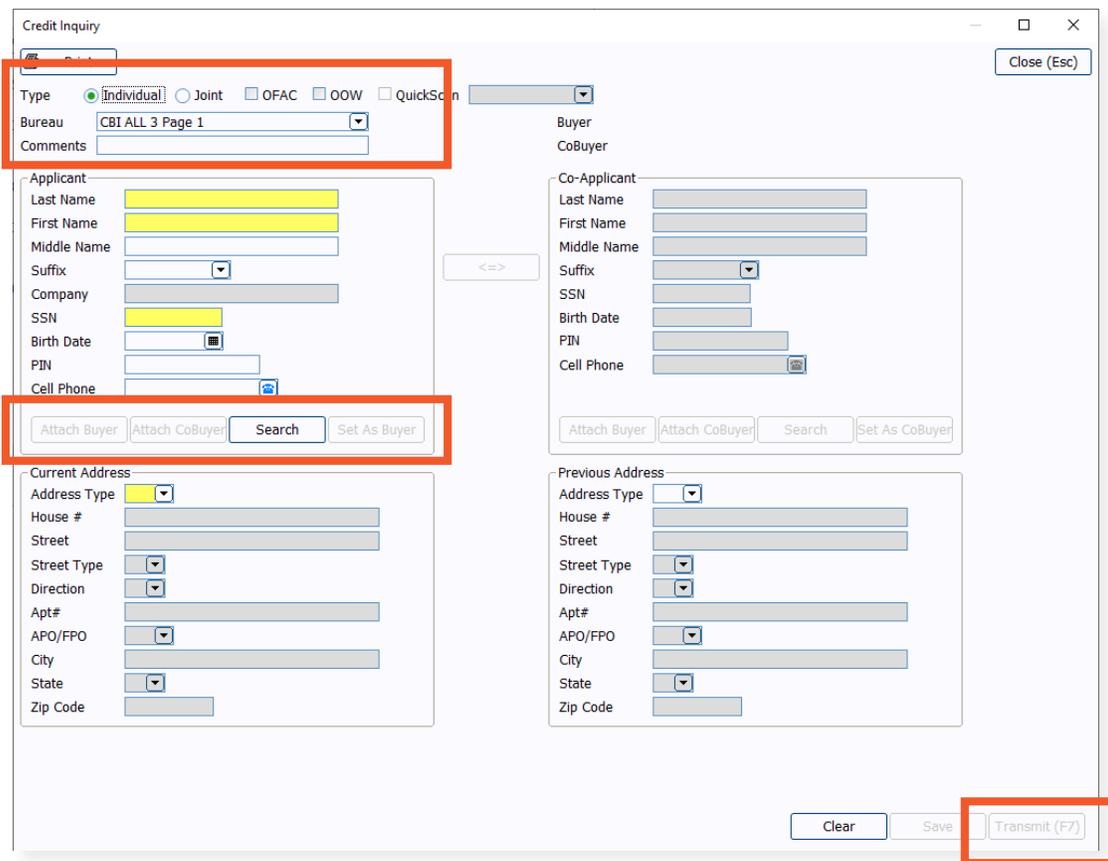
Buyer: **BLACKWELL, PHILLIP** Inquiry Status: **COMPLETE** Risk Based Pricing Notice: **10/29/24 - Queued**
 Deal #: **193551** Inquiry Type: **INDIVIDUAL** Adverse Action Notice: **10/29/24 - Queued**

Compliance Attach Verify Email Send to Mail House View Print (F10) Delete Recall Transmit (F7)

The Credit Inquiry screen will appear. In the **'Type'** section, select whether to submit an individual or joint application, and then from the **'Bureau'** drop-down, select the credit bureau or product to use for the credit report.

Scroll down to the **'Applicant'** and **'Current Address'** sections and provide the customer information as needed. Required fields are highlighted in yellow.

After entering in all the required information, click the **'Transmit'** button. The credit inquiry is then transmitted.



The screenshot shows the 'Credit Inquiry' window with several sections highlighted in red boxes:

- Type and Bureau:** The 'Type' section has radio buttons for 'Individual' (selected), 'Joint', 'OFAC', 'OOW', and 'QuickScan'. The 'Bureau' dropdown is set to 'CBI ALL 3 Page 1'.
- Applicant Information:** Fields for Last Name, First Name, Middle Name, Suffix, Company, SSN, Birth Date, PIN, and Cell Phone are present. SSN and Birth Date are highlighted in yellow.
- Current Address:** Fields for Address Type, House #, Street, Street Type, Direction, Apt#, APO/FPO, City, State, and Zip Code are present.
- Buttons:** 'Attach Buyer', 'Attach CoBuyer', 'Search', and 'Set As Buyer' buttons are highlighted in red.
- Transmit Button:** The 'Transmit (F7)' button at the bottom right is highlighted in red.

- Click the **'Attach Buyer'** button, highlighted above, or the **'Attach CoBuyer'** buttons to attach the buyer/co-buyer from the deal to the credit inquiry.
- Select the **OFAC check box** to perform only an OFAC inquiry when the credit inquiry is transmitted.
- Select the **Out of Wallet check box** to perform an Out of Wallet screening. When the request is submitted, three to five questions are sent back to the CBI application for the customer to answer to verify their identity.
- Click the **'Set as Buyer'** button or the **'Set as CoBuyer'** button to replace the information on the deal with information entered on the Credit Bureau Inquiry window.

Viewing Credit Reports

Once a credit inquiry is transmitted, the inquiry displays in the **'Inquiries and Reports'** section on the **'Credit Bureau Inquiry'** window.

The screenshot shows the 'Credit Bureau Inquiry' window. At the top right is a 'Refresh (F8)' button. Below it is the 'New Inquiry' section with radio buttons for 'Individual' (selected), 'Joint', 'OFAC', 'OOW', and 'QuickScan'. There is a 'Bureau' dropdown menu set to 'EQUIFAX Page 1', and input fields for 'Customer#' and 'Deal #' with a 'New' button. The 'Search' section has 'Inquiry Info' with a '3 Days' dropdown and 'Origin' dropdown, and 'Customer' with 'Last Name', 'Last 4 SSN', 'First Name', and 'Company' input fields, along with 'Search (F12)' and 'Clear' buttons. The 'Inquiries and Reports' section contains a table with columns for 'Inquiry Info' and 'Bureau Scores'.

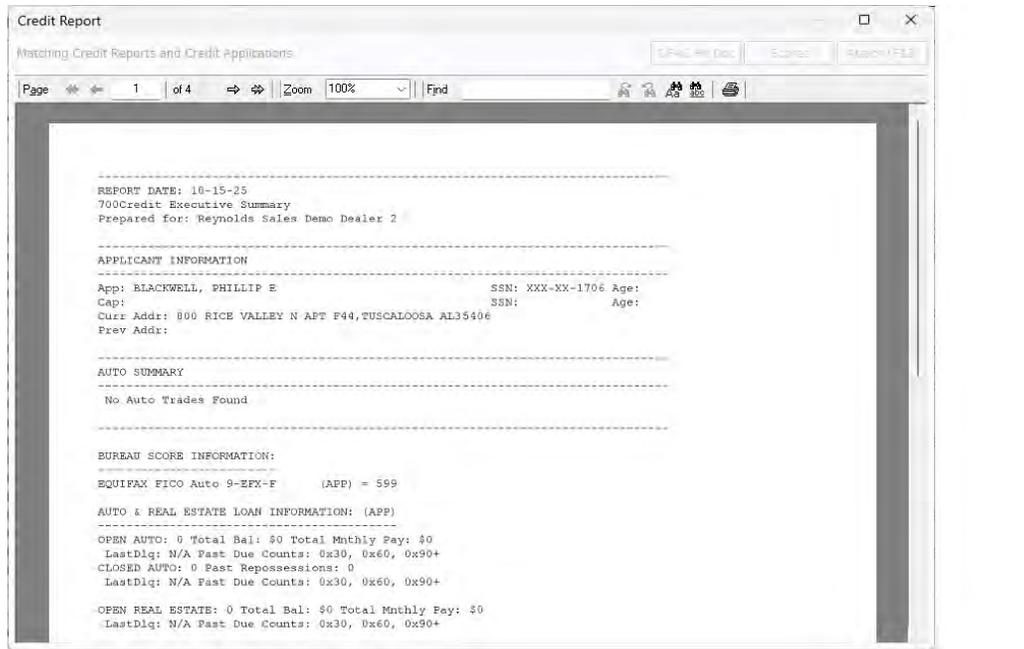
Inquiry Info			Inquiry Info				Bureau Scores			
Origin	SSN	Name	Date Time	User ID	Ref Number	App Consent	EFX	TUC	XPN	OFAC
700	***-**-1706	BLACKWELL, PHILLIP	10/29/24 10:16	700Credit	7-00Dfa-f7e2ef-c78			820		CLR
CBI	NONE	GODBE, TONI	10/29/24 08:30	SSM	0-41201-010000-QW					
CBI	***-**-1706	BLACKWELL, PHILLIP	10/29/24 08:22	SSM	0-41201-010000-QV					
CBI	NONE	COBALT REFINERY CO. I...	10/28/24 14:18	SSM	0-41201-010000-QT					HIT
CBI	***-**-1706	BLACKWELL, PHILLIP	10/28/24 13:10	SSM	0-41201-010000-QS					CLR
700	***-**-1706	BLACKWELL, PHILLIP	10/28/24 12:49	700Credit	7-00D0c-5a8136-03e			820		

To view the credit report, locate the desired applicant from the **'Inquiries and Reports'** section.

If an applicant has completed a credit report, there will be a **blue FICO® Score** listed under one, or more of their **'EFX, TUC, and/or XPN'** columns. This field is a hyperlink to the related credit report.

This screenshot is identical to the one above but includes red rectangular boxes highlighting the '820' scores. One box highlights the '820' in the 'EFX' column of the first row, and another box highlights the '820' in the 'TUC' column of the last row.

Below is an example of the credit report that appears on screen in a pop-up window.



IGNITE Security Maintenance

The following access is required in order to utilize the Out of Wallet feature:

F&I/Desking > Actions > CBI Out of Wallet

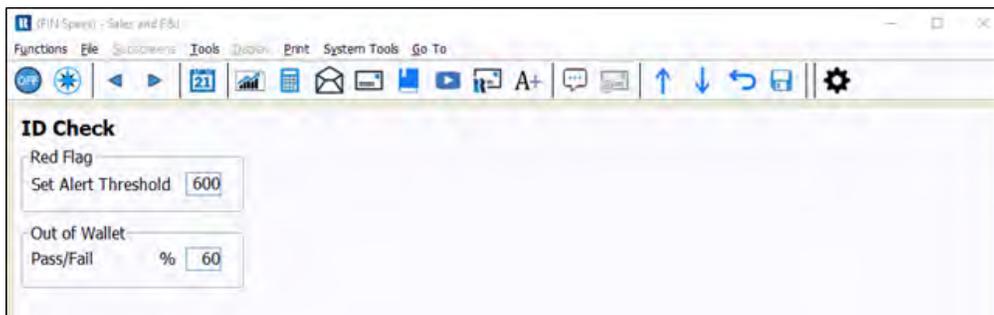
Description	Permission	User Group
Add a Deal	<input type="checkbox"/>	<input type="checkbox"/>
CBI Add New Inquiry	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CBI Delete Inquiry/Report	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CBI Out of Wallet	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CBI Transmit Inquiry/Report	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CBI View Report	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional access is required to view the credit reports that contain the Red Flag scores and reports:

- **F&I/Desking > Access Types > CBI Credit Reports**
- **F&I/Desking > Actions > CBI View Report**

Setup

Specifications are maintained in: **F&I specs > Functions > Credit Bureau Inquiry > ID Check.**



Red Flag: This field controls the Red Flag score alert threshold; any score below the set threshold will display an alert.

- i.e. A threshold of 600 will show an alert for anyone with a Red Flag score lower than 600.

Out of Wallet: The Pass/Fail field determines the passing score for the Out of Wallet questions.

- i.e. A threshold of 600 will show an alert for anyone with a Red Flag score lower than 600.

Red Flags & Out of Wallet Questions (OOW)

If there is a Red Flag alert after running a credit report it will look like this. You will need to clear the Red Flags before proceeding.

Credit Bureau Inquiry

New Inquiry
 Individual Joint OFAC OOW QuickScan Bureau: EQUIFAX Page 1 Customer# [] Deal # [] New

Search
 Inquiry Info: Inquiry Date: 30 Days Origin: [] Linked: []
 Customer: Last Name: [] First Name: [] Last 4 SSN: [] Company: [] Search (F12) Clear

Inquiry Info			Inquiry Info			Bureau Scores								
Origin	SSN	Name	Date Time	User ID	Ref Number	App Consent	EFX	TUC	XPN	OFAC	Red Flag	Synthetic ID	MLA	IDV
CBI	***-**-9298	BLOUNT, KATHLEEN	10/22/24 10:25	SSM	0-41201-010000-QF					CLR	Alert	Caution	Clear	ID Ver
700	***-**-9298	BLOUNT, KATHLEEN	10/22/24 08:56	700Credit	7-00D4F-d55199-1bc				839	CLR	Alert	Caution	Clear	Quiz F
700	***-**-9298	BLOUNT, KATHLEEN	10/22/24 08:40	700Credit	7-00D52-11b35e-fd8		745			CLR	Alert	Caution	Clear	Quiz F
700	***-**-9298	BLOUNT, KATHLEEN	10/22/24 08:34	700Credit	7-00Dae-5d86fd-e21					CLR	Alert	Caution	Clear	ID Ver
700	***-**-1706	BLACKWELL, PHILLIP	10/22/24 07:57	700Credit	7-00D8c-f6e85f-0ca		599			CLR	Alert	Clear	Clear	Quiz F
700	***-**-1706	BLACKWELL, PHILLIP	10/22/24 07:56	700Credit	7-00D9b-c1355a-e72				820	CLR	Alert	Clear	Clear	Quiz F
700	***-**-1706	BLACKWELL, PHILLIP	10/21/24 13:19	700Credit	7-00Db8-24a2de-811		599	820	592	CLR	Alert	Clear	Clear	Quiz F
700	***-**-1706	BLACKWELL, PHILLIP	10/21/24 12:13	700Credit	7-00Dbf-96d40d-910		599	820	592	CLR	Alert	Clear	Clear	Quiz F
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 15:34	SSM	0-41201-010000-QD					CLR				
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 14:42	SSM	0-41201-010000-QC		599	861	600	CLR	Alert	Low Risk	Clear	
CBI	NONE	SIMPSON, HOMER SIMPS...	10/18/24 14:41	JCAMP	6-ca4cb-d5469b-433							Low Risk		
CBI	NONE	SIMPSON, HOMER SIMPS...	10/18/24 14:32	JCAMP	d-2e25f-e83fa7-47d						Alert	Low Risk	Clear	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 11:21	SSM	0-41201-010000-Q8				600	CL	Alert	Low Risk	Clear	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 11:19	SSM	0-41201-010000-Q9		861			CL	Alert	Low Risk	Clear	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 11:18	SSM	0-41201-010000-Q8		599			CLR	Alert	Low Risk	Clear	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 08:00	SSM	0-41201-010000-Q7				861	CLR	Alert	Low Risk	Clear	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 07:58	SSM	0-41201-010000-Q6		599			CLR	Alert	Low Risk	Clear	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 07:50	SSM	0-41201-010000-Q5		599	861	600	CLR	Alert	Low Risk	Clear	

Buyer: BLACKWELL, PHILLIP Inquiry Status: COMPLETE Risk Based Pricing Notice: 10/29/24 - Queued
 Deal #: 193551 Inquiry Type: INDIVIDUAL Adverse Action Notice: 10/29/24 - Queued

From the CBI home page, click/highlight the customer's name in the 'Inquiries' section. Click the 'Actions' drop-down and then the 'Recall' button, at the bottom of the screen.

CBI	***-**-1706	BLACKWELL, PHILLIP	10/06/25 19:33	VOS4	0-00150-2/0000...		599	843		CLR	Alert	LOW RISK
CBI	NONE	ABC CONSTRUCT Q	10/06/25 09:16	PPD8	0-00150-270000...					CLR		

Buyer: BLACKWELL, PHILLIP Inquiry Status: COMPLETE Risk Based Pricing Notice
 Deal #: 38638 Inquiry Type: INDIVIDUAL Adverse Action Notice

Compliance Notices | Compliance Monitoring | Attach | Verify | Email | Send to Mail House | View | Print (10) | **Actions**

- Add Deal
- Delete
- Recall
- Transmit

The Credit Inquiry screen will open.

Check the **'Out of Wallet'** box and review the consumer's information that has auto-populated into the form after being gathered and stored from the previous credit inquiry.

Click **'Transmit'** to start the ID check and generate the OOW questions.

The screenshot shows the 'Credit Inquiry' application window. At the top, there are radio buttons for 'Individual' (selected), 'Joint', 'OF C', and 'OOW'. The 'OOW' option is highlighted with a red box and an arrow. Below this, there are fields for 'Bureau' (CBI ALL 3 Page 1) and 'Comments'. The form is divided into sections for 'Applicant' and 'Buyer/Co-Applicant' information, including names, SSN, birth date, and addresses. At the bottom right, the 'Transmit (F7)' button is highlighted with a red box.

The **'ID Check'** screen will appear with 3-5 randomly selected questions for the customer to answer.

Enter the answers to the OOW questions. Click **'Submit'** to process the answers.

'Print' can be used to print out the questions to give to the customer for review.

The screenshot shows the 'ID Check' screen for applicant Valsamma Joseph. It displays a list of five multiple-choice questions. Question 1 asks for a previously resided city, with 'SUMMERTOWN' selected. Question 2 asks about veterinary insurance for a pet, with 'NADA' selected. Question 3 asks for a current mortgage lender, with 'COMMONWEALTH MTG' selected. Question 4 asks for a birth year, with '1981' selected. Question 5 asks for a county, with 'WYOMING' selected. The screen includes 'Clear' and 'Print' buttons at the bottom.

Once completed, the user will be returned to the CBI screen, where the consumer receives a score of one of the following:

- **Pass**
- **Fail** – The score of the OOW questions is below the dealership’s specifications.
- **Timed Out** – The OOW questions will time out after 30 minutes.

If the user fails or times out, a new set of OOW questions can be requested or a manual check can be used to validate the customer’s identity.

Important: The dealership will be billed for each time a set of questions are requested.

Inquiry Info			ID Verification							
Origin	SSN	Name	Synthetic ID	MLA	IDV	IDOne	QuickScan	Out of Wallet	Manual ID	
CBI	***-**-3760	GODBE, TONI						Fail 2/5		
CBI	***-**-0388	FINFIELD, CYNTHIA L	Not Activated	Inco...						
CBI	***-**-0388	FINFIELD, CYNTHIA L.					Not Sent			
700	NONE	TESTCO, EDGAR					Failed			
700	NONE	PENNY, JILL MN					Caution			
700	NONE	BALI, JOHN MN					Caution			
700	NONE	MACARTHUR, SHERYL								
700	NONE	MEHTA, MANOJ					Caution			
700	NONE	UNKNOWN SCAN, REETA					Unknown			

Run a Manual ID Check

Highlight the desired user’s row and click **‘Verify’** and then **‘Manual ID’** from the drop-down.

The screenshot shows the 'Inquiries and Reports' interface. At the bottom, there is a summary section for the selected inquiry:

Buyer: **GODBE, TONI**
 Deal #: **196127**
 Inquiry Status: **COMPLETE**
 Inquiry Type: **OOW**
 Risk Based Pricing Notice
 Adverse Action Notice

Below this summary is a toolbar with buttons for 'Compliance Notices', 'Compliance Monitoring', 'Attach', 'Verify', 'Email', 'Send to Mail House', 'View', and 'Print (F10)'. The 'Verify' dropdown menu is open, showing options: 'Manual ID', 'OFAC Manual Verify', and 'OFAC Hit Document'. The 'Manual ID' option is highlighted.

Similar to the deal notes screen from **'Deskings' or 'OFAC Due Diligence Notes'**, dealers can track all documents provided by consumer.

This activity-tracking feature (featured to the right) will record all saved **and** deleted information.

Verify ID Documentation

Documents Provided

ID: Drivers License / Government ID / Passport / Passport Card

Utility Bill

Bank Statement

Phone Bill

Other: Please Specify

ID Verification

ID Documentation appears unaltered

Image and physical description from ID are consistent with applicant

ID Information matches application

Additional Notes

CHECKED DRIVER LICENSE AND UTILITY BILL

Last Saved

Date/Time

User ID

Save (F12) Cancel

Once the manual ID check is completed, the word **'Yes'** will appear in the **'Manual'** field.

Credit Report Info		ID Verification			
SSN	Name	Ref Number	User ID	Out of Wallet	Manual
***-**-7220	JOSEPH, VALSAMMA T	0-41201-010000-8C	SSM	Fail 0/5	Yes
***-**-7290	LLAMBSEAR, JAMES B				
***-**-7290	LLAMBSEAR, JAMES B				
***-**-7290	LLAMBSEAR, JAMES B	0-41201-010000-88	SSM		Yes
***-**-2197	BBACOMMON, GLORIA F	0-41201-010000-88	SSM		Yes

Reports

All the action items for Out of Wallet can be found in 'Deal Manager' in the 'Credit and Compliance' section. This section of 'Deal Manager' will read as follows:

Credit and Compliance							
EFX	EXP	TUC	OFAC	RF Score	RF Alert	OOW	Manual ID
759	779	825	CLR	694	Alert	!	N/A

Below is a more detailed explanation of the report and its columns..

Column Name	Meaning	Hyperlink Reflex
Red Flag (RF) Score	Displays the red flag score <ul style="list-style-type: none"> N/A = No credit report attached and deal category of Dealer Trade, Wholesale or Fleet ! = No credit report attached 0-999 = Red Flag score 	! directs user into the drill and opens the CBI screen on top 0-999 directs user into the report
Red Flag (RF) Alert	Indicates if a red flag alert exists <ul style="list-style-type: none"> Alert = Red flag alert exists Space = No credit reports attached to the deal OR a Red Flag alert does not exist in the report 	Alert hyperlink directs user to the Red Flag Report
Out of Wallet (OOW)	Displays results of the out of wallet questions <ul style="list-style-type: none"> Pass = user passed Fail = user failed Timed Out = attempt had timed out N/A = OOW was not recommended OR OOW was recommended but Manual ID is set to Yes ! = OOW was recommended and Manual ID is not set to Yes 	n/a
Manual ID	Displays whether ID was manually verified if buyer/co-buyer fails OOW questions <ul style="list-style-type: none"> N/A = OOW was not performed OR OOW result is 	<input checked="" type="checkbox"/> will drill into the Verify ID modal and display any notes entered to identify client

Credit & Compliance Notice Manager

The **'Compliance Notice Manager'** tab on the **'Credit and Compliance Manager'** window is used to review credit report information and manage compliance tasks.

Note: The Credit Bureau Inquiry (CBI) application must be licensed to access the Compliance Notice Manager tab. To use Mail House features, the Mail House subscription must be purchased.

The following tasks can be performed using the Compliance Notice Manager tab.

- Review credit report information.
- Review information for deals and credit applications associated with credit reports.
- Perform common compliance tasks, such as printing a compliance notice, adding a compliance notice to the Mail House queue, or sending a compliance notice to a designated email address as an attachment to an Internet email message.
- Perform a search for credit reports based on criteria, such as whether a risk-based pricing notice or adverse action notice has been printed.

Accessing the Compliance Notice Manager Tab

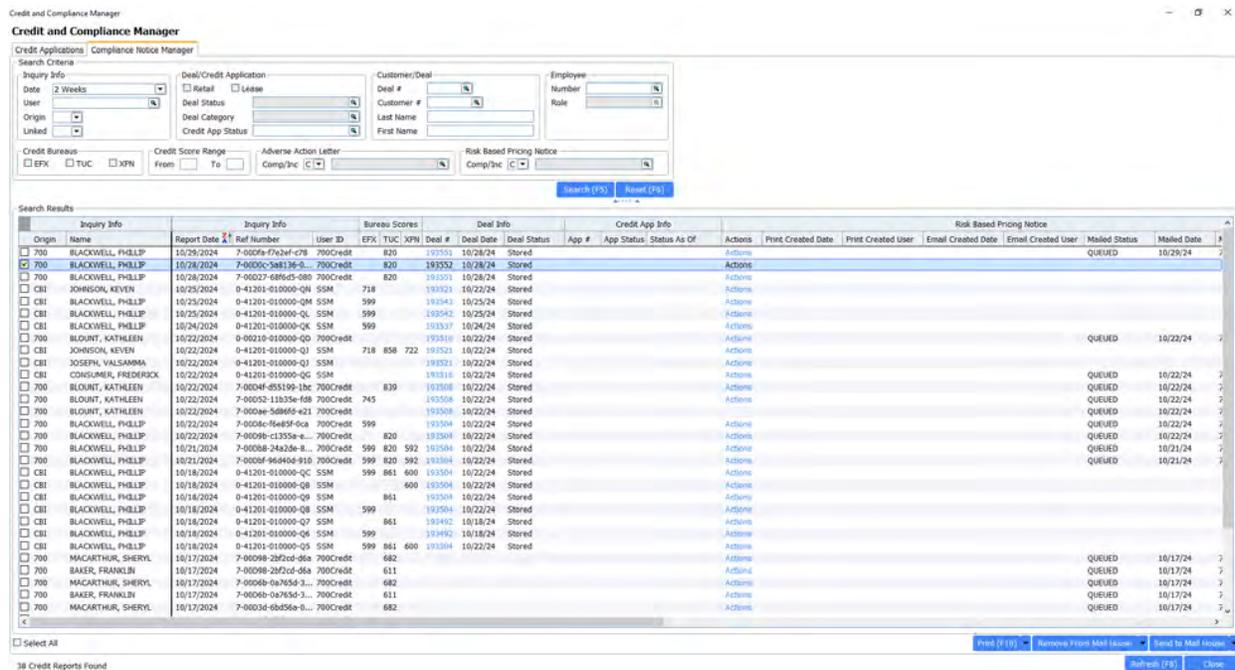
The Compliance Notice Manager tab can be accessed using the following procedure.

First, access the Credit and Compliance Manager window.

The Credit and Compliance Manager window in the CAP application or the ERA-IGNITE F&I application can be accessed using the following methods:

- Use the following menu path: **Tools > Credit and Compliance Manager**.
- Click the **Compliance** button on the Credit Bureau Inquiry window.

Click the (Credit and Compliance) toolbar button.



The Compliance Notice Manager tab automatically displays on the Credit and Compliance Manager window.

If the enhanced RouteOne® integration option is set up, the Credit Applications tab automatically displays. To access the Compliance Notice Manager tab, click the Compliance Notice Manager tab.

Displaying Credit Reports with Incomplete Compliance Tasks

On the Compliance Notice Manager tab, employees can perform a search for credit reports with incomplete compliance tasks.

The screenshot shows the 'Credit and Compliance Manager' application. The 'Compliance Notice Manager' tab is active. The search criteria are set to 'Date' (2 Weeks), 'User' (700), and 'Adverse Action Notice' (Comp/Inc). The search results table is as follows:

Origin	Name	Report Date	Ref Number	User ID	Bureau Scores	Deal #	Deal Date	Deal Status	App #	App Status	Status As Of	Actions	Print Created Date	Print Created User	Risk Based Pricing Notice	Email Created Date	Email Created User	Mailed Status	Mailed Date
700	BLACKWELL, PHILLIP	10/28/2024	7-00024-F7024-478	700Credit	820	193552	10/28/24	Stored				Actions							
700	BLACKWELL, PHILLIP	10/28/2024	7-00027-68645-080	700Credit	820	193551	10/28/24	Stored				Actions							
700	BLACKWELL, PHILLIP	10/25/2024	0-41201-010000-QH	SSM	718	193521	10/25/24	Stored				Actions							
700	BLACKWELL, PHILLIP	10/25/2024	0-41201-010000-QH	SSM	599	193543	10/25/24	Stored				Actions							
700	BLACKWELL, PHILLIP	10/25/2024	0-41201-010000-QH	SSM	599	193545	10/25/24	Stored				Actions							
700	BLACKWELL, PHILLIP	10/24/2024	0-41201-010000-QK	SSM	599	193537	10/24/24	Stored				Actions							
700	BLOUNT, KATHLEEN	10/22/2024	0-00210-010000-QD	700Credit		193510	10/22/24	Stored				Actions						QUEUED	10/22/24
700	JOHNSON, KEVIN	10/22/2024	0-41201-010000-Q1	SSM	718	858	722	193521	10/22/24	Stored		Actions							
700	JOSEPH, VALSAMMA	10/22/2024	0-41201-010000-Q1	SSM		193522	10/22/24	Stored				Actions							
700	CONSUMER, FREDERICK	10/22/2024	0-41201-010000-QC	SSM		193518	10/22/24	Stored				Actions						QUEUED	10/22/24
700	BLOUNT, KATHLEEN	10/22/2024	7-0004F-85199-1bc	700Credit	839	192308	10/22/24	Stored				Actions						QUEUED	10/22/24
700	BLOUNT, KATHLEEN	10/22/2024	7-00052-11835e-f68	700Credit	745	193504	10/22/24	Stored				Actions						QUEUED	10/22/24
700	BLOUNT, KATHLEEN	10/22/2024	7-0004e-58865-421	700Credit		193508	10/22/24	Stored				Actions						QUEUED	10/22/24
700	BLACKWELL, PHILLIP	10/22/2024	7-0004e-6648F-0ca	700Credit	599	193504	10/22/24	Stored				Actions						QUEUED	10/22/24
700	BLACKWELL, PHILLIP	10/22/2024	7-0009b-c1355e-4...	700Credit	820	192504	10/22/24	Stored				Actions						QUEUED	10/22/24
700	BLACKWELL, PHILLIP	10/21/2024	7-0008b-24a2a-8...	700Credit	599	820	592	192504	10/22/24	Stored		Actions						QUEUED	10/21/24
700	BLACKWELL, PHILLIP	10/21/2024	7-0008f-9649d-910	700Credit	599	820	592	193364	10/22/24	Stored		Actions						QUEUED	10/21/24
700	BLACKWELL, PHILLIP	10/18/2024	0-41201-010000-QC	SSM	599	861	600	193504	10/22/24	Stored		Actions						QUEUED	10/21/24
700	BLACKWELL, PHILLIP	10/18/2024	0-41201-010000-QB	SSM		600	193504	10/22/24	Stored			Actions						QUEUED	10/21/24
700	BLACKWELL, PHILLIP	10/18/2024	0-41201-010000-QB	SSM	861	192504	10/22/24	Stored				Actions						QUEUED	10/21/24
700	BLACKWELL, PHILLIP	10/18/2024	0-41201-010000-QB	SSM	599	192504	10/22/24	Stored				Actions						QUEUED	10/21/24
700	BLACKWELL, PHILLIP	10/18/2024	0-41201-010000-Q1	SSM	861	193492	10/18/24	Stored				Actions						QUEUED	10/17/24
700	BLACKWELL, PHILLIP	10/18/2024	0-41201-010000-Q6	SSM	599	193492	10/18/24	Stored				Actions						QUEUED	10/17/24
700	BLACKWELL, PHILLIP	10/18/2024	0-41201-010000-Q5	SSM	599	861	600	193364	10/22/24	Stored		Actions						QUEUED	10/17/24
700	MACARTHUR, SHERYL	10/17/2024	7-0009b-28f2c2-86a	700Credit	682							Actions						QUEUED	10/17/24
700	BAKER, FRANKLIN	10/17/2024	7-0009b-28f2c2-86a	700Credit	611							Actions						QUEUED	10/17/24
700	MACARTHUR, SHERYL	10/17/2024	7-0009b-0a765d-3...	700Credit	682							Actions						QUEUED	10/17/24
700	BAKER, FRANKLIN	10/17/2024	7-0009b-0a765d-3...	700Credit	611							Actions						QUEUED	10/17/24
700	MACARTHUR, SHERYL	10/17/2024	7-00034-6b456a-0...	700Credit	682							Actions						QUEUED	10/17/24

- In the **Date** field, enter the date range by which to search for credit reports.
- Enter **I** in the **Comp/Inc** field in the Adverse Action Notice section to search for credit reports for which an adverse action notice has not been printed, sent as an attachment to an Internet Email message, or sent to the Mail House queue.

- or -

Enter **I** in the **Comp/Inc** field in the Risk Based Pricing Notice section to search for credit reports for which a risk-based pricing notice has not been printed, sent as an attachment to an Internet Email message, or sent to the Mail House queue.

- In the unlabeled **Adverse Action Notice Actions** field, press the F2 key. The Actions window displays, where actions can be selected to include in the search.

5. Select the check box for the incomplete compliance task to include in the search.

For example, to search for credit reports for which compliance notices have not been printed, select the **Printed** check box.

6. Click the **Search** button. Credit reports for which the selected compliance tasks have not been performed display.

Performing Individual Compliance Tasks

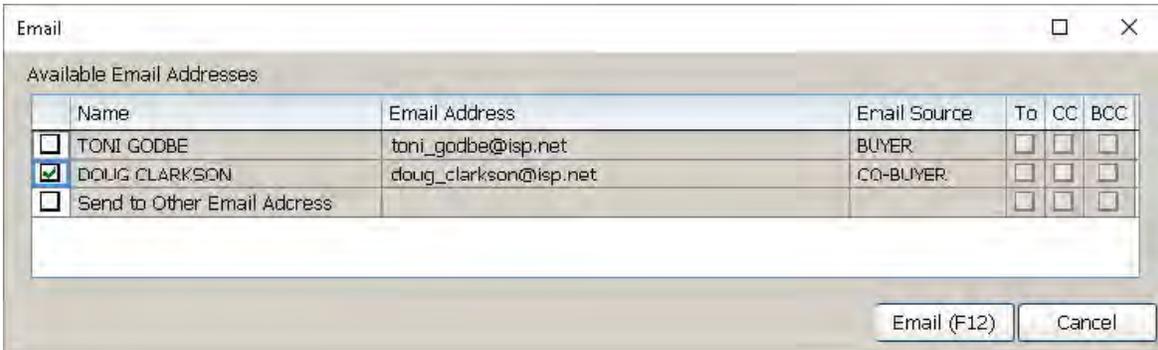
On the Compliance Notice Manager tab, employees can quickly perform various compliance tasks for a credit report.

To perform a task, click the Actions link in the Adverse Action Notice section or the Risk Based Pricing Notice section, and select the option for the task to perform. Once a task is completed, the date the task was performed displays in the **Print Created Date** column, the Email Created Date column, or the Mailed Date column.

When the Actions link is clicked, the following options are available.

Print: Select the Print option to print the adverse action notice or risk-based pricing notice associated with the credit report at a designated printer. The date the compliance notice was printed displays in the Print Created Date column for the compliance notice.

Email: Select the Email option to display the Email window, where the compliance notice can be sent to the buyer, the co-buyer, or a designated Email address as an attachment to an Internet Email message.



The screenshot shows a dialog box titled "Email" with a close button (X) in the top right corner. Below the title bar is a section labeled "Available Email Addresses" containing a table with the following columns: Name, Email Address, Email Source, To, CC, and BCC. There are three rows in the table, each with a checkbox in the first column. The second row is selected.

	Name	Email Address	Email Source	To	CC	BCC
<input type="checkbox"/>	TONI GODBE	toni_godbe@isp.net	BUYER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	DOUG CLARKSON	doug_clarkson@isp.net	CO-BUYER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Send to Other Email Address			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

At the bottom of the dialog box, there are two buttons: "Email (F12)" and "Cancel".

If the credit report associated with the compliance notice is attached to a deal in the F&I application, the Email addresses entered for the buyer and co-buyer display on this window. Select the Email addresses to which to send the compliance notice or enter a different Email address. Then press the F12 key to send the document.

The date the Email message was sent displays in the Email Created Date column on the Compliance Notice Manager tab.

Remove from Mail House: Select the Remove from Mail House option to remove the compliance notice from the Mail House queue.

Once the compliance notice is removed from the Mail House queue, 'Removed' displays in the Mailed Status column. In addition, the date the compliance notice was removed from the Mail House queue displays in the Mailed Date column.

Note: The Remove from Mail House option is only available for a compliance notice if 'Queued' displays in the Mailed Status column and the Mail House subscription is purchased.

Send to Mail House: Select the Send to Mail House option to add the compliance notice to the Mail House queue. The date the compliance notice was sent to the Mail House queue displays in the Mailed Date column.

Note: The Send to Mail House option is only available for a compliance notice if no entry displays or 'Removed' displays in the **Mailed Status** column and the Mail House subscription is purchased.

View: Select the View option to display the compliance notice on the Credit Report window, where the compliance notice can be reviewed.

Performing Batch Compliance Tasks

On the Compliance Notice Manager tab, a compliance task can be performed for multiple credit reports at the same time, which can be especially useful when managing compliance for a large dealership. Once a task is completed, the date the task was performed displays in the **Print Created Date** column, the **Email Created Date** column, or the **Mailed Date** column.

1. Access the Compliance Notice Manager tab.

The screenshot shows the 'Credit and Compliance Manager' application. At the top, there are search criteria filters for 'Inquiry Info', 'Deal/Credit Application', 'Customer/Deal', and 'Employee'. Below these are checkboxes for 'Credit Bureau' (EFX, TUC, XPN) and 'Adverse Action Letter' (Comp/In, Comp/Out). A 'Search (F5)' button is visible.

The main area displays a table of search results with columns for Origin, Name, Report Date, Ref Number, User ID, Bureau Scores (EFX, TUC, XPN), Deal #, Deal Date, Deal Status, App #, App Status, Status As Of, Actions, Print Created Date, Print Created User, Email Created Date, Email Created User, Mailed Status, and Mailed Date. The first row is selected, and the 'Select All' checkbox at the bottom left is checked.

Origin	Name	Report Date	Ref Number	User ID	Bureau Scores	Deal #	Deal Date	Deal Status	App #	App Status	Status As Of	Actions	Print Created Date	Print Created User	Email Created Date	Email Created User	Mailed Status	Mailed Date
<input checked="" type="checkbox"/>	700 BLACKWELL, PHILIP	10/29/2024	7-0005f-7a2ef-c78	700Credit	820	193551	10/28/24	Stored				Actions					QUEUED	10/29/24
<input type="checkbox"/>	700 BLACKWELL, PHILIP	10/28/2024	7-0000c-5a8136-0...	700Credit	820	193552	10/28/24	Stored				Actions						
<input type="checkbox"/>	CEI JOHNISON, KEVEN	10/25/2024	0-41201-010000-QM	SSM	718	193521	10/22/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/25/2024	0-41201-010000-QM	SSM	599	193543	10/25/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/25/2024	0-41201-010000-QL	SSM	599	193542	10/25/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/24/2024	0-41201-010000-QK	SSM	599	193537	10/24/24	Stored				Actions						
<input type="checkbox"/>	700 BLOUNT, KATHLEEN	10/22/2024	0-02101-010000-QD	700Credit		193516	10/22/24	Stored				Actions					QUEUED	10/22/24
<input type="checkbox"/>	CEI JOHNISON, KEVEN	10/22/2024	0-41201-010000-QJ	SSM	718	193521	10/22/24	Stored				Actions						
<input type="checkbox"/>	CEI JOSEPH, VALSAMMA	10/22/2024	0-41201-010000-QI	SSM		193521	10/22/24	Stored				Actions						
<input type="checkbox"/>	CEI CONSUMER, FREDERICK	10/22/2024	0-41201-010000-QC	SSM		193516	10/22/24	Stored				Actions					QUEUED	10/22/24
<input type="checkbox"/>	700 BLOUNT, KATHLEEN	10/22/2024	7-0004a-85199-1bc	700Credit	839	193508	10/22/24	Stored				Actions					QUEUED	10/22/24
<input type="checkbox"/>	700 BLOUNT, KATHLEEN	10/22/2024	7-00052-11935e-f68	700Credit	745	193508	10/22/24	Stored				Actions					QUEUED	10/22/24
<input type="checkbox"/>	700 BLOUNT, KATHLEEN	10/22/2024	7-0004e-5d865-e21	700Credit		193508	10/22/24	Stored				Actions					QUEUED	10/22/24
<input type="checkbox"/>	700 BLACKWELL, PHILIP	10/22/2024	7-0008c-9a85f-0ca	700Credit	599	193504	10/22/24	Stored				Actions					QUEUED	10/22/24
<input type="checkbox"/>	700 BLACKWELL, PHILIP	10/22/2024	7-0009b-c1359e-a...	700Credit	820	193504	10/22/24	Stored				Actions					QUEUED	10/22/24
<input type="checkbox"/>	700 BLACKWELL, PHILIP	10/21/2024	7-0008b-2a426e-b...	700Credit	599	193504	10/22/24	Stored				Actions					QUEUED	10/21/24
<input type="checkbox"/>	700 BLACKWELL, PHILIP	10/21/2024	7-0008f-96940d-91b	700Credit	599	193504	10/22/24	Stored				Actions					QUEUED	10/21/24
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/18/2024	0-41201-010000-QC	SSM	599	193504	10/22/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/18/2024	0-41201-010000-Q8	SSM	600	193504	10/22/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/18/2024	0-41201-010000-Q9	SSM	861	193504	10/22/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/18/2024	0-41201-010000-Q8	SSM	599	193504	10/22/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/18/2024	0-41201-010000-Q7	SSM	861	193492	10/18/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/18/2024	0-41201-010000-Q6	SSM	599	193492	10/18/24	Stored				Actions						
<input type="checkbox"/>	CEI BLACKWELL, PHILIP	10/18/2024	0-41201-010000-Q5	SSM	599	193492	10/18/24	Stored				Actions						
<input type="checkbox"/>	700 MACARTHUR, SHERYL	10/17/2024	7-0009b-28f2cd-06a	700Credit	682	193504	10/22/24	Stored				Actions					QUEUED	10/17/24
<input type="checkbox"/>	700 BAKER, FRANKLIN	10/17/2024	7-0009b-28f2cd-06a	700Credit	611							Actions					QUEUED	10/17/24
<input type="checkbox"/>	700 MACARTHUR, SHERYL	10/17/2024	7-0009b-0a765d-3...	700Credit	682							Actions					QUEUED	10/17/24
<input type="checkbox"/>	700 BAKER, FRANKLIN	10/17/2024	7-0009b-0a765d-3...	700Credit	611							Actions					QUEUED	10/17/24
<input type="checkbox"/>	700 MACARTHUR, SHERYL	10/17/2024	7-0003d-6b856e-0...	700Credit	682							Actions					QUEUED	10/17/24

2. Search for credit reports for which compliance tasks should be performed.
 3. Select the check boxes for the credit reports for which the compliance task is being performed.
- or -
- Select the **Select All** check box to perform the compliance task for all credit reports displayed.

4. To print the adverse action notices or risk-based pricing notices, click the **Print** button.
 - or -
 To remove the adverse action notices or risk-based pricing notices from the Mail House queue, click the **Remove from Mail House** button.
 - or -
 To send the adverse action notices or risk-based pricing notices to the Mail House queue, click the **Send to Mail House** button.
 5. Select the compliance document for which the task is being performed.

 A message window displays for the employee to confirm the compliance tasks being performed for the compliance notices.
 6. If printing the adverse action notices or risk-based pricing notices, click the **Yes** button. Otherwise, click the **OK** button.

 The message window closes, and the task is performed.
-

Add the Compliance Notice Manager Toolbar Button

The  (Credit and Compliance) toolbar button can be added to the toolbar to quickly access the Compliance Notice Manager tab.

1. Click the gear icon (Configure) toolbar button. The Configure Toolbar window displays.
2. In the **Items For** field, select **F&I Items**. A list of available toolbar buttons displays in the Available Items section. The Current Items section displays the toolbar buttons currently set up to display in the toolbar.
 - or -
 In the **Items For** field, select **Desking** Items if the ERA-IGNITE F&I Desking application is licensed. A list of available toolbar buttons displays in the Available Items section. The Current Items section displays the toolbar buttons currently set up to display in the toolbar.
3. In the Available Items section, select **Credit and Compliance Manager**.
4. Click the **Add** button.

The  (Credit and Compliance) toolbar button is moved to the Current Items section.

5. (Optional) Arrange the order of the toolbar buttons.

The following buttons are available to arrange the order of the toolbar buttons.

Move Up: Click this button to move the highlighted toolbar item up one position in the Current Items section. The corresponding toolbar button displays one position to the left on the toolbar when the settings on this window are saved.

Move Down: Click this button to move the highlighted toolbar item down one position in the Current Items section. The corresponding toolbar button displays one position to the right on the toolbar when the settings on this window are saved.

Move Top: Click this button to move the highlighted toolbar item to the top of the list in the Current Items section. The toolbar item listed first in this section displays as the first toolbar button on the toolbar when the settings on this window are saved.

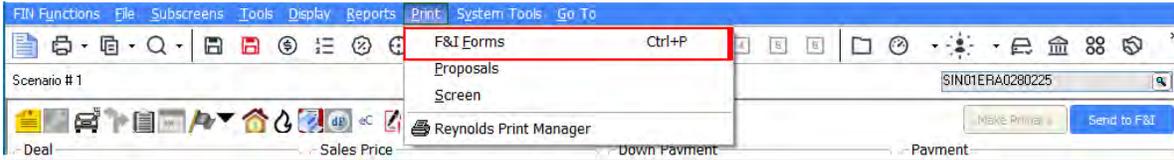
Move Bottom: Click this button to move the highlighted toolbar item to the bottom of the list in the Current Items section. The toolbar item listed at the bottom in this section displays as the last toolbar button on the toolbar when the settings on this window are saved.

6. Press the F12 key.

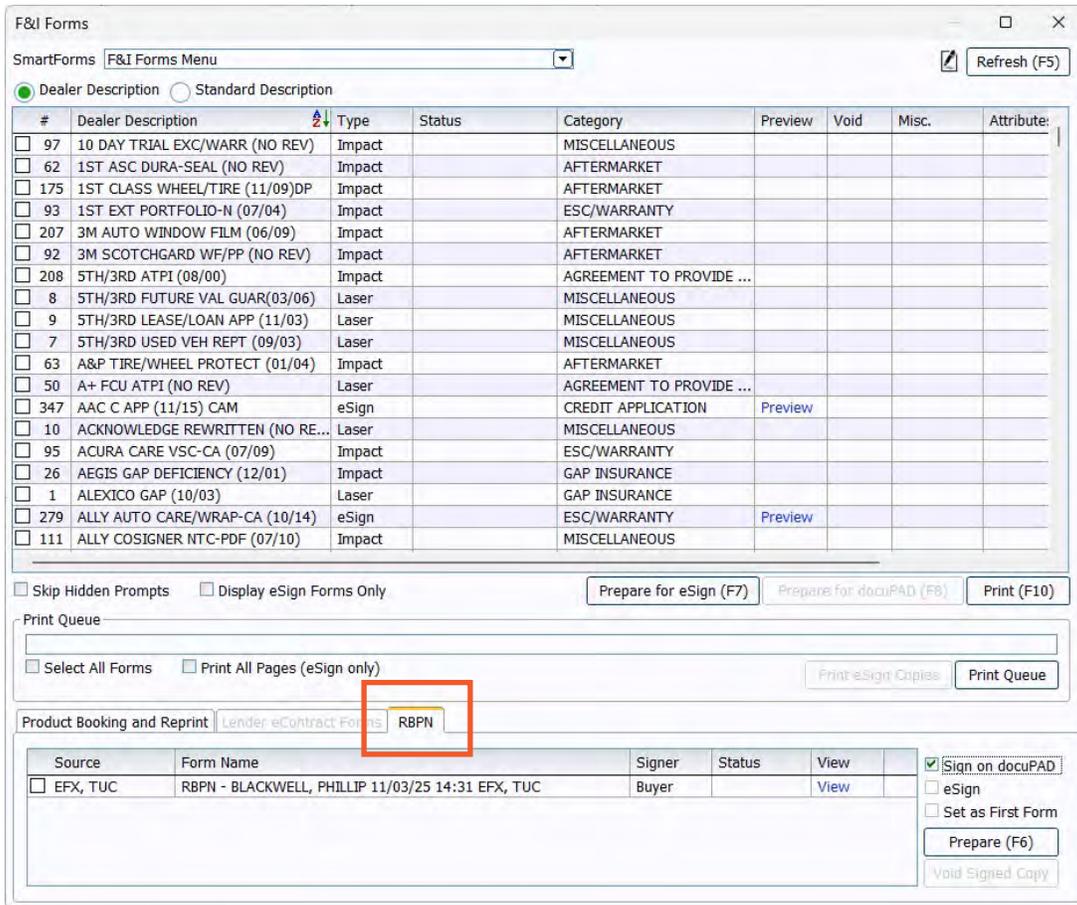
The changes are saved, and the  (Credit and Compliance) toolbar button displays on the updated toolbar.

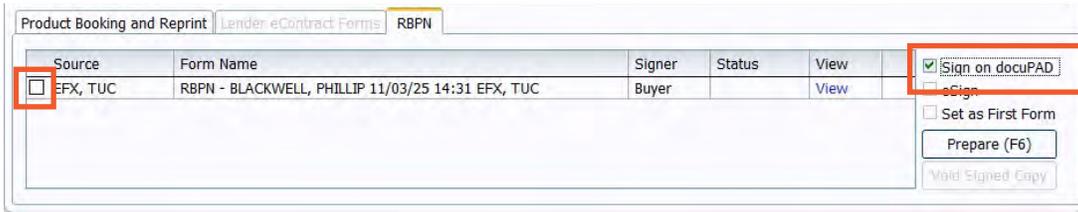
Signing a RBPN on docuPAD

From the Retail Worksheet in Desking, select the 'Print' drop down, then select 'F&I Forms', this opens the F&I Forms window.



At the bottom of the window is the 'RBPN' tab. Select this tab, then select the checkbox in the source column for the 'RBPN'. Select the 'Sign on docuPAD' checkbox, then select the 'Prepare' (F6). This sends the document to the docuPAD to signed with other documents in the signing process.





Source	Form Name	Signer	Status	View	
<input type="checkbox"/> EFX, TUC	RBPN - BLACKWELL, PHILLIP 11/03/25 14:31 EFX, TUC	Buyer		View	<input checked="" type="checkbox"/> Sign on docuPAD <input type="checkbox"/> eSign <input type="checkbox"/> Set as First Form

Prepare (F6)
Void Signed Copy

- Once signed on the docuPAD, the new copy will push to DJ.
- Users on 33.50 will not have a signature box to sign on the document, but they can sign by hand, and the document will still pull over. (They should be familiar with this process, taught during first docuPAD training).
- Users on 34.00 will have a signature box on the document that they can sign. Once signed, the document will pull back over. (They will already be familiar with this as well, matches current docuPAD process they're utilizing, they just have one extra doc they can sign on it).

RouteOne Integration

RouteOne is tightly integrated with the ERA-IGNITE platform.

Dealers can click on the RouteOne logo as shown here, then **'R1 Credit Bureau'** will launch the request screen and auto populate with customer information.

The screenshot shows the ERA-IGNITE software interface with a 'R1 Credit Application' window open. The window is divided into several sections:

- Deal Information:** Deal #, Deal Date (04/15/2019), Deal Type (Retail), Financial Inst. (CASH), Program (Normal), Deal Status.
- Vehicle Information:** ERA (selected), Desking, Detach, New/Used/Demo/Cert., Stock #, Year, Make, Model, Style, Odometer, Vehicle Cost.
- Buyer Information:** Name, Address, Phone, Email.
- Sales Price:** MSRP (0.00), Discount (0.00%), Selling Price (0.00), Aftermarkets (0.00), Doc Fee (0.00), VSI Premium (0.00), ESC Premium (777.00), Maintenance (0.00), GAP Premium (500.00), LAH/UII (0.00), Prior Lease Bal (0.00), License Fee (0.00), Dealer Fees (50.00), Total Fees (47.00), Total Taxes (1.45), Total Price (1,375.45), Trade Difference (0.00).
- Down Payment:** Cash Down (0.00%), Deposit (0.00), Total Rebates (1,800.00), Total Trade Allow (0.00), Total Trade Payoff (0.00), Total Net Trade (0.00), Total Trade ACV (0.00), Total Def Down (0.00), Total Down Payment (1,800.00).
- Payment:** Term (60), Sell Rate (0), Buy Rate, % Amt Financed, AOR, # Days 1st Payment (30), Payments Per Year (12), 1st Payment Date (05/15/2019), Prepaid Fin Charge (0.00), APR, Amount Financed (-424.55), Finance Charge (0.00), Total of Payments (-424.55), Total Sales Price (1,375.45), **Payment (-7.07)**, Front End Gross (95.00), Back End Gross (1,277.00), Total (1,277.00).

Review and manage credit application and decision information from RouteOne directly in ERA-IGNITE F&I.

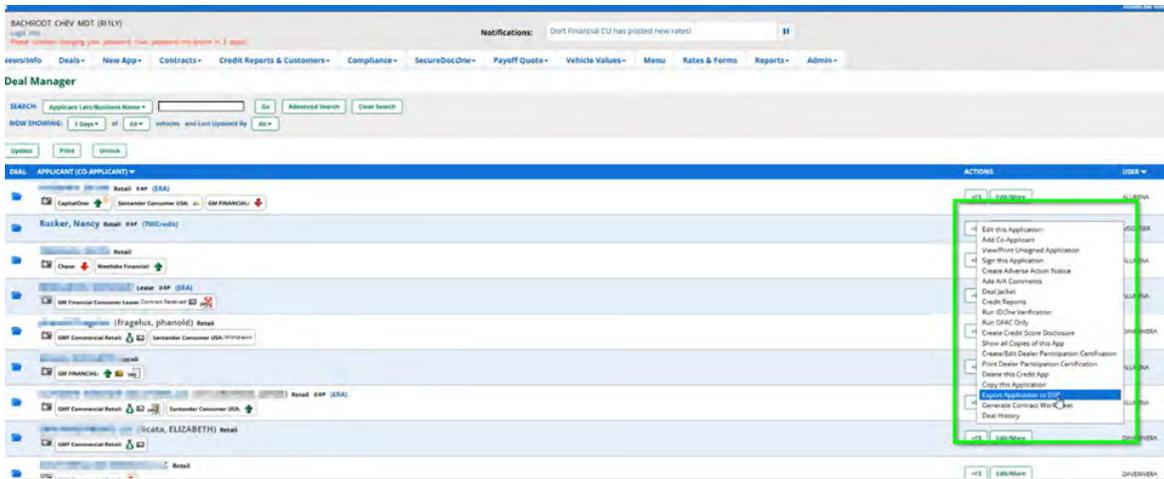
The screenshot shows the 'Credit and Compliance Manager' interface with a list of credit applications. The table below represents the data shown in the interface:

Name (Co-Op/Rep Name)	Actions	Last Updated	Lender 1	Lender 2	Lender 3	Lender 4	Lender 5	Lender 6	Lender 7	Deal #	ERA App #	Added By	Origin	Stock/Order#	Vehicle
TESTONE, DEAL	Eds/More	09/19/24 14:17	ALLY FC FS (R1)							193279	1978		RouteOne		2024 FORD F
TESTTHREE, DEAL	Eds/More	09/19/24 16:15	ALLY FC FS (R1)							193279	1981		RouteOne		2024 FORD F
TESTTWO, DEAL	Eds/More	09/19/24 14:06	ALLY FC FS (R1)							193279	1980		RouteOne		2024 FORD F
BLACKWELL, PHILLIP	Eds/More	09/18/24 17:52	RouteOne (R1)							193284	1978	SSM	ERA-IGNITE	6279314	2019 TOYOT
BLACKWELL, PHILLIP	Eds/More	09/18/24 17:52	RouteOne (R1)							193284	1977	SSM	ERA-IGNITE	6279314	2019 TOYOT
BLACKWELL, PHILLIP	Eds/More	09/18/24 17:49	RouteOne (R1)							193284	1976	SSM	RouteOne		2024 FORD F
BLACKWELL, PHILLIP	Eds/More	09/18/24 17:43	ALLY FC FS (R1)							193282	1975	SSM	RouteOne		2024 CHRYSL
BLACKWELL, PHILLIP	Eds/More	08/28/24 15:57	RouteOne (R1)							193113	1938	SSM	ERA-IGNITE	6266443	2019 TOYOT
SANDHEZ, IEO	Eds/More	08/22/24 12:41	WVC Credit							193015	1974	SSM	ERA-IGNITE		2024 FORD F
KLEBHOFFER, GREG	Eds/More	07/29/24 10:23	RouteOne (R1)							192963	1972	APPLIGEE	ERA-IGNITE		2022 BUICK I
KLEBHOFFER, GREG	Eds/More	07/25/24 13:04	RouteOne (R1)							192956	1971	APPLIGEE	ERA-IGNITE		2022 BUICK I
KLEBHOFFER, GREG	Eds/More	06/27/24 08:58	ALLY FC FS (R1)							192888	1963	SSM	ERA-IGNITE		2019 TOYOT
PYRAL, RICHARD	Eds/More	06/17/24 13:21	RouteOne (R1)							192759	1958	SSM	ERA-IGNITE		2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 15:00	ALLY FC FS (R1)							192704	1957	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 14:59	ALLY FC FS (R1)							192703	1956	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 14:58	ALLY FC FS (R1)							192702	1955	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 14:56	ALLY FC FS (R1)							192701	1954	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 14:55	ALLY FC FS (R1)							192700	1953	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 14:53	ALLY FC FS (R1)							192698	1952	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 14:50	ALLY FC FS (R1)							192697	1951	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 14:40	ALLY FC FS (R1)							192695	1950	SSM	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 13:46	ALLY FC FS (R1)							192689	1949	APPLIGEE	ERA-IGNITE	6273762	2019 TOYOT
KLEBHOFFER, GREG	Eds/More	06/14/24 13:04	WVC Credit							192632	1944	OMERONIA	ERA-IGNITE	0913629	2024 CHEVRO
BLACKWELL, PHILLIP	Eds/More	06/10/24 14:47	RouteOne (R1)							192621	1938	SSM	ERA-IGNITE		

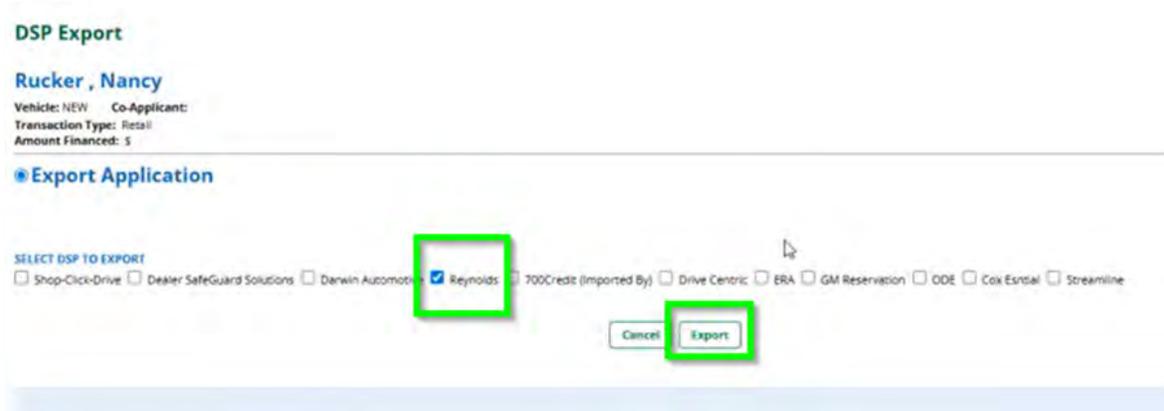
RouteOne to Reynolds Credit Application

Disclaimer: Dealer must have Enhanced Integration between RouteOne and Reynolds. If they do not have it, they can reach out to their RouteOne or Reynolds rep to sign up.

Starting in the RouteOne Deal Manager, click the **“Edit/More”** button, and then click **“Export Application to DSP”**.



Check **“Reynolds”** or **“ERA”** and then select **“Export”**.



Click on the **“Credit & Compliance Manager”** icon in the ERA-IGNITE platform.

The screenshot shows the 'Retail Worksheet' interface. The top toolbar contains various icons, with the 'Credit & Compliance Manager' icon (a scale of justice) highlighted by a red box. The main area is divided into several sections: Deal information (Deal # 38168, Date 06/30/2025, Type Retail), Vehicle details (TOYOTA TRUCK, 4RUNNER, TRD Off Road Prer), Pricing (MSRP 59,193.00, Selling Price 59,193.00, Total Price 61,786.68), Down Payment (Cash Down 3.38%, 2,000.00), and Payment (Term 72, Monthly Payment 830.37). A 'Buyer' section at the bottom left shows customer details for BLACKWELL, PHILLIP.

Select **“Edit/More”** for the applicant and then from the drop-down menu **“Attach to Deal”**.

The screenshot shows the 'Credit and Compliance Manager' application. It features search criteria (Name, Status, Vehicle Type) and search results. The search results table has columns for Name (Co-Buyer Name), Actions, Last Updated, and Lender 1 through Lender 6. The first row is for 'CHOCTAW, MARIE'. A red box highlights the 'Edit/More' action in the 'Actions' column. A dropdown menu is open for this action, with 'Attach to Deal' selected. The status of the application is 'Approved'.

Name (Co-Buyer Name)	Actions	Last Updated	Lender 1	Lender 2	Lender 3	Lender 4	Lender 5	Lender 6
CHOCTAW, MARIE	Edit/More	10/28/25 07:32	GMF TEST EC ...					
NEW, CREDIT APP	Edit/More	10/27/25 09:04	700Credit	RouteOne (...)				
MEOUWIDALA, CATME	Edit/More	10/24/25 15:07	RouteOne (R1)					
DOVE, LENORE	Edit/More	10/24/25 11:55	ALLY-EC FS (R1)					
GRAY, LUCY	Edit/More	10/24/25 10:58	ALLY-EC FS (R1)					
CHOCTAW, SARAH	Edit/More	10/24/25 10:09	GMF TEST EC ...					
CHOCTAW, SARAH	Edit/More	10/24/25 07:24	GMF TEST EC ...					
JONES, MARIE	Edit/More	10/24/25 07:20	ALLY-EC FS (R1)					
SKYYWALKER, LUUKE	Edit/More	10/24/25 06:52	ALLY-EC FS (R1)					
JONES, MARIE	Edit/More	10/23/25 09:27	GMF TEST EC ...					
BLACKWELL, PHILLIP (COBUYER, TEST)	Edit/More	10/10/25 10:51						
BLACKWELL, PHILLIP (COBUYER, TEST)	Edit/More	10/10/25 09:25						
WALDORF, BLAIR	Edit/More	10/10/25 09:02	GMF TEST EC ...					
WALDRON, CONNELL	Edit/More	09/23/25 09:31	GMF TEST EC ...					
KLEINHOFFER, GREG	Edit/More	09/23/25 08:38	ALLY-EC FS (R1)					
KLEINHOFFER, GREG	Edit/More	09/23/25 08:30	ALLY-EC FS (R1)					
ROLLEN, PAUL	Edit/More	09/08/25 11:48	RouteOne (R1)					
BLACKWELL, PHILLIP	Edit/More	08/25/25 14:31	ALLY-EC FS (R1)					
BLACKWELL, PHILLIP	Edit/More	08/25/25 14:01	GMF TEST EC ...					
BLACKWELL, PHILLIP	Edit/More	08/25/25 13:47	ALLY-EC FS (R1)					
BLACKWELL, PHILLIP	Edit/More	08/19/25 08:15	ALLY-EC FS (R1)					

If it does not find correct deal in next step, hit clear and type in deal number.

The screenshot shows the 'Deal Search' window with the following search criteria fields: Deal #, Stock #, VIN, docuPAD Status, Start Date, End Date, Last Name, First Name, Customer#, Employee Number, Employee Name, and Employee Role. The 'Deal #' and 'Clear (F6)' buttons are highlighted with red boxes. The 'Search (F5)' button is also highlighted with a red box. The 'Deal Search Results' area is currently empty.

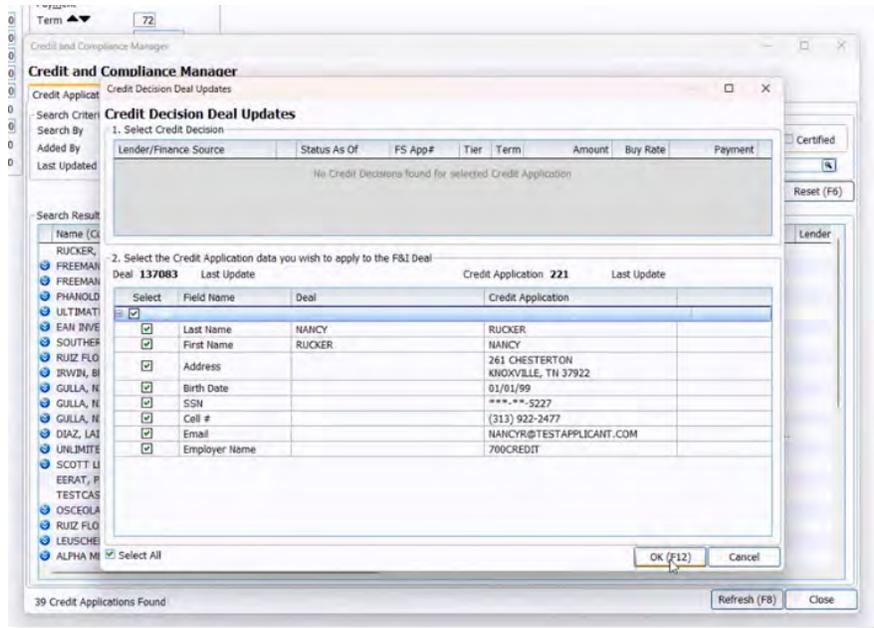
Double click on the line item.

The screenshot shows the 'Deal Search' window with the following search criteria fields: Deal # (38168), Stock #, VIN, docuPAD Status, Start Date, End Date, Last Name, First Name, Customer#, Employee Number, Employee Name, and Employee Role. The 'Deal Search Results' table contains one row:

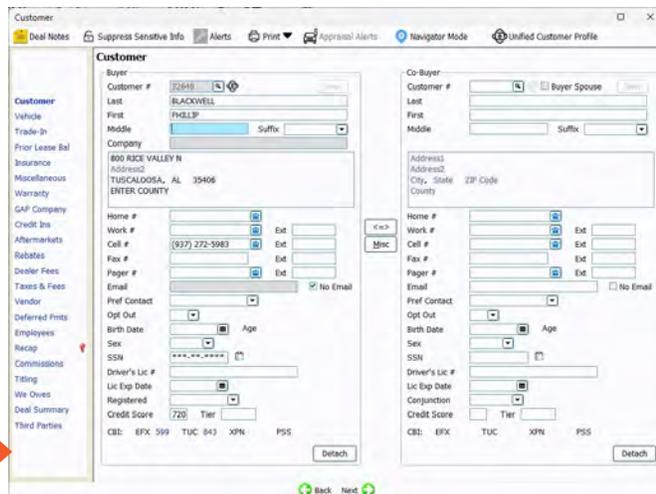
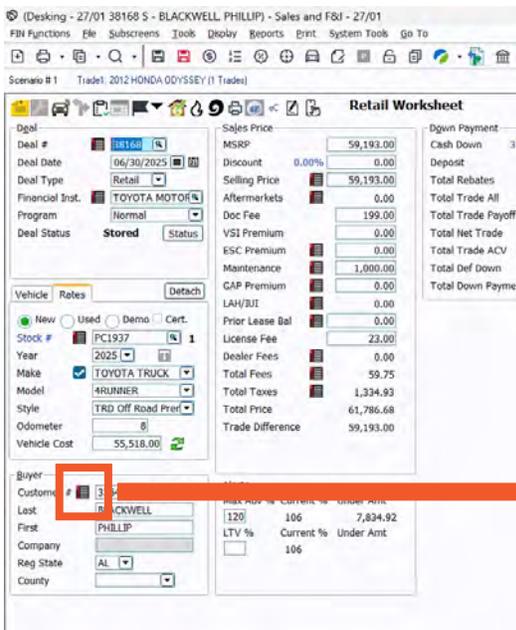
Deal Num...	Stock #	Deal Date	Customer Name	Deal Type	Product Only	Linked Deals	Deal Status	Deal Temp
38168	PC1937	06/30/2025	PHILLIP BLACKWELL	Retail			S	

The 'Deal # 38168' is highlighted in blue. The status 'S' is also highlighted. The '1 Deals Found' indicator is visible at the bottom left of the window.

Check/uncheck what buyer information you want to include in the deal update. Then press "OK".

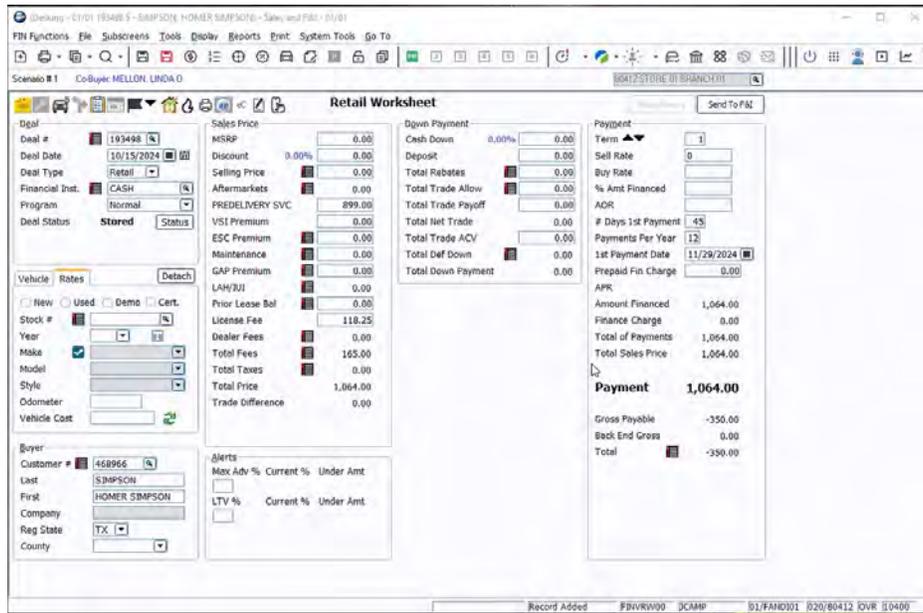


Data from the credit app will populate Buyer info into the Deal. Click on note icon to see data.

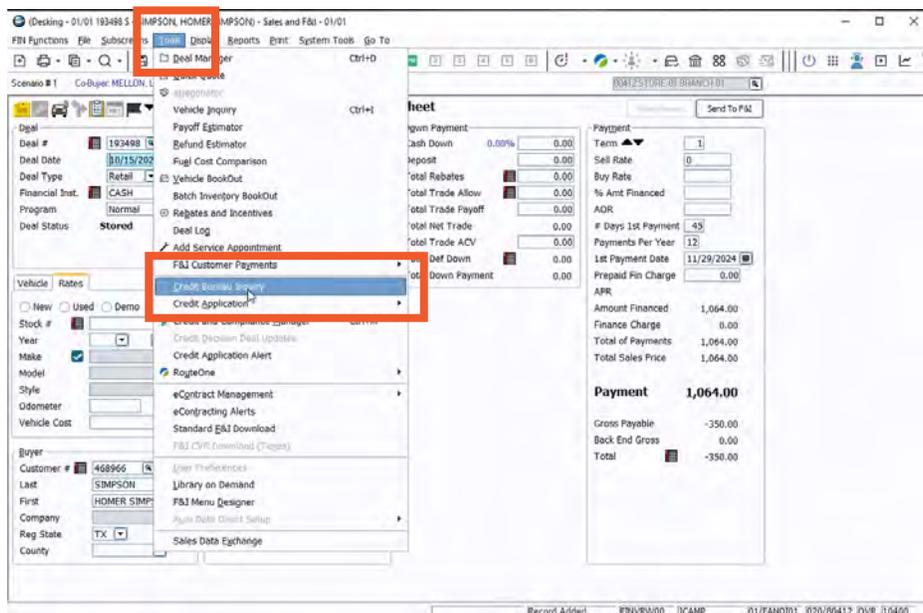


Initiating a QuickScan in ERA-IGNITE F&I

Locate and open the deal for the desired applicant.



Select 'Tools' and then 'Credit Bureau Inquiry'.



Locate the desired applicant by typing in the dealer/customer number, or manually searching in the 'Inquiries and Reports' list, and then click 'New'.

Origin	SSN	Name	Date Time	User ID	Ref Number	App Consent	EFX	TUC	XPN	OFAC	Red Flag
CBI	NONE	SIMPSON, HOMER SIMPS...	10/18/24 14:32	JCAMP	d-2e25f-e83fa7-47d						
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 11:21	SSM	0-41201-010000-Q8			600	CLR	Alert	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 11:19	SSM	0-41201-010000-Q9			861	CLR	Alert	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 11:18	SSM	0-41201-010000-Q8		599		CLR	Alert	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 08:00	SSM	0-41201-010000-Q7			861	CLR	Alert	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 07:58	SSM	0-41201-010000-Q6		599		CLR	Alert	
CBI	***-**-1706	BLACKWELL, PHILLIP	10/18/24 07:50	SSM	0-41201-010000-Q5		599	861	600	CLR	Alert
CBI	NONE	SIMPSON, HOMER SIMPS...	10/17/24 13:21	JCAMP	1-d0614-548568-4...						
CBI	NONE	SIMPSON, HOMER SIMPS...	10/17/24 12:10	JCAMP	c-0b616-4b49e3-4f2						
700	***-**-2765	MACARTHUR, SHERYL	10/17/24 09:28	700Credit	7-00D98-2bf2cd-d6a			682	CLR	Alert	
700	***-**-6736	BAKER, FRANKLIN	10/17/24 09:28	700Credit	7-00D98-2bf2cd-d6a			611	CLR	Alert	
700	***-**-2767	MACARTHUR, SHERYL	10/17/24 09:25	700Credit	7-00D6b-0a765d-3...			682	CLR	Alert	
700	***-**-6734	BAKER, FRANKLIN	10/17/24 09:25	700Credit	7-00D6b-0a765d-3...			611	CLR	Alert	
700	***-**-2767	MACARTHUR, SHERYL	10/17/24 09:21	700Credit	7-00D3d-6bd56a-0...			682	CLR	Alert	
700	***-**-6734	BAKER, FRANKLIN	10/17/24 09:21	700Credit	7-00D3d-6bd56a-0...			611	CLR	Alert	
700	***-**-2767	MACARTHUR, SHERYL	10/17/24 09:19	700Credit	7-00Def-923252-13e			725	CLR	Alert	
700	***-**-6734	BAKER, FRANKLIN	10/17/24 09:19	700Credit	7-00Def-923252-13e				CLR	Alert	
700	***-**-2769	MACARTHUR, SHERYL	10/17/24 09:14	700Credit	7-00De9-c33fc6-e2				CLR	Alert	
700	***-**-6730	BAKER, FRANKLIN	10/17/24 09:14	700Credit	7-00De9-c33fc6-e2				CLR	Alert	

Buyer **SIMPSON, HOMER SIMPSON JA** Inquiry Status **COMPLETE** Risk Based Pricing Notice
 Deal # **193498** Inquiry Type **QUICKSCAN** Adverse Action Notice

The buyer information will autofill into the form.

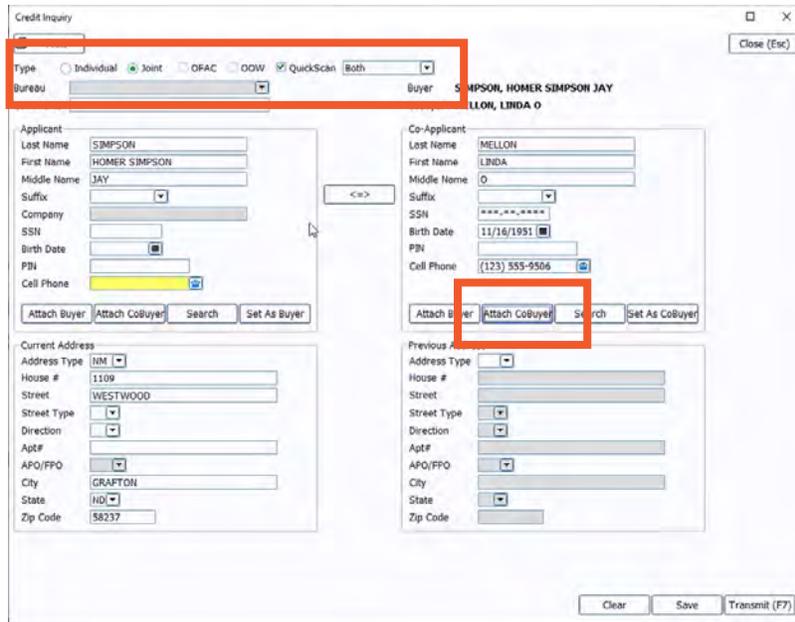
Buyer **SIMPSON, HOMER SIMPSON JAY**

Applicant
 Last Name: SIMPSON
 First Name: HOMER SIMPSON
 Middle Name: JAY
 Suffix: [Dropdown]
 Company: [Text]
 SSN: [Text]
 Birth Date: [Text]
 PIN: [Text]
 Cell Phone: [Text]

Current Address
 Address Type: [Dropdown]
 House #: 1109
 Street: WESTWOOD
 Street Type: [Dropdown]
 Direction: [Dropdown]
 Apt#: [Text]
 APO/FPO: [Dropdown]
 City: GRAFTON
 State: ND [Dropdown]
 Zip Code: 58237

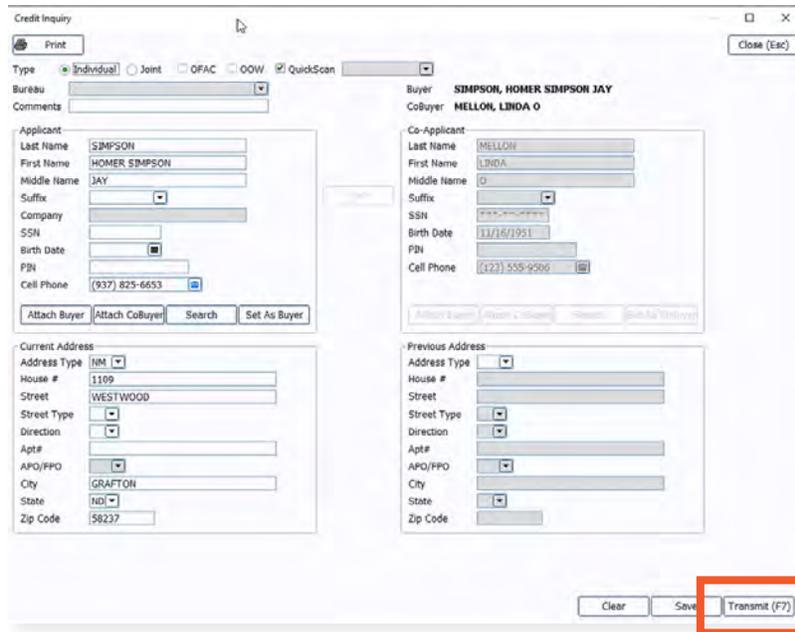
Previous Address
 Address Type: [Dropdown]
 House #: [Text]
 Street: [Text]
 Street Type: [Dropdown]
 Direction: [Dropdown]
 Apt#: [Text]
 APO/FPO: [Dropdown]
 City: [Text]
 State: [Dropdown]
 Zip Code: [Text]

To initiate a QuickScan for just the single applicant, check the 'QuickScan' box and select 'Individual'. To add the co-buyer, select 'Joint', and 'Both' from the drop-down, and then 'Attach CoBuyer'. The co-buyer's information will auto-populate into the form.



The screenshot shows the 'Credit Inquiry' window. At the top, the 'Type' dropdown is set to 'Individual', and the 'QuickScan' checkbox is checked. A red box highlights the 'Type' dropdown and the 'QuickScan' checkbox. Below this, the 'Attach CoBuyer' button is highlighted with another red box. The form contains fields for Applicant (SIMPSON, HOMER SIMPSON JAY) and Co-Applicant (MELLON, LINDA O), including SSN, Birth Date, and Cell Phone. At the bottom, there are buttons for 'Clear', 'Save', and 'Transmit (F7)'.

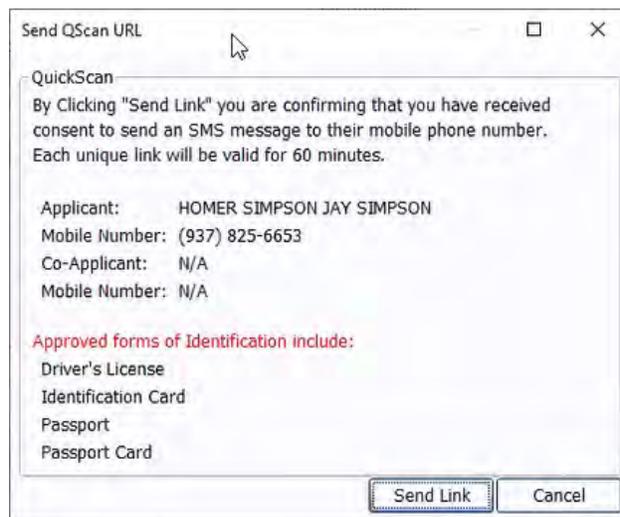
Type in the applicant's mobile phone number into the form. Once complete, click 'Transmit' at the bottom of the window.



This screenshot shows the same 'Credit Inquiry' window, but now the 'Type' dropdown is set to 'Joint' and the 'QuickScan' checkbox is unchecked. The 'Cell Phone' field for the applicant is now populated with '(937) 825-6653'. A red box highlights the 'Transmit (F7)' button at the bottom right of the window.

A pop-up window will appear on screen.

Once the dealer has reviewed the terms, applicant's information, and documents being requested, click **'Send Link'**.



The dealer will then receive another pop-up, informing them that a link has been sent to the consumer to upload their required documents.

Click **'OK'**.

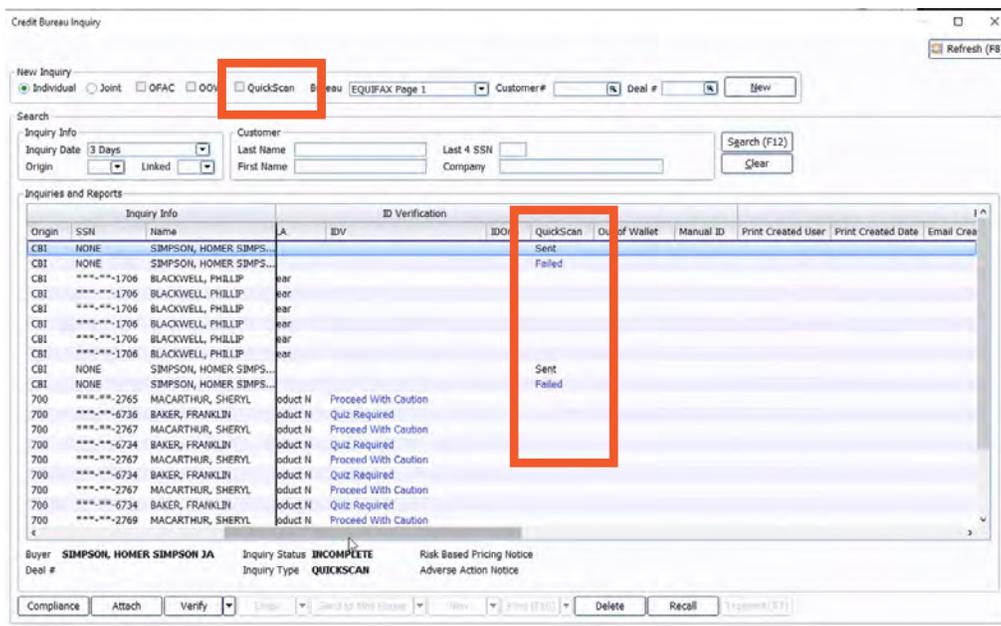


Viewing QuickScan Results

Once the consumer has completed their portion of the QuickScan process on their mobile phone, dealers can view their results starting on the Credit Bureau Inquiry screen. From the mass list, locate the consumer and open their deal. By scrolling to the right, dealers can see who has received/completed a QuickScan under the 'QuickScan' column (as shown below).

To open and view, click on the QuickScan results (pass/fail/caution) hyperlink.

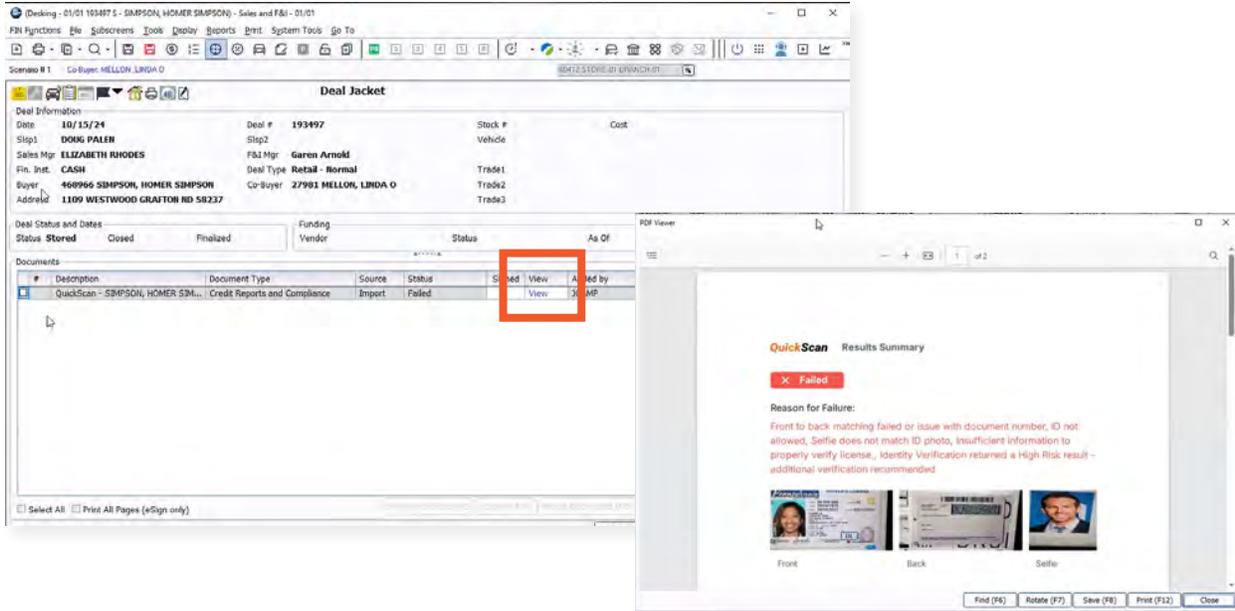
Note: Dealers can filter the mass list of inquiries and reports shown by checking the 'QuickScan' box at the top of the CBI screen.



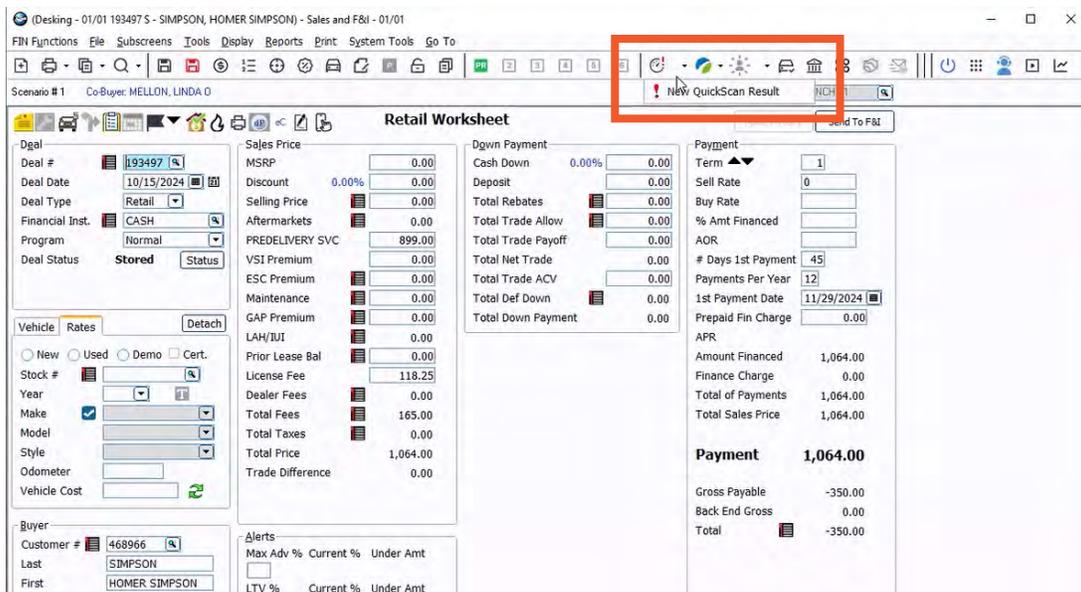
In a new window, a PDF document will open with the QuickScan results.



Users can also locate the QuickScan results by returning to the deal, and finding the document within the deal jacket. To open the same PDF, select the **'View'** hyperlink, as shown below.



Secondly, users can locate the **'Credit Bureau Inquiry'** alert icon, at the top of the deal. If a new QuickScan is available, there will be an exclamation point attached to the icon. Click the icon and then **'New QuickScan Alert'**.



A pop-up will appear with a list of all QuickScans sent/completed to that applicant. Click the **'Results'** hyperlink attached to the desired QuickScan to view the PDF.

The image shows two overlapping windows. The top window is titled 'Alerts' and contains a table of 'QuickScan Alerts'. The bottom window is a 'PDF Viewer' showing a 'QuickScan Results Summary' for a failed scan.

Date	Name	Reference #	Results	Deal #
10/18/24	SIMPSON, HOMER SIMPS...	6-ca4cb-d5469b-43	Sent	
10/18/24	JAY SIM, 193498 HOMER...	d-2e25f-e83fa7-47c		193497
10/17/24	SIMPSON, HOMER SIMPS...	1-d0614-548568-4...	Sent	
10/17/24	193498 HOM, 193482 19...	c-0b616-4b49e3-4f2	JAY	193481
10/15/24	BOWERS, FRANCES	6-1e3a9-1285d4-4...	Failed	193455
10/15/24	ALEXANDER, DAN JAY	d-311f1-356648-4e	Failed	1
10/15/24	SIMPSON, HOMER SIMPS...	a-8d7ac-a624a0-45	Sent	
10/15/24	SIMPSON, HOMER SIMPS...	a-090f0-a4a291-48	Sent	
10/15/24	BOWERS, FRANCES	e-a530f-69550c-40	Sent	
10/15/24	BOWERS, FRANCES	f-cd14d-fa925e-4b4	Sent	

The 'Results' column in the table is highlighted with a red box. The PDF viewer shows a 'QuickScan Results Summary' with a red 'X Failed' status. The reason for failure is: 'Front to back matching failed or issue with document number, ID not allowed, Selfie does not match ID photo, insufficient information to properly verify license, Identity Verification returned a High Risk result - additional verification recommended'. Below the text are three small images labeled 'Front', 'Back', and 'Selfie'.

Deal Jacket Integration

System Setup

1. A new '**Credit Reports and Compliance**' document type has been added to Deal Jacket. This new doc type is used for each CBI document uploaded to Deal Jacket.
2. Dealers cannot include documents using the 'Credit Reports and Compliance' doc type in the docuPAD 'Save to USB' function due to compliance regulations.
3. Users need appropriate SEC access to view CBI Reports in order to view CBI documents in both Deal Jacket and IDM.
 - Must have access to F&I/Desking>Actions>CBI View Report
5. Dealer does NOT need premium services in order to push DL Scan into their Deal Jacket.
6. In terms of storage, as long as the deal jacket is in the UI, the dealer has access to the documents. Generally, this is 60 days; however as long as the deal is actively being worked/touched, that 60 days could be longer and resets based on deal activity.
7. Once the deal is going to be removed from dealer access in the UI, those files are no longer available if the dealer didn't download them or subscribe to the **Secure DocOne** product. That product is a one time set up fee and monthly fee that currently ranges from \$99 - 149.00.

How It Works

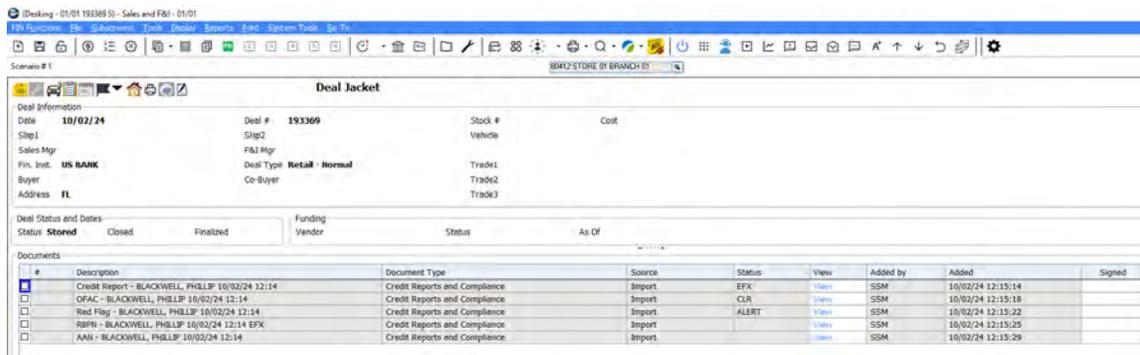
The **Deal Jacket Integration** is used to store important documents related to a deal that were generated **inside of the Reynolds platforms**.

In order to use this feature dealers need:

1. Credit Bureau Inquiry (CBI)
2. At least of one the products that grants access to Deal Jacket (docuPAD, IDM, eDocs, or DEALsign)
3. F&I Spec enabled to auto-upload CBI information to Deal Jacket functionality
4. If the report is not attached to a deal or credit is being pulled outside of ERA-IGNITE, the CBI documents will not be uploaded to Deal Jacket

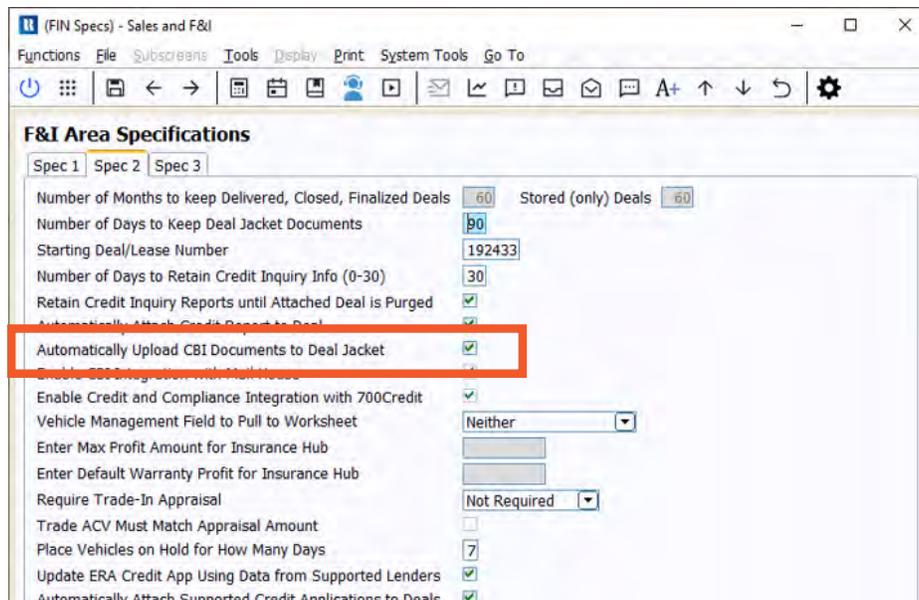
Each individual component of a CBI report will be uploaded separately into Deal Jacket, making it easier for users to locate the specific document they're looking for. The documents are broken out by:

1. Credit Report
2. OFAC
3. Red Flag Report
4. Adverse Action Notice (AAN)
5. Risk Based Pricing Notice (RBPN)



To enable this integration, starting in the menu bar in the Reynolds F&I platform, locate and select 'Systems Tools'. Then locate 'Specs', 'F&I Area Specifications' and finally, 'Spec 2'.

From the options presented, check the box next to 'Automatically Upload CBI Documents to Deal Jackets'.



Deal Jacket Integration (700Credit-Generated Documents Outside of Reynolds and Reynolds)

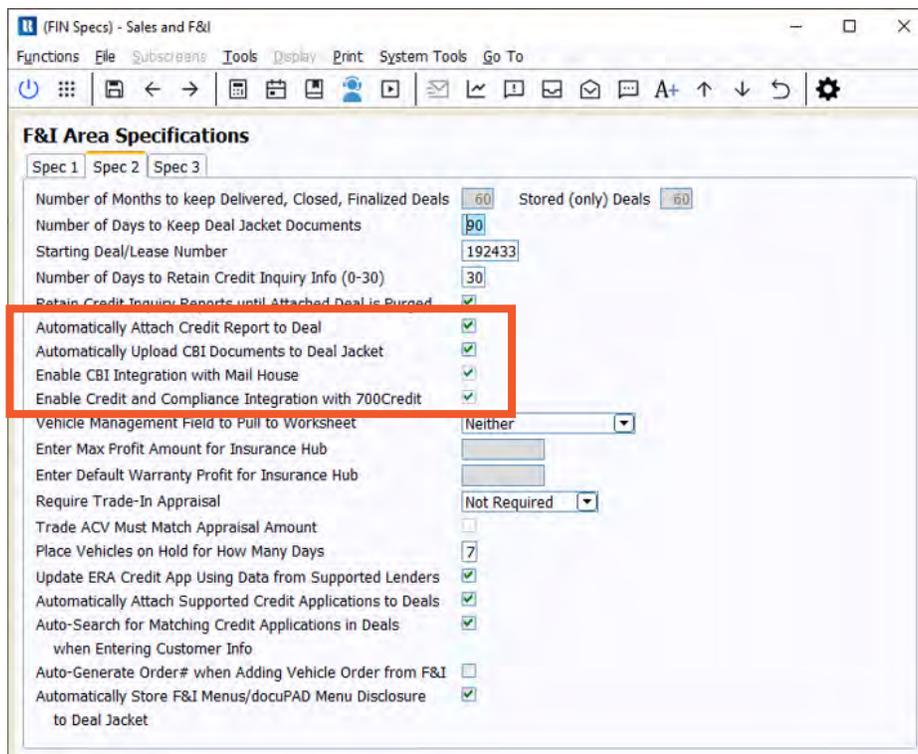
This feature is used to store important documents related to a deal that were generated **outside of the Reynolds platforms**.

In order to use this feature dealers need:

1. Credit Bureau Inquiry (CBI) (profiled for CBI and 5810 transaction turned on)
2. F&I Spec enabled **'Enable Credit and Compliance Integration with 700Credit'** (System Tools > Specs > F&I Area Specification > Spec 2)
3. Proper security access

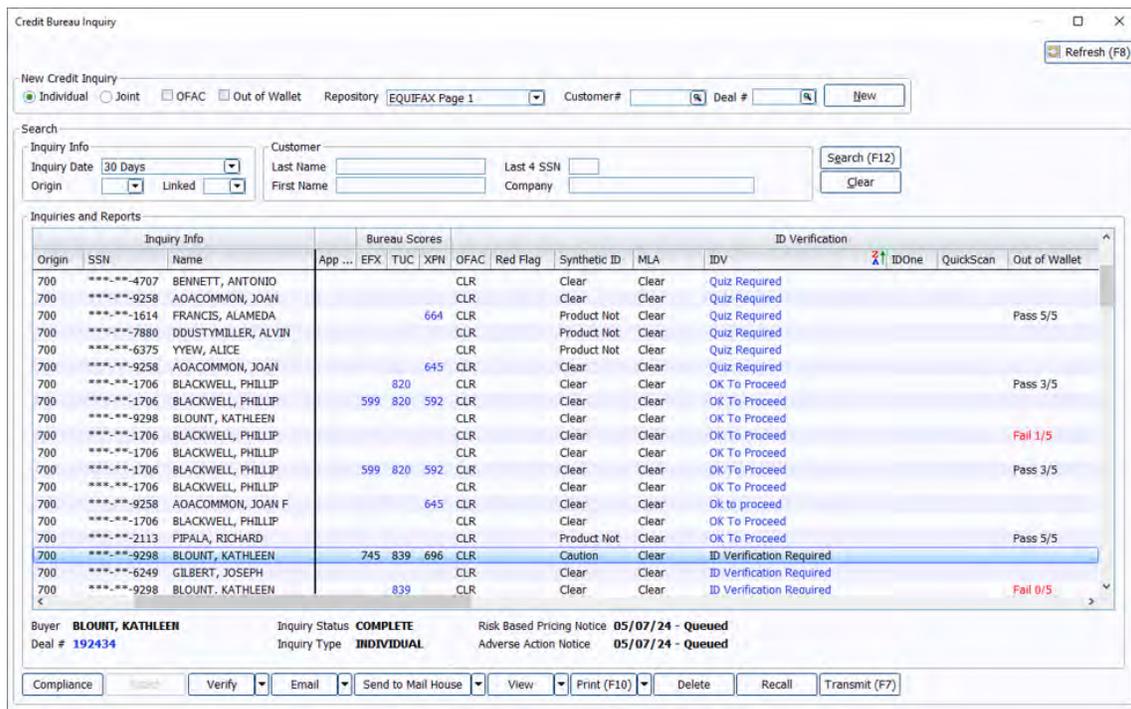
Recommend the following as well:

1. **'Automatically Attach Credit Report to Deal'**
2. **'Automatically Upload CBI Documents to Deal Jacket'**
3. Access to at least of one the products that grants access to Deal Jacket i.e. docuPAD, IDM, eDocs, or DEALsign.



View credit and compliance activities pulled using 700Credit in the Credit Bureau Inquiry Screen:

- App Consent
- Credit reports
- OFAC
- Red Flag report including Military and Synthetic ID
- IDV
- IDOne
- QuickScan
- Out of Wallet questions
- Risk Based Pricing Notices
- Adverse Action Letters
- Pre-Screen Certificate



The screenshot shows the 'Credit Bureau Inquiry' window. At the top, there are search filters for 'New Credit Inquiry' (Individual, Joint, OFAC, Out of Wallet), 'Repository' (EQUIFAX Page 1), 'Customer #', and 'Deal #'. Below this is a 'Search' section with fields for 'Inquiry Date' (30 Days), 'Origin', 'Linked', 'Customer' (Last Name, First Name, Last 4 SSN, Company), and buttons for 'Search (F12)' and 'Clear'. The main area is a table titled 'Inquiries and Reports' with columns for 'Inquiry Info', 'Bureau Scores', and 'ID Verification'. The table lists various inquiries with details like Origin, SSN, Name, App, EFX, TUC, XPN, OFAC, Red Flag, Synthetic ID, MLA, IDV, IDOne, QuickScan, and Out of Wallet. At the bottom, there are buttons for 'Compliance', 'Verify', 'Email', 'Send to Mail House', 'View', 'Print (F10)', 'Delete', 'Recall', and 'Transmit (F7)'. Below the table, there is a summary section showing 'Buyer: BLOUNT, KATHLEEN', 'Deal #: 192434', 'Inquiry Status: COMPLETE', 'Inquiry Type: INDIVIDUAL', 'Risk Based Pricing Notice: 05/07/24 - Queued', and 'Adverse Action Notice: 05/07/24 - Queued'.

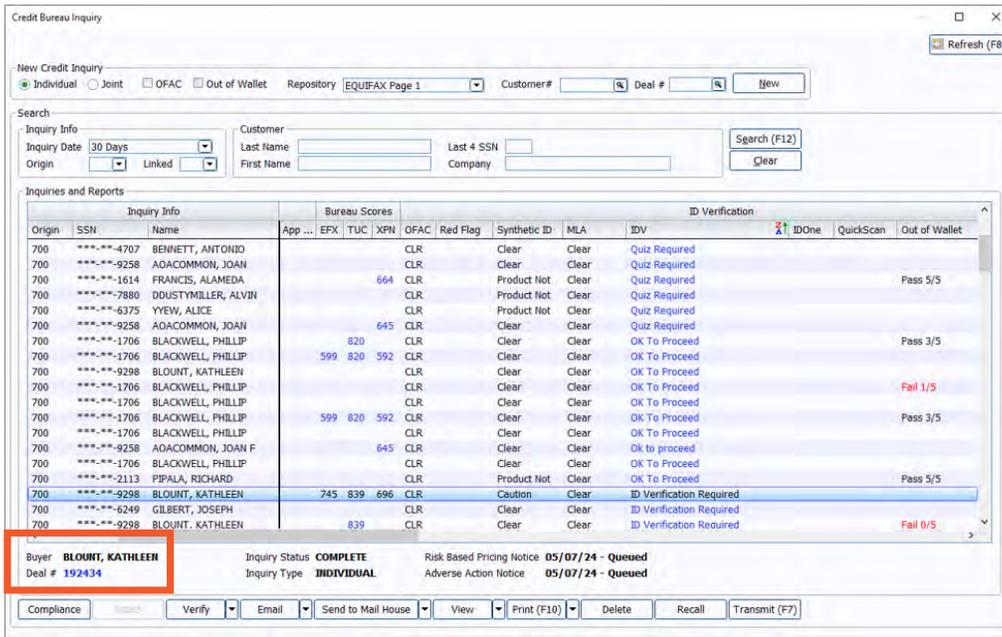
Inquiry Info			Bureau Scores				ID Verification							
Origin	SSN	Name	App ...	EFX	TUC	XPN	OFAC	Red Flag	Synthetic ID	MLA	IDV	IDOne	QuickScan	Out of Wallet
700	***-4707	BENNETT, ANTONIO					CLR		Clear	Clear	Quiz Required			
700	***-9258	AOACOMMON, JOAN					CLR		Clear	Clear	Quiz Required			
700	***-1614	FRANCIS, ALAMEDA				664	CLR		Product Not	Clear	Quiz Required			Pass 5/5
700	***-7880	DDUSTYMILLER, ALVIN					CLR		Product Not	Clear	Quiz Required			
700	***-6375	YIEW, ALICE					CLR		Product Not	Clear	Quiz Required			
700	***-9258	AOACOMMON, JOAN				645	CLR		Clear	Clear	Quiz Required			
700	***-1706	BLACKWELL, PHILLIP			820		CLR		Clear	Clear	OK To Proceed			Pass 3/5
700	***-1706	BLACKWELL, PHILLIP		599	820	592	CLR		Clear	Clear	OK To Proceed			
700	***-9298	BLOUNT, KATHLEEN					CLR		Clear	Clear	OK To Proceed			
700	***-1706	BLACKWELL, PHILLIP					CLR		Clear	Clear	OK To Proceed			Fail 1/5
700	***-1706	BLACKWELL, PHILLIP					CLR		Clear	Clear	OK To Proceed			
700	***-1706	BLACKWELL, PHILLIP		599	820	592	CLR		Clear	Clear	OK To Proceed			Pass 3/5
700	***-1706	BLACKWELL, PHILLIP					CLR		Clear	Clear	OK To Proceed			
700	***-9258	AOACOMMON, JOAN F				645	CLR		Clear	Clear	OK to proceed			
700	***-1706	BLACKWELL, PHILLIP					CLR		Clear	Clear	OK To Proceed			
700	***-2113	PIPALA, RICHARD					CLR		Product Not	Clear	OK To Proceed			Pass 5/5
700	***-9298	BLOUNT, KATHLEEN		745	839	696	CLR		Caution	Clear	ID Verification Required			
700	***-6249	GILBERT, JOSEPH					CLR		Clear	Clear	ID Verification Required			
700	***-9298	BLOUNT, KATHLEEN			839		CLR		Clear	Clear	ID Verification Required			Fail 0/5

Benefits:

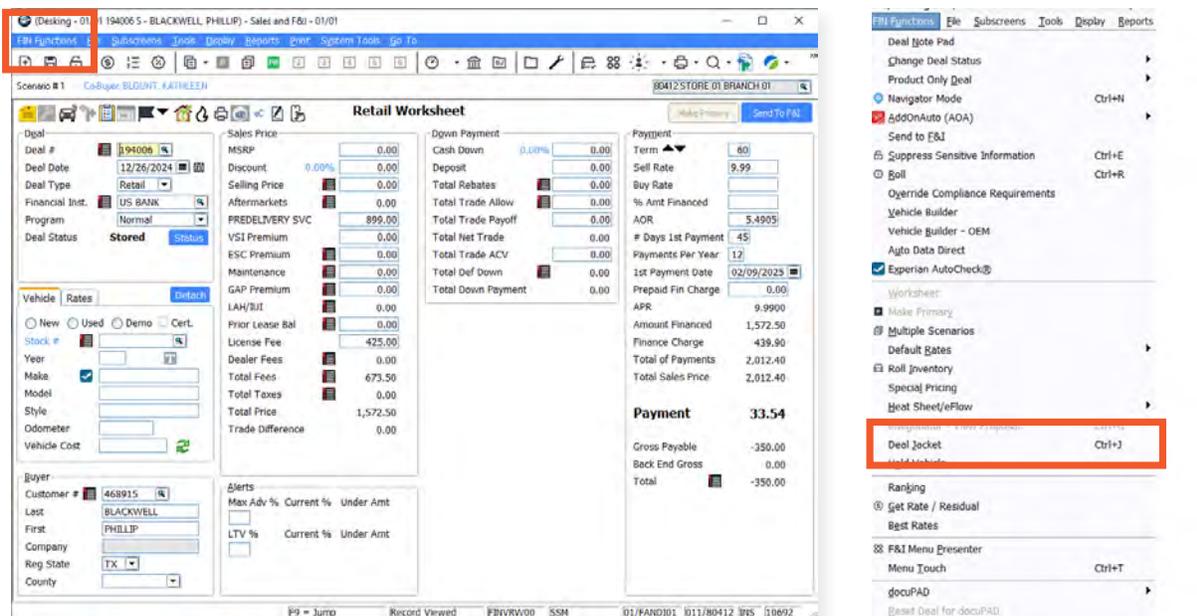
1. Saves time by not having to jump into a third party system to view status.
2. Provides a consolidated view of all activities even if they are performed on different platforms.
3. Creates an easier, faster, and seamless deal process for the end user in IGNITE F&I.

Accessing the Deal Jacket

To access a deal jacket, locate/highlight the desired consumer/deal from the CBI screen. Under the buyer's name, select the hyperlinked deal number, as shown below.

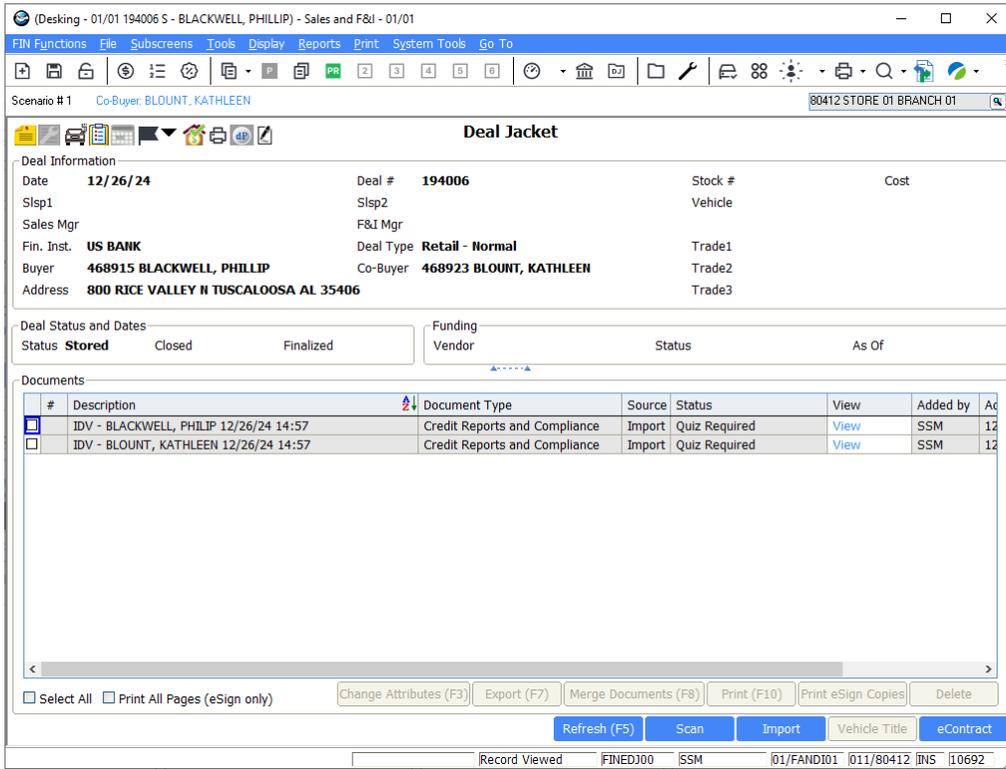


Next, select 'FIN Functions' in the top, blue navigation bar. From the drop-down, select 'Deal Jacket', and users can use the shortcut 'Ctrl + J'.



This will open the electronic deal jacket. From here, dealers can view:

- App Consent
- Credit reports
- OFAC
- Red Flag report including Military and Synthetic ID
- IDV
- IDOne
- QuickScan
- Out of Wallet questions
- Risk Based Pricing Notices
- Adverse Action Letters
- Pre-Screen Certificate



Scenario #1 Co-Buyer: BLOUNT, KATHLEEN 80412 STORE 01 BRANCH 01

Deal Jacket

Deal Information

Date	12/26/24	Deal #	194006	Stock #	Cost
Slsp1		Slsp2		Vehicle	
Sales Mgr		F&I Mgr		Trade1	
Fin. Inst.	US BANK	Deal Type	Retail - Normal	Trade2	
Buyer	468915 BLACKWELL, PHILLIP	Co-Buyer	468923 BLOUNT, KATHLEEN	Trade3	
Address	800 RICE VALLEY N TUSCALOOSA AL 35406				

Deal Status and Dates

Status: **Stored** Closed Finalized

Funding

Vendor: _____ Status: _____ As Of: _____

Documents

#	Description	Document Type	Source	Status	View	Added by	Ac
<input checked="" type="checkbox"/>	IDV - BLACKWELL, PHILIP 12/26/24 14:57	Credit Reports and Compliance	Import	Quiz Required	View	SSM	12
<input type="checkbox"/>	IDV - BLOUNT, KATHLEEN 12/26/24 14:57	Credit Reports and Compliance	Import	Quiz Required	View	SSM	12

Select All
 Print All Pages (eSign only)

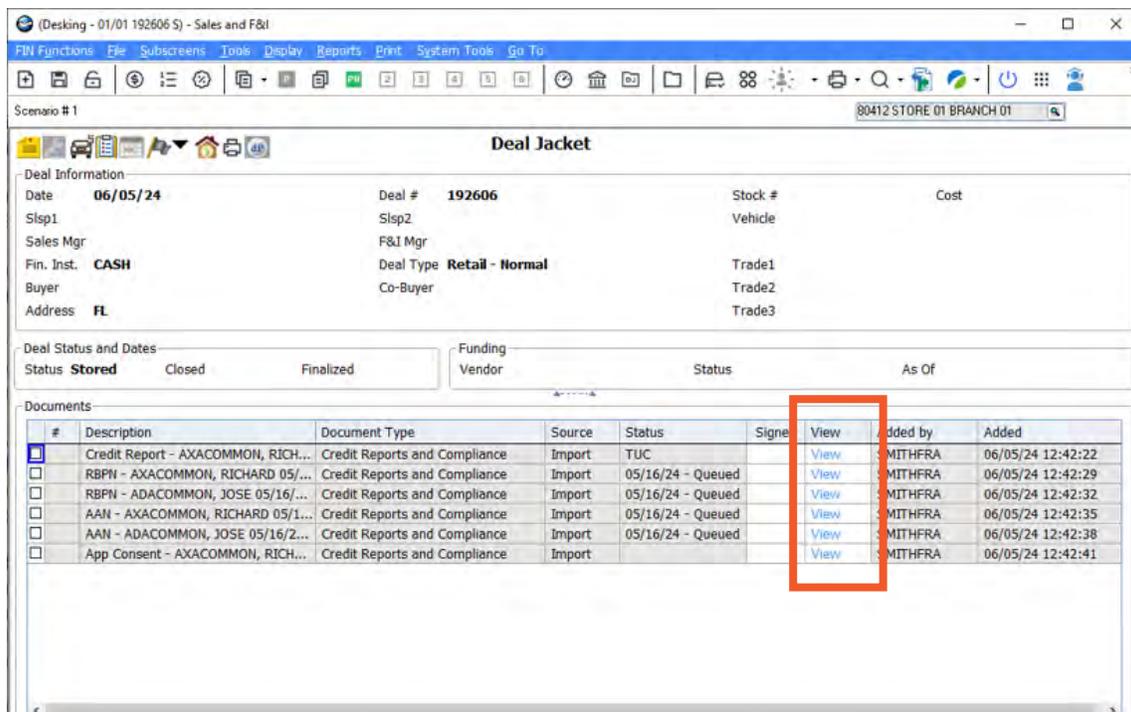
Record Viewed: FINEDJ00 SSM 01/FANDJ01 011/80412 JNS 10692

Sample Deal Jacket Interface

Credit and compliance activities automatically store to the Deal Jacket.

Benefits:

- Eliminates time-consuming manual scanning of credit reports into the Deal Jacket potentially exposing PII data and missing pages in the scanning process.
- Helps the dealership adhere to the retention requirements that the state and federal government imposes.
- Streamlines the process for reviewing deal documentation by making it easier to locate the specific document they're looking for.
- Reduces the need for maintaining physical files that can be expensive particularly for large volume dealers that may have to maintain mass storage off-site.
- Provides secure access to documents reducing risk of misused, or stolen files.



Document Examples (Credit Report & IDV)

Credit Report Data

Synthetic Identity

Name: KATHLEEN BLOUNT
Associated with primary account(s) that has high number of authorized users
Small number of open trades
High velocity of new trades
Short credit history

MLA Search

Name: KATHLEEN BLOUNT

Manual Verification Section

Presented Government Issued Identification	Yes	No
3D Documents appear unaltered	Yes	No
Image & physical description consistent with applicant	Yes	No
ID Information matches application	Yes	No

Verified User Name: _____ Date and Time: _____

Credit Report

TRANSLATION CREDIT REPORT

[FOR] [SUB NAME] [INT SUB] [INT LI] [DATE] [TIME]

(2) Z TR5528222 ATLANTA REGI 17 N3 1/87 05/28/24 09:25CT

[SUBJECT]

BLOUNT, KATHLEEN R.

[CURRENT ADDRESS] [DATE RPTD]

25 HANNAH DR., DAYTON NJ, 08810 4/24

[CURRENT EMPLOYER AND ADDRESS] [POSITION] [VERF] [RPTD]

TECH NTRAK TECH 4/20/ 4/24

[FORMER EMPLOYER AND ADDRESS]

VERASOFC EMP INC 4/20/ 4/24

ROCKY MOUNT NC.

S P R C T A S W E S S A G E S

ISSA YEAR OF ISSUANCE INPUT SSN ISSUED: 2000; STATE: CT

INTELLIGENCE SCREEN ALERT - CLEAR

MODEL PROFILE

PANTASCORE 4 SCORE +339 | 04, 28, 04, 00 SCORECARD 107

PANTASCORE SCORE +799 | 36, 04, 36, 12 SCORECARD 111

FEED AUTO SCORE +887 | 003, 003, 003

T R U V I C R E D I T S U M M A R Y * * * T O T A L F I L E L I S T

PRIB COL-0	HIGH-0	HOTNEG-0	HIGH CRED	CRED LIM	BALANCE	PAST DUE	MONTHLY PAY AVAILABLE
REVOLVING:	\$1400	\$18.8K	\$840	\$0	\$20	92%	
INSTALLMENT:	\$23.3K	\$	\$662	\$0	\$177		
OPEN:	\$0	\$	\$	\$	\$	0%	
MORTGAGE:	\$444K	\$	\$427K	\$0	\$302		
TOTALS:	\$488K	\$18.8K	\$434K	\$0	\$3425		

T R A D E S

SUBNAME	SUBCODE	OPENED	HIGHCRED	TERMS	MADELO	PAYPAT	1-12 MOP
ACCOUNT#	VERIFIED CRED LIM	PASTDUE	AMT-MOP	PAYPAT	13-24		
ECOA COLLATERAL/DQNTYPR	CLS/PO	BALANCE	REMARKS			NO 30/60/90	
AMEX	B 65AN01	10/10	\$0			47	0/ 0/ 0
6237900		2/24	\$1000				
I LINE OF CREDIT	10/23C	\$0	CLOSED			48	0/ 0/ 0
AMEX	N 65AN01	1/09	\$0			13111X13111	001
48136000	2/24	\$0				11111X00111	
I CREDIT CARD	2/24	\$0				47	0/ 0/ 0
CTIT	B 640003	12/14	\$0	PEND		11111111111	001
1111877009	7/04	\$0				11111111111	

Identity Verification

Name: KATHLEEN BLOUNT
Red Flag Score: 01
Score Risk Level: **Medium Risk**

Status: ID Verification Required
Synthetic ID Level: **High Risk**

ID Verification Out

Section	Result	Alert	Next Steps
OFAC	Clear		
ID Match	Clear		
Red Flag Alerts	Clear		
Synthetic ID	Redflag	Potential Synthetic Identity	Verify ID
MLA Search	Clear		
ID Verification	Incomplete	Verification of ID Required	Verify ID

View Detail Report

Identity Verification Detailed Report

Red Flag Score Summary

Risk Level: **Medium Risk** Status: ID Verification Required

Red Flag Score: 01

Validation Score: 64

Verification Score: 68

OFAC Search

Result: Clear

ID Match Search

Input Data	Search Result Data	Message
Name: KATHLEEN BLOUNT	KATHLEEN M BLOUNT	
Address: 25 HANNAH DR DAYTON, NJ 08810	25 HANNAH DR DAYTON, NJ 08810	
SSN: 666-12-9298		Match to full name and address - match performed using SSN
DOB:		DOB not provided on search request
Phone:		
Notes:		

Red Flag Alerts

Address: No address high risk information found
Single family dwelling
No high risk business at address phone

Document Examples (IDOne)

IDOne Plus Results

One Summary

Applicant: Ahmed Darraji Sensitivity: Low

One Score: 555 Result: Passed

Alerts:

OFAC

Result: Alert

Alerts: 2 DARRAJI, Kamal Ben Mohamed Ben Ahmed (a.k.a. DARRAJI, Kamel), via Belotti, n. 16, Busizio, Varese, Italy; DOB 22 Jul 1967; POB Menzel Bouzelfa, Tunisia; nationality Tunisia; Passport 29899 issued 14 Aug 1995 expires 13 Aug 2000; Italian Fiscal Code DRRKML67L22Z352Q; alt. Italian Fiscal Code DRRKLB67L22Z352S (Individual) [SDGT]

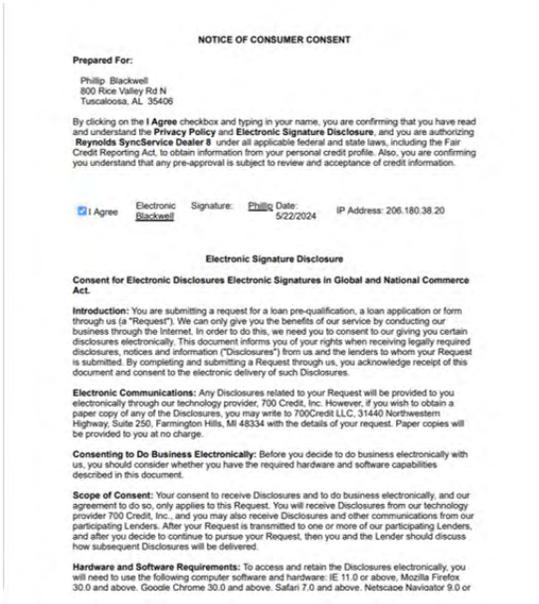
Military Lending Act (MLA)

Alert: Applicant Not Found in MLA Database

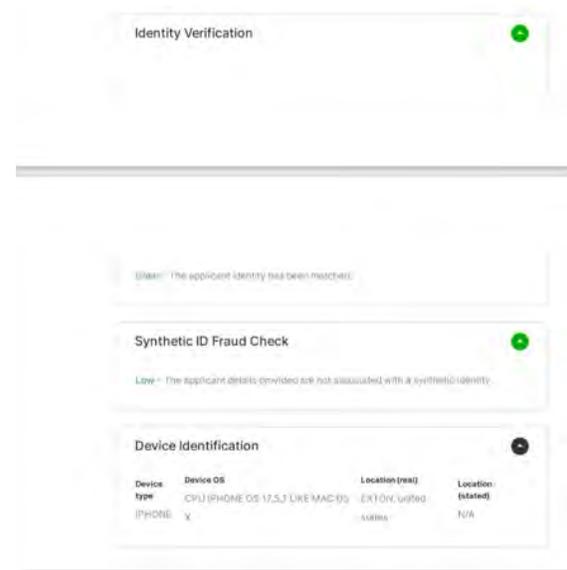
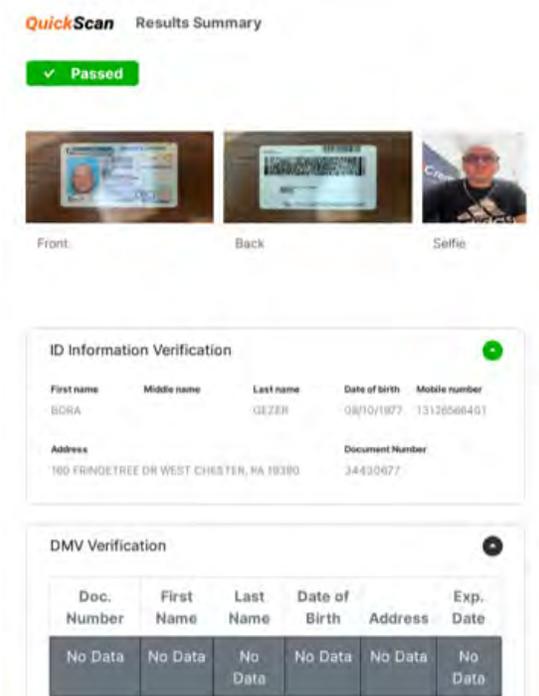
Synthetic ID

Alert: Low Risk for Synthetic Fraud

Document Examples (App Consent)



Document Examples (QuickScan)



Document Examples (Risk-Based Pricing Notice & Adverse Action)

Reynolds SyncService Dealer 8
Your Credit Score and the price you pay for Credit

Philip Blackwell Source: TransUnion Score: 629 Date: 06/04/2024	Score Card: VeriFICO Auto 5.0 Score: 599 Date: 06/04/2024	Score Card: FICO SCORE 8 AUTO Score: 585 Date: 06/04/2024
---	--	--

Understanding Your Credit Score

Your credit score is a number that reflects the information in your credit report. Your credit report is a record of your credit history. It includes information about whether you pay bills on time and how much you owe to lenders. Your credit score can change depending on how your credit history changes.

Your credit score can affect whether you can get a loan and how much you will have to pay for that loan.

For TransUnion, your score ranges from a low of 300 to a high of 850. For Equifax your score ranges from a low of 250 to a high of 900. For Experian your score ranges from a low of 200 to a high of 900. Generally, the higher your score, the more likely you are to be offered better credit terms.

Checking Your Credit Report

You have a right to check any information in your credit report. If you find mistakes on your credit report, you can request that the information be corrected.

Under federal law, you have the right to obtain a free copy of your credit report from each of the nationwide consumer reporting agencies once a year, to review and free yourself of errors.

By mail, you may request your Annual Credit Report Request Form (which you can obtain from Federal Trade Commission's web site at www.ftc.gov/bureaucracy/annualcreditreport). Annual Credit Report Request Service, P.O. Box 16028, Atlanta, GA 30316-1028.

For more information about credit reports and your rights under Federal law, visit the Consumer Financial Protection Bureau's website at www.consumerfinance.gov.

Consumer Signature:

NOTICE OF ADVERSE ACTION

06/04/2024

Philip Blackwell
300 Rose Valley Rd
Tuscaloosa, AL 35406

Dear Philip Blackwell,

Thank you for your recent interest in purchasing or leasing a vehicle at Reynolds SyncService Dealer 8. This letter is being sent to you because you were either denied credit or offered credit on terms different from what you applied for based on your recent credit inquiry for a vehicle. This notice is being provided only to you and does not in any way impact your credit history or score. If you purchased a car, the terms of your agreement have not changed.

In evaluating your application, we obtained information from a consumer reporting agency. While the decision may be based in whole or in part on the information contained in the report, the agency did not play a role in the decision and is unable to supply reasons why a lender may not have been available for your purchase. If you find that any information contained in the report you receive is inaccurate or incomplete, you have the right to dispute the matter. You have a right under the Fair Credit Reporting Act to know the information contained in your credit file at the consumer reporting agency. You also have the right to a free copy of your report from the consumer reporting agency, if you request it no later than 60 days after you receive this notice. It can be obtained by contacting: 700Credit, 31440 Northwestern Highway, Suite 250, Farmington Hills, MI 48334.

Agency	Score	Range	Reason
Equifax P.O. Box 148241 Atlanta, GA 30314 (800) 881-1111 www.equifax.com/ctca	589	Low of 250 to a high of 900	Serious delinquency Ratio of balance to limit on bank revolving or other rev accts too high Too many inquiries level 12 months Too few accounts currently paid as agreed
Experian P.O. Box 2104 Allen, TX 75013 (888) 397-3742 www.experian.com	585	Low of 250 to a high of 850	Serious delinquency and public record or collection filed Time since delinquency is too recent or Ratio of balance to limit on bank revolving or other rev accts too high Too many accounts with balances
TransUnion 2 Balacon Place, PO Box 1006 Chesler, PA 19822 (800) 888-4213 www.transunion.com	629	Low of 300 to a high of 850	Proportion of loan balances to loan amounts is too high Lack of recent auto loan information Too many inquiries level 12 months Length of time accounts have been established

Your credit score is a number that reflects the information in your credit report. Your credit score can change, depending on how the information in your credit report changes. If you have any questions regarding your credit score you should contact the consumer reporting agency at the address listed below.

If you would like a statement of the reasons we were unable to offer a transaction on the terms you requested, please contact our Finance Department within 60 days of this letter. We will provide you with a statement of the reasons within 30 days of receipt of your request. If we provide the information orally, you have a right to ask that we confirm the reasons in writing within 30 days of your receipt of your written request for confirmation.

Reynolds SyncService Dealer 8
CHICAGO, IL 60661
1-866-734-0252
www.700credit.com

NOTICE: The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (with certain limited exceptions), because all in part of the applicant's income derives from any public assistance program, or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The Federal agency that administers compliance with this law concerning this credit is the Federal Trade Commission, Equal Credit Opportunity, Washington, D.C. 20580.

Document Examples (Pre-Screen Certificate)

ever - PS Certificate - BLACKWELL, PH

Pre-Selected Certificate

This Certificate is presented to:
Phillip Blackwell
Congratulations!!!

You have been Pre Approved for Financing
Valid Only At:
Reynolds SyncService Dealer 8

CHICAGO, IL 60661
Offer Expires: 5/26/2024

You can choose to stop receiving "prescreened" offers of credit from this and other companies by calling toll-free 888-SOPTOUT (888-567-8686). See PRESREEN & OPT OUT NOTICE below for more information about prescreened offers.

Prescreen & Opt-Out Notice:

This prescreened offer of credit is based on information in your credit report indicating that you meet certain minimum criteria. This offer is not guaranteed if you do not meet the additional terms and conditions defined below, including providing acceptable collateral and proof of income. If you do not want to receive prescreen offers of credit, please contact Trans Union by mail, phone or web site:

TransUnion Opt-Out Request
P.O. Box 505
Woodlyn, PA 19384-0505
888-SOPTOUT 888-567-8686
www.optoutprescreen.com

Additional Terms and Conditions

In order to qualify for this program you must meet the following conditions:

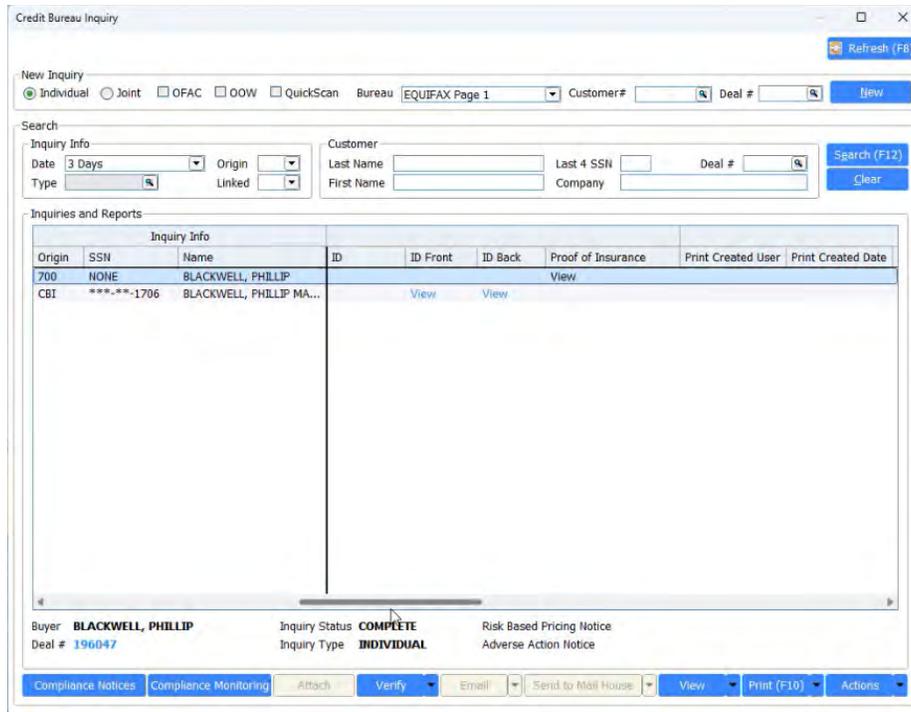
- You have been Pre-Selected for an Auto Loan from \$5,000 to \$50,000
- These criteria include a minimum verifiable gross monthly income of \$2,000.00
- Your vehicle payment cannot exceed 15% to 30% of your gross monthly income
- Your vehicle payment plus your other car and monthly payments must not exceed 40% to 50% of your gross monthly income
- You must continue to meet the criteria set to select you for this offer and our creditworthiness criteria

Find (F) Rotate (R) Save (S) Print (P) Close (C)

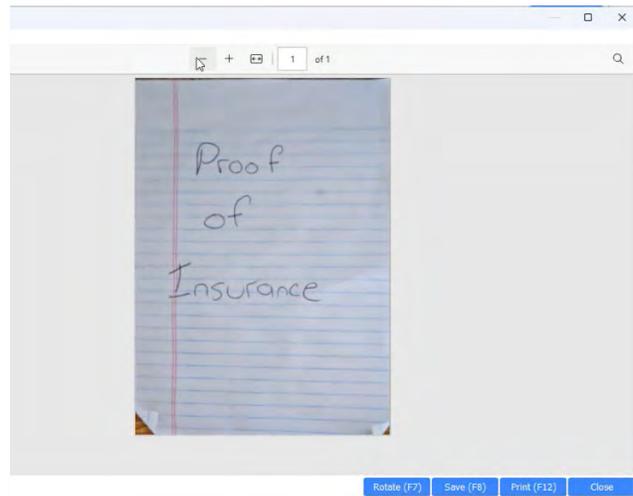
Viewing QuickDocs within Reynolds and Reynolds

Viewing Submitted QuickDocs from CBI Screen

Starting from the CBI screen, search and locate the desired consumer whose documents you want to view. Scroll to the right, and under the **“Proof of Insurance”** column, select the **“View”** hyperlink.

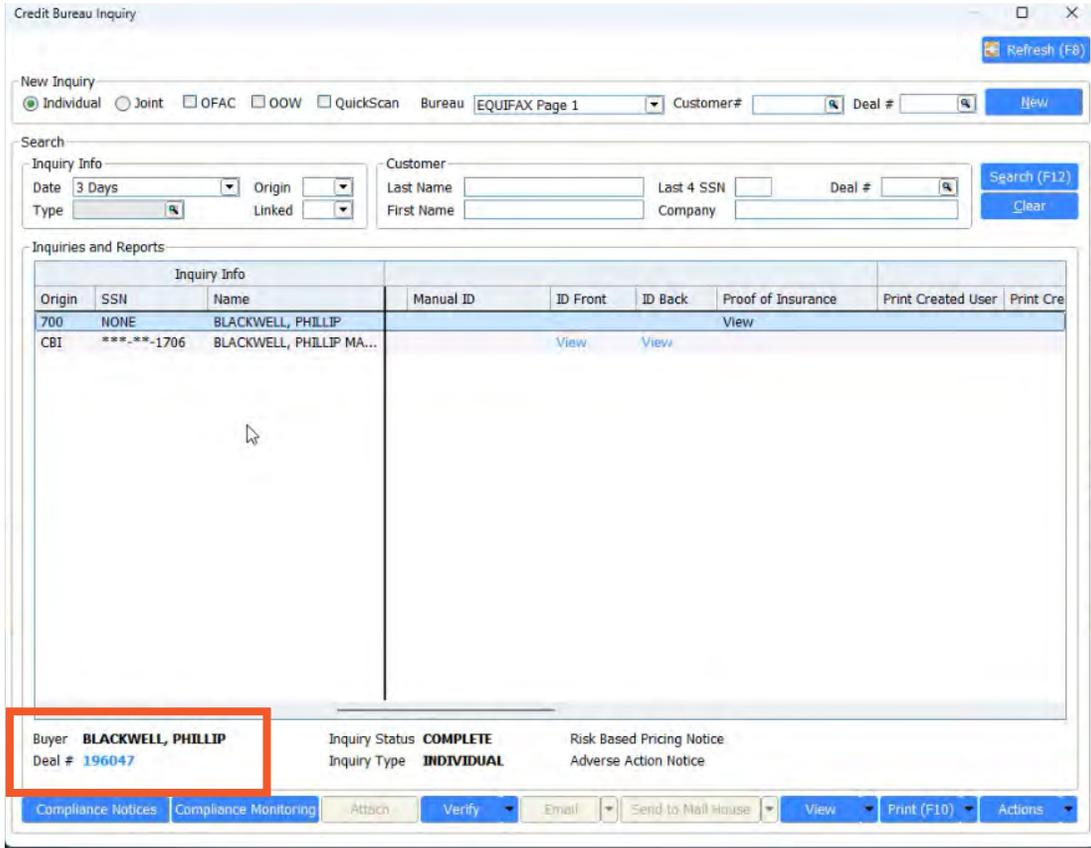


The proof of insurance will pop-up in a new window.



Viewing Submitted QuickDocs within Deal Jacket

To access the deal jacket, locate/highlight the desired consumer/deal from the CBI screen. Under the buyer's name, select the hyperlinked deal number.



The screenshot shows the 'Credit Bureau Inquiry' window. At the top, there are search filters for 'New Inquiry' (Individual selected), 'Bureau' (EQUIFAX Page 1), and 'Customer#' and 'Deal #' fields. Below this is a 'Search' section with 'Inquiry Info' (Date: 3 Days, Origin: dropdown, Type: dropdown) and 'Customer' (Last Name, First Name, Last 4 SSN, Company) fields. A 'Search (F12)' button is present.

The main section is 'Inquiries and Reports', containing a table:

Origin	SSN	Name	Manual ID	ID Front	ID Back	Proof of Insurance	Print Created User	Print Cre
700	NONE	BLACKWELL, PHILLIP				View		
CBI	***_*-1706	BLACKWELL, PHILLIP MA...		View	View			

Below the table, a summary section shows:

- Buyer: **BLACKWELL, PHILLIP**
- Deal #: **196047**
- Inquiry Status: **COMPLETE**
- Inquiry Type: **INDIVIDUAL**
- Risk Based Pricing Notice
- Adverse Action Notice

A red box highlights the 'Buyer' and 'Deal #' information. At the bottom, there are buttons for 'Compliance Notices', 'Compliance Monitoring', 'Attach', 'Verify', 'Email', 'Send to Mail House', 'View', 'Print (F10)', and 'Actions'.

Next, select **'FIN Functions'** in the top, blue navigation bar. From the drop-down, select **'Deal Jacket'**, or users can use the shortcut **'Ctrl + J'**.

The screenshot shows the 'Retail Worksheet' window with various financial and vehicle details. On the right, the 'FIN Functions' menu is open, and 'Deal Jacket' is highlighted with a red box. The shortcut 'Ctrl+J' is also visible next to it.

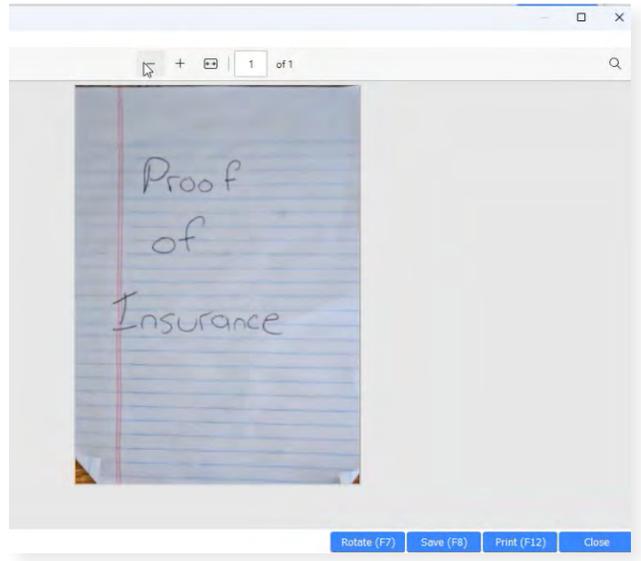
From the deal jacket, locate the proof of insurance list item and select the **"View"** hyperlink.

The screenshot shows the 'Deal Jacket' window for deal # 196047. Under the 'Documents' section, there is a table with the following data:

#	Description	Document Type	Source	Status	Signed	View	Added by	Added
1	Proof of Insurance - BLACKWELL, PHILLIP 09/29/25 15:21	Credit Reports and Compliance	Import	Pass		View	SSM	09/29/25 11:04:44
2	QuickScan - BLACKWELL, PHILLIP 09/29/25 06:23	Credit Reports and Compliance	Import			View	SSM	09/29/25 11:04:50
3	ID Front - BLACKWELL, PHILLIP 09/29/25 06:23	Credit Reports and Compliance	Import			View	SSM	09/29/25 11:04:53
4	ID Back - BLACKWELL, PHILLIP 09/29/25 06:23	Credit Reports and Compliance	Import			View	SSM	09/29/25 11:04:57

The 'View' link for the first document is highlighted with a red box.

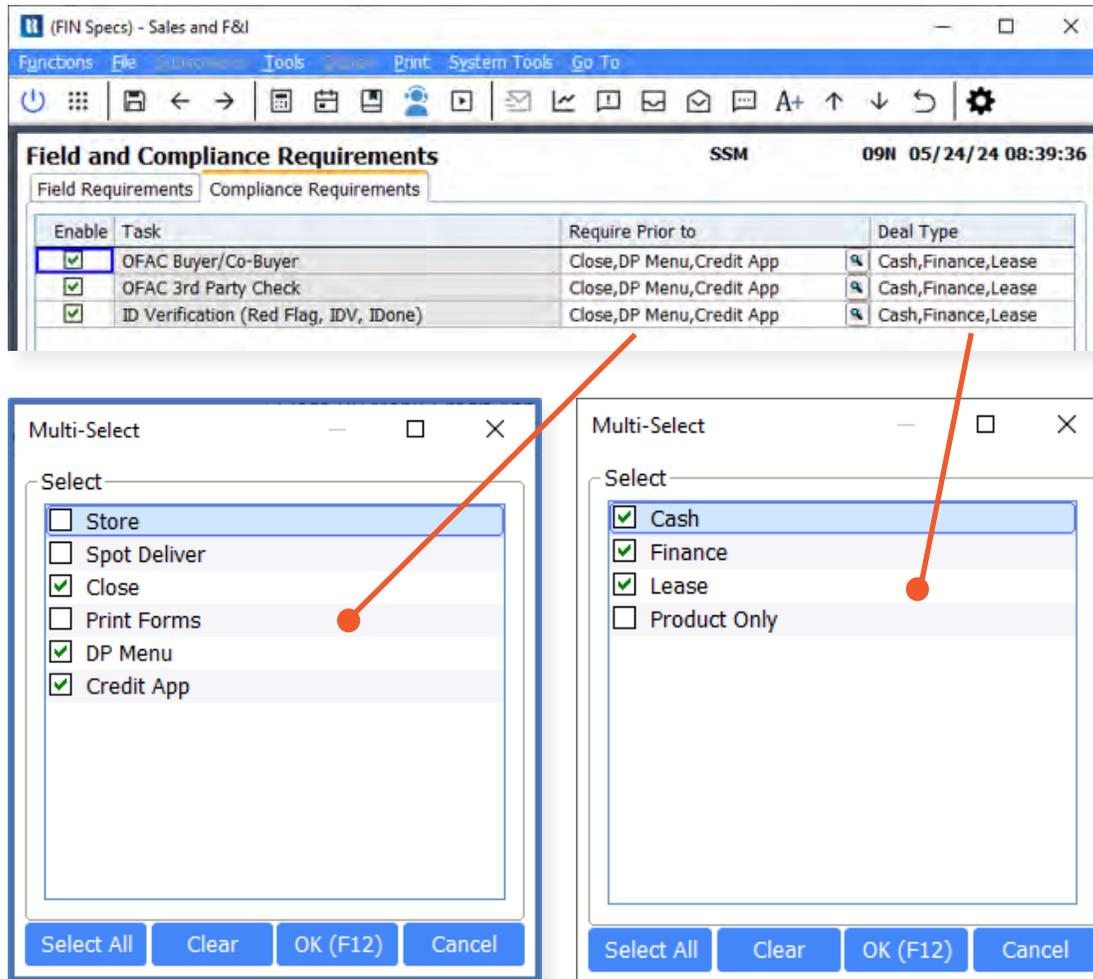
The proof of insurance will pop-up in a new window.



Hard Stop Feature

Users have the ability to set a deal “hard stop” (phase 1) if OFAC, OFAC 3rd Party and ID Verification check were not run (within IGNITE or outside from 700Credit).

To navigate to the hard stop settings, select **“System Tools” > “Specs” > “Compliance Requirements”**.



The screenshot shows the 'Field and Compliance Requirements' window with the following table:

Enable	Task	Require Prior to	Deal Type
<input checked="" type="checkbox"/>	OFAC Buyer/Co-Buyer	Close,DP Menu,Credit App	Cash,Finance,Lease
<input checked="" type="checkbox"/>	OFAC 3rd Party Check	Close,DP Menu,Credit App	Cash,Finance,Lease
<input checked="" type="checkbox"/>	ID Verification (Red Flag, IDV, IDone)	Close,DP Menu,Credit App	Cash,Finance,Lease

Two callout windows are shown below the table:

- The first callout window, titled 'Multi-Select', shows a list of options with checkboxes: Store, Spot Deliver, Close, Print Forms, DP Menu, and Credit App. The 'Close' option is selected.
- The second callout window, also titled 'Multi-Select', shows a list of options with checkboxes: Cash, Finance, Lease, and Product Only. The 'Cash', 'Finance', and 'Lease' options are selected.

This allows users to ensure OFAC is checked for all parties involved with the deal.

The OFAC 3rd party check is a manual confirmation and is on the honor basis that the user actually performed the action.

The screenshot displays the 'New Credit Inquiry' interface. At the top, there are radio buttons for 'Individual' (selected), 'Joint', and 'OFAC', along with checkboxes for 'Out of Wallet' and 'Repository' set to 'EQUIFAX Page'. Below this is a search section with 'Inquiry Info' (Inquiry Date: 3 Days, Origin: dropdown) and 'Customer' (Last Name, First Name) fields.

The main section is 'Inquiries and Reports' with a table:

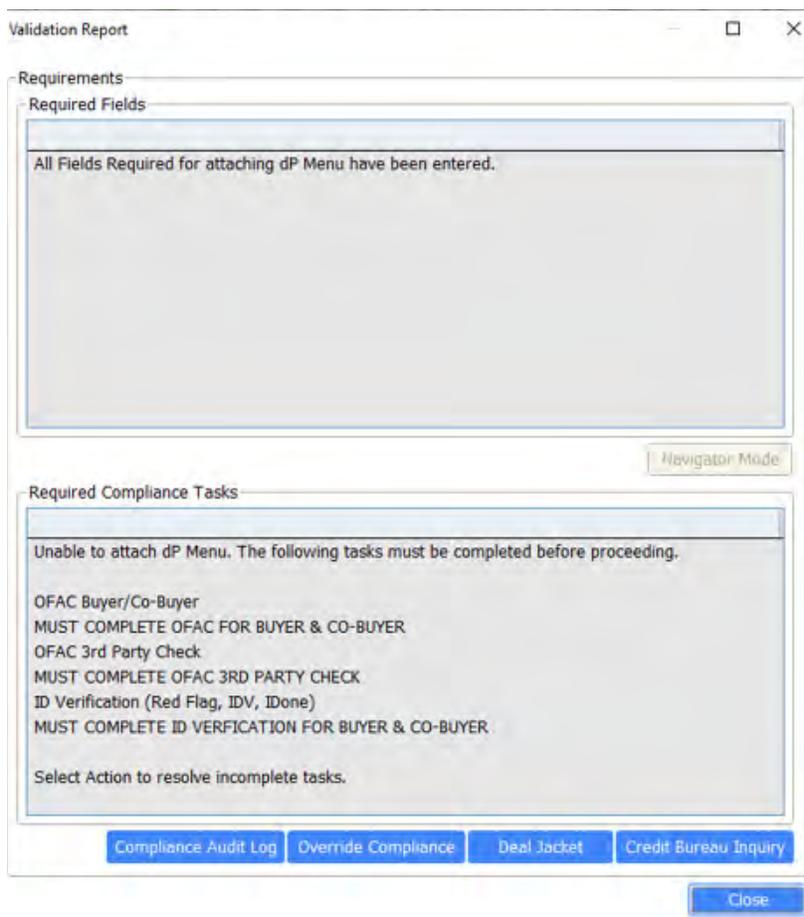
Origin	SSN	Name	Date Time
700	NONE		
700	NONE		
700	***-**-1706	BLACKWELL, PHILLIP	05/20/24
700	***-**-9298	BLOUNT, KATHLEEN	05/20/24
700	NONE		
700	NONE		
700	NONE		
700	***-**-1706	BLACKWELL, PHILLIP	05/20/24
700	***-**-9298	BLOUNT, KATHLEEN	05/20/24
700	NONE		
700	NONE	GEZER, BORA	05/20/24
CBI	***-**-1706	BLOUNT, KATHLEEN	05/20/24
CBI	***-**-1706	BLOUNT, KATHLEEN	05/20/24 15:07
700	***-**-1706	BLACKWELL, PHILLIP	05/20/24 14:57
CBI	***-**-7220	JOSEPH, VALSAMMA T	05/20/24 12:48
700	***-**-1706	BLACKWELL, PHILLIP	05/20/24 12:22
700	***-**-1706	BLACKWELL, PHILLIP	05/20/24 09:04
700	***-**-1706	BLACKWELL, PHILLIP	05/20/24 08:58
700	***-**-1706	BLACKWELL, PHILLIP	05/20/24 08:55

Below the table, it shows 'Buyer: BLACKWELL, PHILLIP', 'Deal #: 192502', 'Inquiry Status: COMPLETE', and 'Inquiry Type: INDIVIDUAL'. At the bottom, there are buttons for 'Compliance', 'Attach', 'Verify', 'Email', and 'Send to Mail House'. A dropdown menu under 'Verify' is open, showing 'Manual ID' and 'OFAC 3rd Party Check'.

A 'Multi-Select' dialog box is overlaid on the right, titled 'OFAC 3rd Party Check'. It contains the text: 'I certify that OFAC has been checked and cleared for third parties and/or business entities associated with the deal:'. Below this are three checkboxes: 'Person who owns Trade-In', 'Person who will provide down payment or deposit', and 'Business and Principal of Business'. The 'Certified by' field shows '123456789-12 01/01/24 12:43:12'. There are 'Cancel' and 'Certify (F12)' buttons at the bottom of the dialog.

When a user performs an action that is tied to an incomplete requirement they are prompted with a Validation Report listing incomplete items.

From the Validation Report they can access a Compliance Log, Override a compliance item, the Deal Jacket or the Credit Bureau Inquiry Screen.



Below is a new Compliance Audit Log that provides an overview of various compliance items and their status.

The log tracks other compliance tasks, such as when credit was pulled, in addition to the OFAC and ID Verification checks that can be required.

Compliance Audit Log

Compliance Audit Log

- Deal Information

Date: **05/31/24** Deal #: **192587** Deal Type: **Retail** Financial Inst.: **CASH**
 Buyer: **468915 BLACKWELL, PHILLIP** Co-Buyer
 Slspl: F&I Mgr
 Stock #: Overridden by:

Item	Buyer	Action Completed	User ID	Info	Req
Consumer Consent					
Consumer Credit Application					
Credit Bureau	B				
OFAC	B				Yes
OFAC 3rd Party Check	B				Yes
Red Flag	B				Yes
Synthetic ID	B				
MLA	B				
IDV	B				Yes
IDOne	B				Yes
OOV	B				
Manual ID	B				

Compliance Audit Log

Compliance Audit Log

- Deal Information

Date: **05/31/24** Deal #: **192587** Deal Type: **Retail** Financial Inst.: **CASH**
 Buyer: **468915 BLACKWELL, PHILLIP** Co-Buyer
 Slspl: F&I Mgr
 Stock #: Overridden by:

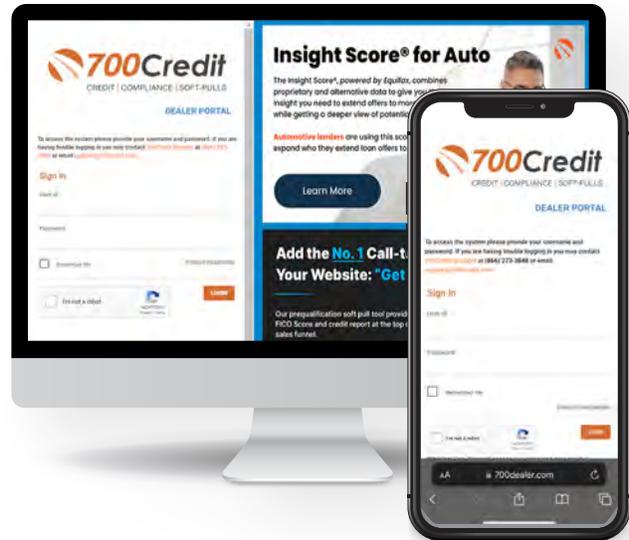
Item	Buyer	Action Completed	User ID	Info	Req
Consumer Consent					
Consumer Credit Application					
Credit Bureau	B				
OFAC	B	05/31/24 10:37:22	SSM	CLR	Completed
OFAC 3rd Party Check	B	05/31/24 10:37:22	SSM	Certified	Completed
Red Flag	B				Yes
Synthetic ID	B				
MLA	B				
IDV	B				Yes
IDOne	B				Yes
OOV	B				
Manual ID	B				

Deal Ticket | Credit Bureau Inquiry | Close

Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at 700Dealer.com. The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

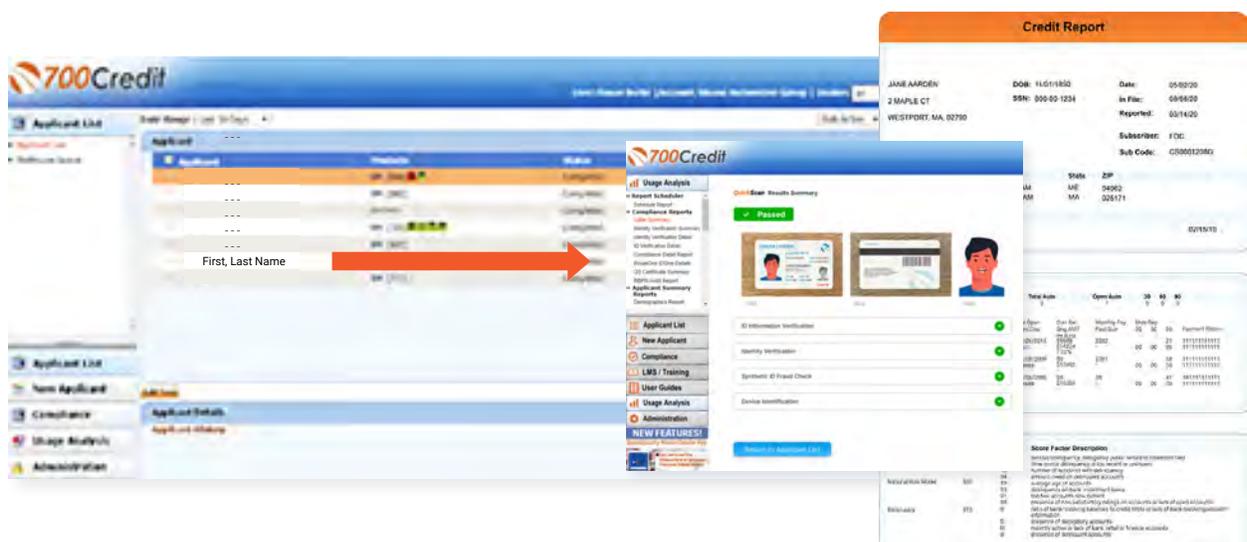
You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: support@700credit.com | (866) 273-3848.



Viewing Lead Data

After logging into your 700Dealer.com portal, locate/select the 'Applicant List' menu item in the left-hand navigation panel where you will be presented with a mass list of all applicants in the platform. Select 'Date Range' to filter the list and view different timeframes.

By clicking on any name in the list, you can view their full credit report, red flag, a link to their compliance dashboard, and QuickScan results (if applicable).



Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy Notices
- Out of Wallet Questions
- Our Compliance Dashboard also collects lead forms from our Credit Reporting and Soft Pull products.

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickQualify Xpress

How You Benefit

- Ensure compliance processes are being followed.
- Identify immediately when/where you are out of compliance.
- Easily print audit reports.
- Single and multi-point rooftop views.

Adverse Action Letter Program Monitor

	#	%
Total Applicants	43	
Letters Mailed	34	79%
Letters Queued to be Mailed View/Edit	4	9%
Letters Printed Locally	0	0%
Applicants with No Letter Delivered View/Edit	5	12%
Adverse Letters Delivered/Scheduled	38	88%

[Current Adverse Action Setup](#) [Request Setup Changes](#)

Risk Based Pricing Notice Program Monitor

	#	%
Total Applicants	43	
Notices Mailed	35	81%
Notices Queued to be Mailed View/Edit	6	14%
Notices Emailed	0	0%
Notices Printed Locally	0	0%
Applicants with No Notice Delivered View/Edit	2	5%
RBPN Notices Delivered/Scheduled	41	95%

[Current RBPN Setup](#) [Request Setup Changes](#)

Red Flag Program Monitor

	#	%
Red Flag Alert Status		
Total Applicants With Red Flag	38	46
Red Flag Clear & Cautions	9	24%
Red Flag Alerts	29	76%
Alerts Unresolved View/Edit	27	
Alerts Resolved	2	

[Work on Unresolved](#)

Consumer Alerts		
Fraud Victim and Security Alerts View	1	
Active Duty Alerts	0	

ID Verifications		
Complete	0	0%
Incomplete View/Edit	42	100%

[Work on Incompletes](#)

Out of Wallet Authentication Program Monitor

	#	%
Total Applicants	42/29	
Total Applicants with OOW Presented	42	100%
Applicants Passed	3	7%
Applicants Failed	0	0%
Authentication Abandoned	3	7%
Questions Unavailable	36	86%

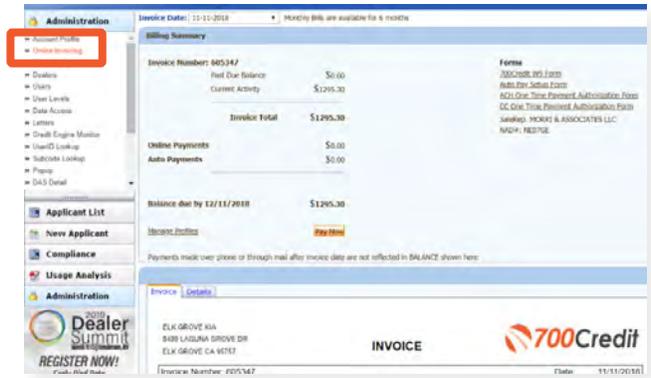
OFAC Compliance

	#	%
OFAC Status		
Total Applicants With OFAC	39	
OFAC Alerts	0	0%
OFAC Unresolved	0	
OFAC Resolved	0	

Viewing Invoices

Dealers can also view their monthly invoices online by selecting the “**Online Invoicing**” tab in the left-hand “Administration” navigation panel.

Locate and select the desired invoice to open its details and view the billing summary.



You should have been sent your 700Dealer.com login credentials in one of our welcome emails to you.

If you cannot locate your credentials or have any questions, you may send us an email or give us a call at the following: Support: (866) 273-3848 (Option 4) or support@700Credit.com.