



USER GUIDE

JULY 2022

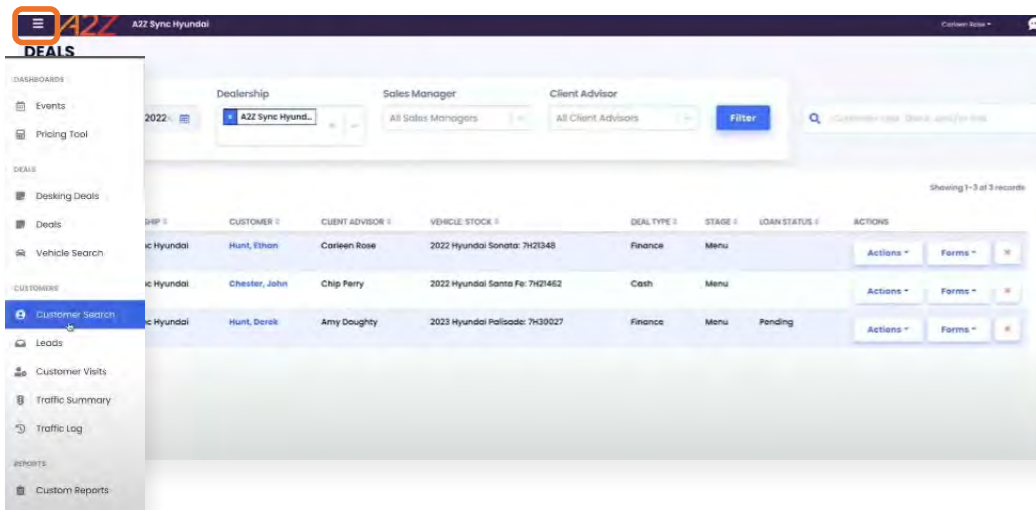
A2Z*SYNC*[™]

TABLE OF CONTENTS

Create a New Deal.....	3
Pulling Credit in the A2Z Sync Platform	4
Introduction to 700Dealer.com.....	7
Viewing Your Lead Information	7
Compliance Dashboard.....	8
How You Benefit.....	8
Viewing Invoices	12

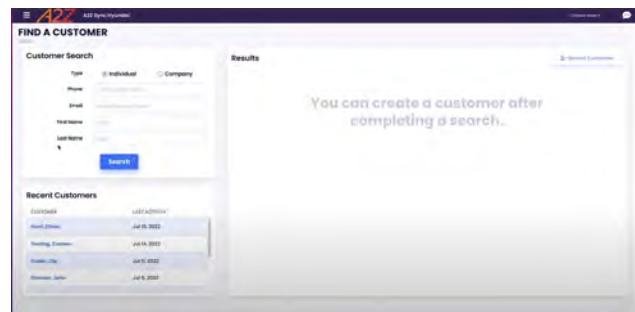
Create a New Deal

In order to pull credit within the A2Z Sync platform, there must be a present deal within the platform associated to the consumer. To add a new deal, or see if there is already a pre-existing deal, click on the menu icon in the top-left corner, and select **“Customer Search”**.



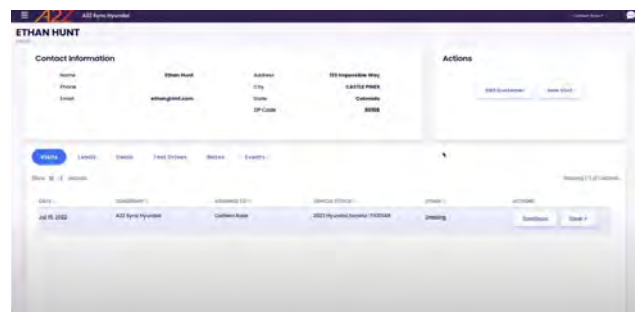
The dealer is prompted to initially search for the customer in the database. Deals are created through first-visits, even if no vehicle of interest has been chosen.

If this is the first initial visit at the dealership, you can select the **“Create Customer”** button in the top-right corner. From there, fill out the consumer’s information where prompted.



If it is not the consumer’s first visit, the dealer may locate their name in the **“Customer Search”** or **“Recent Customers”** sections.

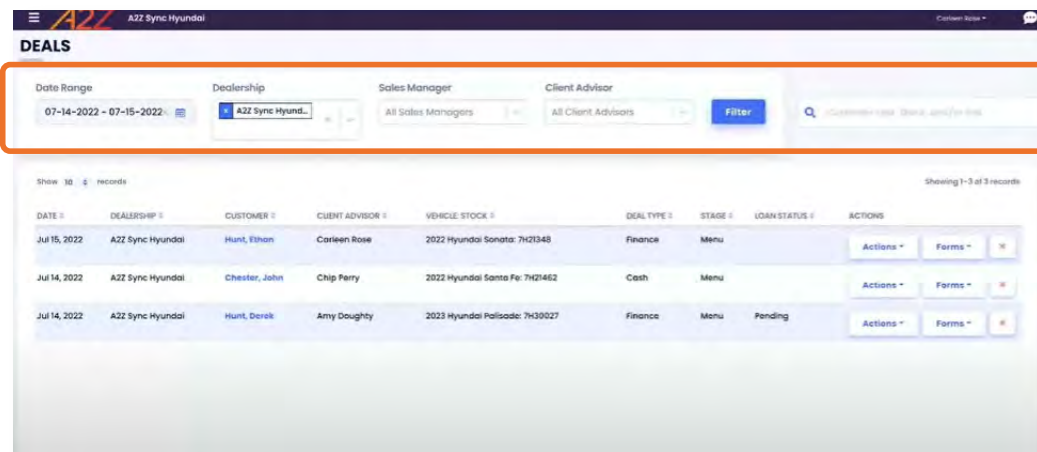
To the right is an example of a completed customer profile. The dealership is now able to follow the next steps to pull credit on the consumer.



Pulling Credit in the A2Z Sync Platform

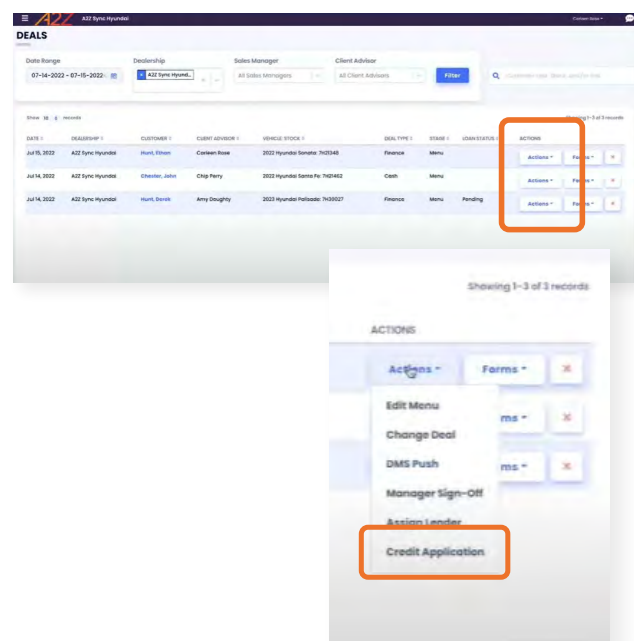
To pull credit within A2Z Sync, the dealer must begin in the “Deals” page. There are 2 ways to access this page: 1) Simply logging into the platform will automatically drop the user into the Deals page. 2) If the user is somewhere else in the platform, they can select the menu icon in the top-left corner and click the Deals menu item.

The user will be shown a mass list of deals where they can either filter the list (date range, dealership, etc.), or search directly by name or VIN, as shown below.



Once the deal/consumer has been found in the platform, click on the “Actions” drop-down menu located on the right-hand side.

From the drop-down, select “Credit Application”.



This will open up the A2Z Sync credit application, where the dealer will be prompted to fill out the form with the customer's information.

Once complete, click the blue **"I agree/ Submit"** button, in the bottom-right corner.

Once submitted, the dealer will remain in the credit application window. The dealer will then need to click the white **"Deals"** button (located to the right of the Submit button), and return to the mass list of on-going deals.

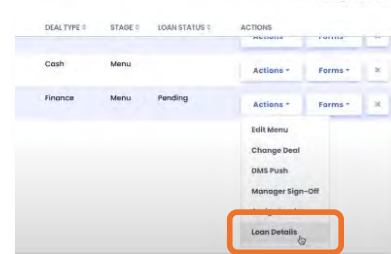
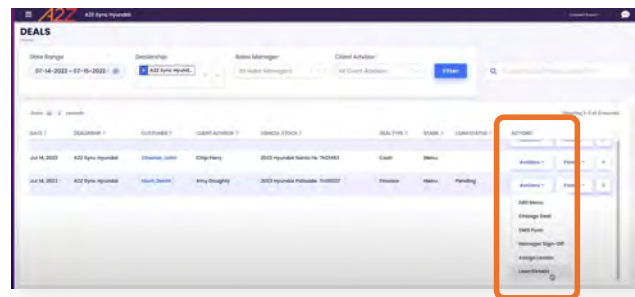


Once returned to the Deals page, locate the consumer who the dealer just performed a credit application on.

Next to their name, under the **"Loan Status"** column, it should say **"Pending"**.

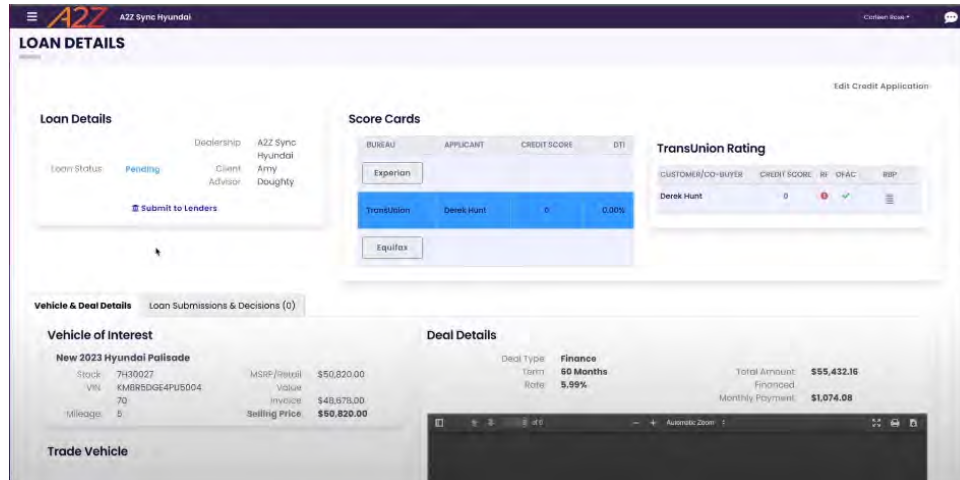
Click on the **"Actions"** drop-down menu, and select **"Loan Details"**.

Note: Once the credit application has been performed, the **"Credit Application"** button will no longer be present, and instead is replaced with the **"Loan Details"** option.



Once brought to the “**Loan Details**” page, dealers are able to see an “snapshot” overview of the consumer’s deal, including vehicle of interest details, credit score, red flag, OFAC, and RBPN.

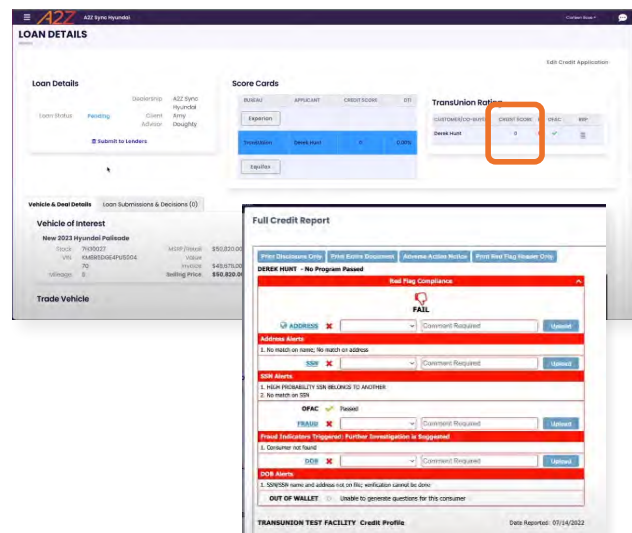
While only TransUnion has been pulled in this example, as it was set as the default bureau, by clicking on the Experian or Equifax button, a new credit report will be run through the bureau(s), and will be displayed alongside TransUnion’s score.



Note: While the dealer is provided with **basic compliance information** through the A2Z Sync platform, in order to see further compliance information details or the **unique 700Credit HTML credit report**, the dealer must log into their 700Dealer.com portal and locate the consumer’s information there.

To view the A2Z Sync credit report, click on the “**Credit Score**” number, as shown to the right.

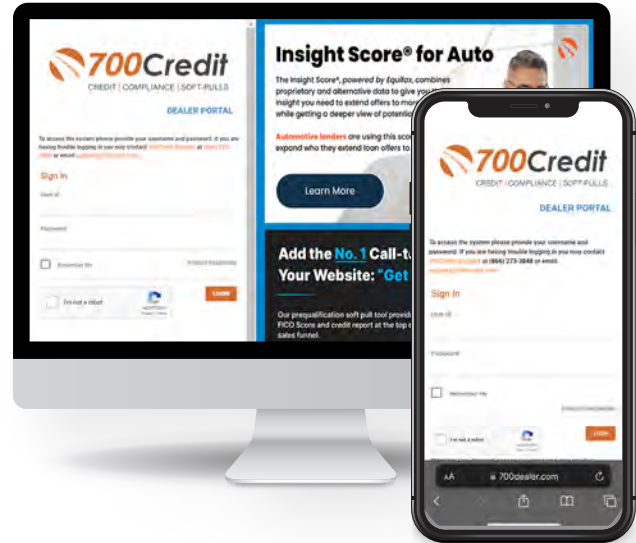
A pop-up window will appear showing the consumer’s credit report. For demo purposes, there was no real credit information used and therefore the credit report came back as a “fail”.



Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at 700Dealer.com. The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

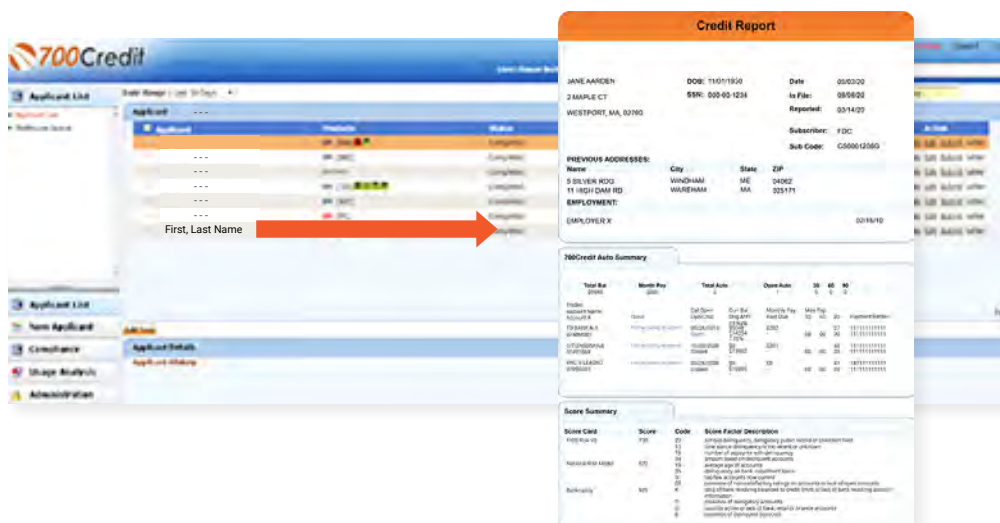
You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: support@700credit.com | (886) 273-3848.



Viewing Your Lead Information

When you log in to 700Dealer.com, simply click on the **Applicant List** menu item in the left-hand column and you will see a list of all. You can select **Date Range** to view different timeframes.

By clicking on any name in the list, you can view their full credit report, red flag, and a link to their compliance dashboard.



Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy Notices
- Out of Wallet Questions
- Our Compliance Dashboard also collects lead forms from our Credit Reporting and Soft-Pull products

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickQualify Xpress

How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views

The screenshot displays several key performance indicators and program monitors:

- Adverse Action Letter Program Monitor:**

	#	%
Total Applicants	43	
Letters Mailed	34	79%
Letters Queued to be Mailed	4	9%
Letters Printed Locally	0	0%
Applicants with No Letter Delivered	5	12%
Adverse Letters Delivered/Scheduled	38	88%
- Risk Based Pricing Notice Program Monitor:**

	#	%
Total Applicants	43	
Notices Mailed	35	81%
Notices Queued to be Mailed	6	14%
Notices Emailed	0	0%
Notices Printed Locally	0	0%
Applicants with No Notice Delivered	2	5%
RBPN Notices Delivered/Scheduled	41	95%
- Red Flag Program Monitor:**

Red Flag Alert Status	#	%
Total Applicants With Red Flag	38	46%
Red Flag Clear & Cautions	9	24%
Red Flag Alerts	29	76%
Alerts Unresolved	27	
Alerts Resolved	2	

Consumer Alerts:

Fraud Victim and Security Alerts	1
Active Duty Alerts	0

ID Verifications:

Complete	0	0%
Incomplete	42	100%
- Out of Wallet Authentication Program Monitor:**

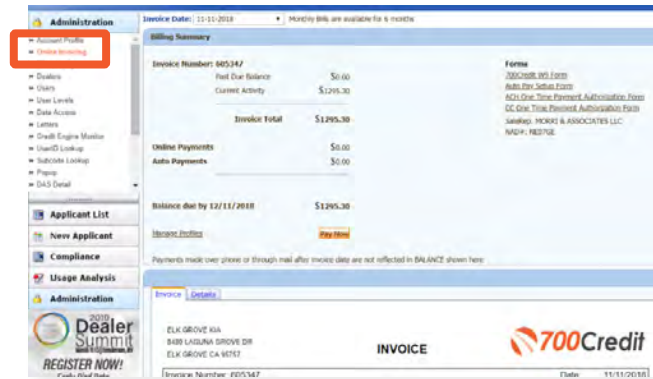
	#	%
Total Applicants	42/29	
Total Applicants with OOW Presented	42	100%
Applicants Passed	3	7%
Applicants Failed	0	0%
Authentication Abandoned	3	7%
Questions Unavailable	36	86%
- OFAC Compliance:**

OFAC Status	#	%
Total Applicants With OFAC	39	
OFAC Alerts	0	0%

Viewing Invoices

Dealers can also view their monthly invoices online by selecting the “**Online Invoicing**” tab in the left-hand “Administration” navigation panel.

Locate and select the desired invoice to open its details and view the billing summary.



You should have been sent your 700Dealer.com login credentials in one of our welcome emails to you.

If you cannot locate your credentials or have any questions, you may send us an email or give us a call at the following: Support: (866) 273-3848 (Option 4) or support@700Credit.com.