

USER GUIDE MARCH 2025

AutoRaptor

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Welcome to 700Credit

700Credit is the leading provider of credit reports, compliance solutions, soft pull products, identity theft and driver's license authentication platforms for automotive, RV, Powersports and Marine dealers in the US. Our product and service offerings include credit reports, prescreen and prequalification platforms, OFAC compliance, Red Flag solutions, 2022 Safeguards protection, Synthetic ID Fraud Detection, score disclosure, Risk-Based Pricing and Adverse Action notices, identity verification, and mobile and in-store driver's license authentication solutions. With over 22,000 direct dealer clients, and 230+ software partners, we look forward to becoming your trusted credit and compliance vendor.

Credit Report Solutions

We are the largest authorized reseller of credit reports from all three leading national credit companies, **Experian, Equifax and TransUnion**. All 700Credit clients receive their— choice of report format (HTML, enhanced, TTY or Merged Format), score, and ancillary products.

Compliance Solutions

We offer an array of products and services in a customized package for our dealerships, all of which work to automate your compliance practices and keep your dealership ready at all times for future audits. Our **Compliance Dashboard** is a complete monitoring solution, that is unique in the industry and helps you manage and stay on top of credit reporting and compliance from one single view. **Our compliance solutions include:**

- Adverse Action Notices
- Red Flag ID
- Risk-Based Pricing Notices
- Privacy Notices

OFAC Search

Out of Wallet Questions

Soft Pulls

The term "soft pull" refers to an action where a soft inquiry is made on a consumer's credit file using name and address only. Soft pull solutions **do not require a customer's SSN or DoB** and have **no impact on a customer's credit profile.** We have several soft pull solutions to choose from and help you engage consumers and speed the sales process, including:

QuickQualify (prequalification)

QuickQualify is a powerful "call-to-action" for your dealership website. This application requires only the consumer's name and address (no SSN or DoB) and provides dealers with a FICO® score and full credit report. Generate **3 to 4 times the leads** over a typical lead form and empower your sales team with the data they need to discuss qualified payment options.

QuickScreen (prescreen)

QuickScreen is a dealer-initiated soft pull solution that does not require a customer's SSN or DoB and does not impact their credit score. This solution can be integrated with many applications at your store, giving you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away.



Identity Verification & Fraud Detection

We are here to protect your store through our all-encompassing Identity Verification and Fraud Detection platform which includes the following solutions:

Identity Verification

Our platform is an automated solution that provides a summary table of results appended to each credit report. This vital service flags questionable information, focusing on high-risk applicants, social security numbers, driver's licenses and addresses. The 700Credit Identity Verification platform includes; OFAC Terrorist Search, ID Match, Synthetic Fraud, Military Lending Act (MLA), ID Verification, Red Flag, and Out of Wallet Questions (OOW).

Synthetic ID Fraud

A solution that uses proprietary logic and unique combinations of available data, the high-risk fraud score looks at a consumer's credit behavior and credit relationships over time to uncover previously undetectable risks. Dealers are returned a risk score with score factors to help determine if a new customer application is likely associated with a synthetic identity.

Income & Employment Verification

Combining the power of Experian's Verify[™] product with The Work Number® from Equifax® and gain a more accurate understanding of a customer's financial standing. Dealers can now reduce risk and expand their coverage, offering lending decisions to a broader spectrum of consumers.

Driver's License Authentication Solutions

Protect your store with the industry's most advanced data capture and driver's license authentication solutions for automotive retailers today. We have **two platforms** for dealer's to authenticate customers – *both remotely and in-store*.

Mobile Scanner

Our document authentication platform, QuickScan, provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. This platform can be used in-store, as well as remotely when verifying the identities of online car buyers and leads. **Includes DMV validation and Deal Jacket integration.**

In-Store

ID Drive provides dealers with the most comprehensive physical driver's license scanning solution for automotive dealers today. This platform combines our prescreen and prequalification platforms, as well as our suite of Identity Verification tools (*Red Flag and Synthetic Fraud detection*) to deliver fast, accurate results.

AutoRaptor has integrated our credit, compliance, prescreen and driver's license authentication solutions into their platform. This brief guide walks you through how to pull/ view credit reports and prescreens, and perform a driver's license authentication from within your AutoRaptor platform. If you have any questions, please feel free to reach out to our support desk at: (866) 273-3848 or email us at: support@700credit.com.



Changing Default Bureau(s)

If you wish to change the default Credit Bureau(s) pulled, you must have Admin or Ownership level credentials. Here are the steps:

Click on your name in the upper right corner and select "**Settings**".



This will open up the "Account Settings".

From here, locate and select the dealership whose default bureau(s) you would like to edit, as shown to the right.

lealerships			
elect a dealership to edit its settings.			
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Eagle Auto Group	Audi, BMWW Chrysy Hoodg Hond Japua Jiega Jiega Subar	Clene	9
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From within the dealership's account settings, select "Integration".

On the following screen, then click **"Third Party"**.







Ensure "Enabled" is checked.

Enter in account name and password.

Check off which credit bureaus you would like defaulted in pulling credit, and which sales reps have access to pulling credit.

Click "Save 700 Credit Systems credentials".

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Credit Bureaus By not selecting any specific bureau Equifac Transtunion Experian	, creds checks will be requested from all providers.
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Changing Default Prescreen Settings

From within the Account Settings, click **"700Credit Prescreen"**, as shown to the right.

Ensure **"Enabled"** is checked, and enter in the account name and password.

Check which sales reps the user would like to allow access to prescreening, and click "Save 700Credit Systems credentials".

Settings	General Access Ounting Action Plans Appointments Templates Integration Eleads
	Vehicle History Imports Talephony Third Party
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Running Credit and Prescreen Reports

To pull credit report on a customer, you need to first ensure the customer has an Up Sheet in AutoRaptor.

First, search for a customer in AutoRaptor, click the "**Up Sheet**" menu item from the top navigation bar make sure you are under "All".

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Up Shee	ets (a)	Cher Delvered Loss Indicate - Pro-	ntir Unissiened - Delated	Enter a name, email address sheets:	company, phone, or to search for up
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The user can either search for the Up Sheet within the list provided (*may be useful for recently viewed/edited Up Sheets*), or they can utilize the search feature on the right-hand side of the page.

Enter customer information such as first name, last name, email, or cell phone number and click **"Search**".



Once located, select the Up Sheet to open it's details. If there is no Up Sheet created for the consumer, select the "Add New Upsheet" button on the top of the page.

Enter the consumer's contact information to create an Up Sheet.

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Dashboard	Activity	Schedule	Up Sheets	Contacts	Inventory	Reports	linsights	>	Add new up sheet	



After the Upsheet has either been created or located, to perform a credit pull, simply click the "Credit Report" hyperlink. To perform a soft pull, prescreen report, click the "QuickScreen" hyperlink. Both are circled below.

			8
Eagle Auto Group ~		, A	👎 jami Ribeiro -
Dushboard Activity Schedule Up Sheets Contacts	Inventory Reports In	nsights	Add new up sheet
Jami Autoraptor Propert Sonerset, MA	₫ DMS push ∨	€ Add Buyer Details	a note
Interested in: 2002 Ford Super Duty F-250 Source No source selected New		Jane Stewart Prospect QuickScan QuickScre In Progress Report	∉ Edit - en Credit Check Reports
Vehicles	+ Add Vehicle Benove	57 Exchange Terr Providence, RI 02903 QuickScreen Cted	Home
Add Amode Carry \$53,125,00 Loam \$1,000,055mc - 00 Carry \$0,00		Phone (401) 421-6533 Testable OuickScan	Home
		stewartiane@myyahoo.	com

700Credit's full credit file and/or prescreen report will appear in an iframe.





To view any previously pulled credit or prescreen reports, select the "**Report**" hyperlinks as shown below. The reports will then re-appear in an iframe on screen.

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PROFESSION, 808-101-201								- Hi Mark	0-	Last Stars The Lond.	10.000	



Introduction to QuickScreen

Welcome to 700Credit's **QuickScreen** credit soft pull solution. QuickScreen is integrated with your **AutoRaptor** platform, so it is easy to access and easy to pull. Since it is a soft pull solution, you only need a consumer's name and address to pull their credit score and auto summary, with no adverse effect on their credit score.

QuickScreen gives you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away, saving time and preventing a potentially uncomfortable situation for your customer. QuickScreen can also help you provide the customer with a payment estimate based on the car they are interested in. In addition, knowing the customer's current car payment enables your team to have more meaningful budget conversation with the client, potentially shortening the sales process, getting you to the finish line faster.

QuickScreen returns the following data to the user:

- FICO Score
- Available Revolving Credit
- Auto Inquiries last 30 days
- Summary of Auto Trade Lines
- Including:
 - Current Monthly Payment
 - Current Auto Loan Interest Rate
 - Remaining Balance/Payoff
 - Payment History
 - Months Remaining on Auto Loans



QuickScreen can be used in several scenarios within your dealership:

- To qualify and prioritize inbound and internet leads
- To mine for opportunities within your CRM
- To prequalify in-store and service lane customers



Prescreen Results

After clicking "Prescreen", there are four possible responses:

- **Pass/Score Provided** The applicant met the score cutoff selected by the dealer and the prescreen criteria of the bureau.
- Fail/No Score The applicant did not meet the cutoff score selected by the dealer.
- Decline The applicant did not meet 1 or more of the following: (The reason for the decline is not returned/identified for your review)
 - Credit score is below 500 automatic decline per credit bureau
 - Minimum age of 21
 - No open bankruptcies
 - Minimum 1 satisfactory trade
 - 1 open credit trade line 36 months old or older
 - Applicant has opted out of prescreen credit offers (<u>https://www.consumer.ftc.gov/articles/prescreened-credit-and-insurance-offers</u>)
- No Hit The applicant could not be found.

Prescreen Response: Pass

A new window will appear that displays the customer's credit score, credit tier, and any payoff information that is available on their credit history.

You will be able to print a Pre-Selected Certificate by clicking on the "**Print Now**" button that is circled at the bottom of the prescreen results image to the right.

The dealer/user must then click on "**Yes**" or "**No**" if the Pre-Approval Certificate has been delivered to the customer.





If for any reason, the dealer/user clicks "No", then 700Credit will automatically send this certificate to our Mail House and the certificate will be mailed to the applicant.

The dealer will be charged for this mailing.

Please Note: Any certificates printed within 700Dealer.com to the dealership's local printer will not be charged. The dealer can print to their local printer for free.





Prescreen Response: Fail

If the Prescreen inquiry returns as a "Fail", the message will appear as:

In this case, no notice is required to be given to the consumer. In fact, the consumer doesn't have to know the process has taken place.

Select "**Continue**" and the Applicant List is returned.

The Applicant List will show all "Fail" returns as **QS** in **RED**, and the score/Tier will appear in parenthesis.





Prescreen Response: Decline or No Hit

The other two possible return messages are "**Decline**" and "**No Hit**". A "**No Hit**" signifies that no data was found on that particular consumer and a "**Decline**" means that data was found, however, the consumer did not meet the minimum criteria set up in the Configuration Guide.

In either case, no score will be shown in parenthesis in the Application List.

No Hit:	Certificate
	Customer was not found in database, please edit application and add additional information to search again.
ecline:	Certificate
	Applicant did not pass one or more of the pre-defined criteria in order to qualify.

Select "Continue" and the Applicant List is returned. The Applicant List will show all "No Hit" and "Decline" returns as QS in GRAY and a "D" will appear for a "Decline" and an "NH" will appear for "No Hit". The screenshot below is from our <u>700Dealer.com</u> platform, which every dealer has access to.

If you do not have your credentials to log in to this platform, please call our support desk immediately: **(866) 273-3848.**





Firm Offer of Credit - Compliance Requirement

Because a prescreen (QuickScreen) is performed without consumer consent, dealers are required by law to send a "**Pre-Selected Certificate**" and must be delivered to all consumers who "**Pass**" the prescreen inquiry AND the dealer must be able to prove the offer was delivered. The dealer has three options for certificate delivery. They can:

- Print the certificate at their local printer in the dealership and drop in the mail to the consumer
- Email the certificate to the consumer
- 700Credit can print and mail the Certificate on your behalf for \$1.05/letter.

Because we are the compliance experts in this industry, our system automatically monitors all prescreens that are run, and if the dealership does NOT print or email the certificate within 15 days of running, our system will automatically generate and mail the certificate to your customer. Dealers will be charged \$1.05/letter if this event occurs.

To the right is an example of our certificate template which will be customized to your store - and your clients.



OpportunityAlerts!

OpportunityAlerts! are graphic icons that alert the dealer to potential opportunities in the soft pull results based on the color of the alert: Green/Yellow/Red.

A proprietary algorithm reads data from the QuickScreen results and presents the appropriate alerts accordingly. Alerts are available for the following data points:

- Credit Score (S)
- Interest Rate (R)
- Inquiries (I)
- Loan Term (L)
- Monthly Payment (M)
- Paid Percentage (P)





The **BENEFITS** of OpportunityAlerts! include:

- Quickly identifies opportunities that exist in the QuickScreen results
- Makes the QuickScreen product easier to read and easier to use
- Helps the dealer to focus on the data that will help them work and close the best deal
- Adds value and complexity to our product that make it more difficult to compete against

Set-Up Process

To enable **OpportunityAlerts!**, navigate to the proper tab, as shown below, and check the **"Enable QuickScreen Alerts**" box (*circled*).

OpportunityAlerts! are triggered when the values returned from the QuickScreen hit the ranges that are defined in the "**OpportunityAlerts!**" tab in the Data Access menu in 700Dealer, as shown below. The values will be set at default ranges, however, once the dealer gets comfortable with alerts, they may want to customize the ranges to fit their specific store needs.

Below you will see the default values for Green, Yellow, and Red alerts. Dealers will need to fill out the box below, paying close attention to their score ranges and interests.

	Green	Yellow	Red		Score Range	Probable Interest Rate
Score Alert	₹ >= 725	H >= 675	€ <= 674	Interest Rate 1	Greater than 725	1.5 %
Tinterest Rate Alert	2 >= 2	II >= 1	□ >= 0.5	Diterest Rate 2	Greater than 700	3.0 %
Tinguary Alert	8 >= 1	II >= 0	0 >= 0	Enterest Rate 3	Greater than 675	5.0 Ni
Term Alert	8 3	R <= 6	10 <= 8	Interest Rate 4	Greater than 650	7.0 %
Monthly Payment Alest	H >= \$600	III >= \$400	III <= \$400	Interest Date 5	Greater than 435	9.0 85
Paid Percentage Alert	10 an 10 th	R >= 15 %	II s= 60 m	Presente Proverse a		1000



Performing a Mobile Driver's License Scan

After locating the desired Upsheet or a new one has been created, locate the "QuickScan" hyperlink, as circled below. A text is automatically sent to the consumer's phone numer on file, where they will be walked through the simple, yet secure process of scanning their driver's license.

			&
Eagle Auto Group ~		i a	jami Ribeiro -
Dushboard Activity Schedule Up Sheets Contacts	Inventory Reports	Insights	Add new up sheet
Jami Autoraptor Prospect Somerary, MA	≛ DMS push ∨	₹ Ad	d a note
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Once the consumer has completed the process, there will be a "**Report**" hyperlink available, as shown to the right.

Select the hyperlink to pull up the consumer's QuickScan results.





Introduction to QuickScan

QuickScan from 700Credit is a powerful mobile document scanner that provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. QuickScan will verify a customer's driver's license and identity in minutes. Each time an online customer completes a QuickScan, you will be confident that you are working with the person your customer says they are - without putting Non-Public Information (NPI) on your team's devices.

Although it can be used in-store, QuickScan can be particularly helpful when used to verify the identities of online car buyers.

Every scan includes:

- Driver's License/Document Verification
- Selfie Verification/Liveliness Detection
- Front/Back Driver's License Validation
- Device Verification
- Synthetic ID Fraud Detection
- Identity Verification Check

Benefits to Mobile QuickScanning

- Verify the identity of your customer at the top of the sales funnel. Before they even enter the store.
- Scanning both the front and back of the DL provides all data needed to validate the document.
- QuickScan takes the NPI (non-public information) out of the hands (and off the mobile devices) of your salespeople.





Initiating a QuickScan

Option One: 700Dealer.com

Dealer logs into 700Dealer.com and selects the "**Document Verification**" menu item in the left-hand navigation panel.

Upon accessing the page, the dealer is prompted to enter the customer's mobile number. Once entered, click the **"Send Link"** button to proceed.

Poc Verification	
	QuickScan
	Enter consumer's mobile number to start
	(xox) xoo-xoox Send Link
	By clicking "Send Link" you are confirming that you have received consumer consent to send an SMS number. Each unique link will be valid for 30 minutes.
	To begin, please enter the consumer's 10-digit mobile phone number above and click receive a personalized SMS link which will be used to begin the QuickScan process.
Applicant List	Approved forms of identification include:
New Applicant	Driver's license
Compliance	Identification Card Passport
LMC / Training	Passport Card
P Doc Verification	
U User Guides	
Administration	

When a link has been sent to the consumer, this message displays, prompting the dealer to review the application list to find the QuickScan results.

Note: The official result will not be available until the consumer finishes the document upload process.

Cred	it
/sis	
er –	QuickScan
Summary Detail	The link has been sent to the consumer!
Report étails mary	The unique consumer link will be valid for 30 minutes. If the customer fails to complete their verification within 30 minutes, a new link will need to be sent.
nary nt –	Co to Aphiloant Liet
st	of Send Another Link



Option Two: QuickMobile App

From within the QuickMobile App, open up the left-hand navigation pane and click on the menu option, **"Send QScan URL"**, as shown below.

Enter the consumer's mobile number, and click "Send Link".





Consumer Experience

The consumer will receive a link notification on their mobile device.

In order to proceed, the consumer must open the link and accept the terms and conditions.



The consumer selects the type of document to be captured.

Consumer's have the option between two documents that can be provided:

- Driver's License/Govt. Issues ID Card
- Passport/Passport Card





The consumer will be taken through the process uploading the 3 required images: front and back of document, and a selfie image. Click on the "+" attached to each image tab to open the drop-down and access the mobile phone's camera.



If the document was successfully uploaded, the customer will get a **"Thank you"** screen.

The dealer's unique contact information will be displayed as the contact reference for the customer.





If a problem occurs with the consumer uploading their documents, the following error message will be presented on screen.

Hit "**Return**" to be redirected back to the beginning of the QuickScan process where the user is able to try again.

If the problem persists, contact 700Credit's 24/7/365 support team for assistance: (866) 273-3848 or support@700credit.com.

QuickScan	
Drīver's License Scan	
Place your document of a flat autitors in.	
There was an error	
Please review & resubmit your documents. If the error continues, please contact us at insx-sxxx-sxxx or at deelersthiodemail.com	
"al at herein in the site texts.	Place your accument on a flat surface to
Return	There was an error
	Please review & resubmit your documents. If the error continues,
	please contact us at xxx-xxx-xxxx or at dealership@email.com
	Return
	Return

The information obtained from the consumer's license is immediately run against various identity verification tools to find any potential evidence of fraud.

Results are instantly stored and accessible to dealers within 700Dealer, 700Credit's online dealer portal [www.700dealer.com].





QuickMobile App (Dealer Mobile App)

Dealers are also able to receive immediate access to QuickScan lead information through the 700Credit **QuickMobile App**.

Specifically designed for dealers to manage their soft pull leads (*QuickQualify and QuickScan*) from a single, safe platform. It protects your consumer's information with a **secure login screen** and available at anytime on your own mobile or tablet device.

- Receive **direct mobile notifications** when consumers complete the QuickQualify web form or QuickScan process.
- Optimize interactions with your consumers through one-click text response and mobile dialing.
- Immediate access to view all applicants and their credit score, credit file information, and QuickScan results.
- Stay organized by settting filters to view leads from only a specific period of time.
- Text or email the QuickQualify soft pull or QuickScan driver's license authentication forms directly to the consumer.

The **700Credit QuickMobile Dealer App** is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for **"700Credit"** or by scanning the qr codes to the right.

Note: Installing the app does require your correct email address or cell phone be setup on your account to verify your user ID.

Contact our support team for assistance: (866) 273-3848 or support@700credit.com.















Understanding Your QuickScan Results

Every QuickScan result consists of the following five items:

- 1. Images Submitted
- 2. ID Information Verification
- 3. Identity Verification
- 4. Synthetic ID Fraud Check
- 5. Device Identification

This section will break down each of these *five componenents* and explain what their purpose or benefit within the QuickScan process is.

(1) Images Submitted

This consists of a front & back of the driver's license (*front-only for passport*) and a selfie. QuickScan analyzes the front/back for a match and pulls the PII from the document. The selfie is checked for liveness and is also compared to the image on the document.



(2) ID Information Verification

QuickScan uses OCR (*optical character recognition*) to detect and digitize the information from a customer's document. This information is then checked against a known fraudster database, checked for accuracy in document info and is used to check that the front and back images are from the same document.

The document number (license number) is checked against doc numbers known to have been used in previously detected fraud.

Smaller details, like expiration date, are quickly weeded out by QuickScan.





(3) Identity Verification

QuickScan's Identity Verification checks the customer's information against a known database to help determine that the identity can be matched to known identities.



(4) Synthetic ID Fraud Check

In addition to the Identity Verification, QuickScan delivers a Synthetic Fraud check on each applicant. Dealers see a low/high result for this section and are warned with a "**Caution**" regarding the applicant.



(5) Device Identification

With each applicant, QuickScan gathers detailed information about the device used to submit the documents. This includes the location (*display v. real*), the device type, OS, and more. The device identification section is for informational purposes only and is not checked for fraud at this time.

At launch, we will be collecting this information, but are not using it in determining a pass/fail.

Note: In the future, we may assign a score to the device to help determine if a dealer should do additional identity checks with the customer.

Device Identifi	cation			
device type	device os	location (real)	location (stated)	
Contractory and	11112 14:41	Anumente DSA	Amountaine 115.6	





(6) DMV Verification

The DMV Verification feature will connect to certain state DMV agencies and verify the various pieces of information on the license:

- 1. Document Number
- 2. First Name
- 3. Last Name
- 4. Date of Birth
- 5. Address
- 6. Expiration Date

There is an indicator for each of these on the QuickScan report:

DMV Verification								
Doc. Number	First Name	Last Name	Date of Birth	Address	Exp. Date			
Match 🥑	Match 🥑	Match 🥑	Match 🥑 🛛 Match 🥑		Match 🥑			
OMV Verificatio	n				G			
Doc. Number	First Name	Last Name	Date of Birth	Address	Exp. Date			
No Match ⊗	No Match 🗵	No Match 😣	No Match 😣	No Match ⊗	No Match 😣			

(7) OFAC Check

The OFAC feature in QuickScan runs an OFAC check on the individual and returns all information if there is a hit.





Example Interface

				6
QuickScan	Results Summary			
P Caution				
Reason for Cau	tion:			
DMV Venthcallon Failen				and the second se
Te	st Sample	W123454	Test Sample	10.
	Autry Cons. En FALLY Cons. En FALLY Encode, GA H2m	enderson Rastriction	nta: None : None ERIZO EXCESSIONS EXIST	
	A Say protection of the W and the Part of the Part of the Part of the Part of the Part of the Part			IMAGE NOT AVAIL
Front	ومستعلقة وتغادمهم	Back		Sethe
ID Informatio	on Verification			
First name CHRIS	Middle name	Last name AVERY	Date of birth 03/16/1973	Mobile number 5635949883
Address	074004 04 00070		Document Number	Expiration Date
220 01 1010 01			12,02001	Not to a vita
DMV Verific	ation			
Doc. Nu	mber First Name	Last Name	Date of Birth	Address Exp. Dat
No Mate	h 💿 🔹 No Match 👁	No Malch 🔿	No Match 💿	No Match 🔿 No Match
Identity Veri	fication			
Identity Veri Clear - The appl	ification	L.		
Identity Veri Clear - The appl	fication licant identity has been matched	i i		
Identity Veri Clear - The appl Synthetic ID	ification licant identity has been matched Fraud Check	oclated with a synthetic identity;		
Identity Veri Clear - The appl Synthetic ID Low - The applie	ification licant identity has been matched P Fraud Check cant details provided are not ass	cciated with a synthetic identity.		
Identity Veri Clear - The apple Synthetic ID Low - The apple OFAC Check	ification licant identity has been matched P Fraud Check cant details provided are not ass	oclated with a synthetic identity:		
Identity Veri Clear - The appl Synthetic ID Low - The applie OFAC Check Pass - No match	ification licant identity has been matched I Fraud Check cant details provided are not ass	L oclated with a synthetic identity.		
Identity Veri Clear - The apple Synthetic ID Low - The apple OFAC Check Pass - No match Device Iden	ification licant identity has been matched I Fraud Check cant details provided are not ass to found tification	oclated with a synthetic identity.		
Identity Veri Clear - The apple Synthetic ID Low - The apple OFAC Check Pass - No match Device Iden Device Iden	ification licant identity has been matched P Fraud Check cant details provided are not ass k n found tification	ociated with a synthetic identity.		Location (stated)



QuickScan Monitor

As a part of the Compliance Dashboard, dealers are able to view real-time analytics of their driver's license and identity verification activity.

Dealers have access to the following driver's license authentication and identity verifrication data:

- 1. Total Number of Applicants: Breaks down the number/percentage between those that have completed a QuickScan, and those that have not.
- 2. Overall Results for ID Document Verification: A quick "snapshot" results of your scan, categorizing them into one of four tiers: Pass, Caution, Fail, or Error.
- **3.** Identity Verification Cautions: Keeps a record of the number of identity verification flags that have occurred.
- 4. Synthetic ID Cautions: Provides instant access to the number of synthetic ID alerts that have occurred.

		Adverse Action	i Letter Progra	IT MORING	
	The second s				
	Total Applican	Ca .		43	100
	Letters Stated	the face definitions	Variation 1		0%
	Letters Printed	Locally		0	05
	Applicants with	No Letter Delivered	Vestor	5	12%
		Adverse Letters Deliver	ed/Scheduled	38	88%
			unnikanakan	Sec.	Request Simp (Therpe
a Pange - Month to Date - M					
e Kange . Month to Date +					Sec. 1
					-61%
Quicks	Scan Monito	or			14%
					0%
Hover over a category for the definitions.		#	%		5%.
Total Applicants	View	205			95%
Applicants that completed QuickScar	n	160	789	6	tet Setup Charge
Applicants that did not completed Qu	lickScan	45	229	6	
					· · ·
Overall Results for ID Decument Verif	lication				-46
Overall Results for ID Document veri	lication				24%
Pass		102	64%	6	76%
Caution		33	219	6	
Fail		25	169	6	o Uning Ho
Error		0	0%		_
Identity Information Verification					
Total Identity Verification Cautions		13	8%		10%
					-
Synthetic Identity Alerts					-
Total Synthetic ID Cautions		0	0%		
					100%
	Applicant	Passed		3	7%
	Applicant	Failed		.0	0%
	Autentic	ation Abandoned		3	7%
	Question	Unavailable		36	00%
	-	OFA	C Cemeliance		
	OFAC Status				





Recommendations Based on Results

Fail Reasons:

ID appears to be digital or paper We don't accept paper or digital copies of IDs. need ID or a tampered document. to make sure customer takes photo of permanent ID. Image(s) don't appear live, check document/selfie. Liveness detection failed. Have customer take photo of ID on dark solid ID image is not usable. background with as little glare as possible. Have customer take photo of ID on dark solid Data extraction failed. background with as little glare as possible. Have customer take photo of ID on dark solid Required PII data missing. background with as little glare as possible. Have customer take photo of ID on dark solid Front to back matching failed or issue with document number. background with as little glare as possible. Known fraudster based on Report them. document number. Have them provide ID that's not expired. ID expired. Non-U.S IDs/passports aren't accepted. ID not allowed. Ask for additional information, ex. utility bill. DMV Verification failed. **Caution Reasons: Recommendations:** Selfie does not match ID photo. If photo isn't a straight on head-shot, our system won't be able to analzye all facial features. Can have customer do the QuickScan process again & make sure they take a straight on headshot. Run full IDV before completing transaction. IDV Caution. Run full IDV before completing transaction. IDV High Risk. Complete Synthetic ID remediation. SID Hit. Complete OFAC remediation. OFAC Hit. Additional verification recommended.

Recommendations:



OFAC Check returned a match

30

DMV-Lookup

The following table represents the states that are currently participating in our DMV-Lookup feature.

Jurisdiction	Authorized	Unauthorized	Jurisdiction	Authorized	Unauthorized
AL	Х		МТ	Х	
AR	Х		NC	Х	
AZ	Х		ND	Х	
СА		х	NE	Х	
CO	Х		NH	Х	
СТ	Х		NJ	Х	
DC	Х		NM	Х	
DE	Х		NV	Х	
FL	Х		NY		Х
GA	Х		ОН	Х	
HI	Х		ОК	Х	
IA	Х		OR	Х	
ID	Х		PA		Х
IL	Х		RI	Х	
IN	Х		SC	Х	
KS	Х		SD	Х	
КҮ	Х		TN	Х	
LA		х	тх	Х	
MA	Х		UT		Х
MD	Х		VA	Х	
ME	Х		VT	Х	
MI	Х		WA	Х	
MN		Х	WI	Х	
МО	Х		WV	Х	
MS	Х		WY	Х	



QuickScan FAQ's

Will QuickScan work overseas?

The text message will be sent. However, the user may be blocked when the link is clicked. This is due to the use of a foreign IP address. Most cyber-attacks come from overseas. As 700Credit doesn't do business outside the US, there is no need to let in those IPs.

Will non-US IDs and Passports work?

The list of acceptable documents for 700 Credit only includes US documents. Foreign documents are not allowed and will be categorized as Unsupported IDs. However, documents from US territories are not subject to these restrictions.

Images look fine but don't work?

QuickScan is powered by AI reading data from imagery that was captured by a consumer from their own personal device. AI is a great time saving device, but it is not as good as the human eye/mind combination. It might miss things that you and I can see. The human eye is equivalent to nearly 600 megapixels. Phone cameras, even when working properly, in perfect lighting/focus conditions, are far from that.

Failures due to Consumer Devices

QuickScan runs on a consumer grade device. It is limited to the abilities (perhaps degraded) of that device. The consumer must have a phone capable of receiving texts in that moment; the phone can't be powered down or out of text messages for the month. Then, it must be a smartphone with a functional browser (not corrupted by spyware/malware) and proper Internet access. The list of variables is lengthy. The point is that consumer devices can be a failure point.

Tap for Capture

Initially, QuickScan attempts to take the images automatically. After a short time, if unable to auto capture, the message with change to: "Make sure ID edges are inside the frame and tap screen to capture." At this point, the consumer should tap to capture the image and then follow any on screen prompts. If the consumer device is having issues, it should be rebooted, the browser cache should be cleared, and they can try again.

QuickScan Automated

Unlike other solutions in the industry, QuickScan is fully automated. There is no person-in-the-loop at any point during the transaction. The allows for consistent results and fast decisioning.

QuickScan Link Timeout

The QuickScan link sent to the consumer will timeout after 60 minutes.



Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at <u>700Dealer.com</u>. The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: support@700credit.com | (886) 273-3848.



Viewing Your Leads

When you log in to 700Dealer.com, simply click on the **Applicant List** menu item in the left-hand column and you will see a list of all. You can select **Date Range** to view different timeframes.

By clicking on any name in the list, you can view their full credit report, red flag, and a link to their compliance dashboard. If a QuickScreen or QuickScan was run, you will see those results.

700Cr	edit				
(DOCI	Con		Statistics by Delay States	Ouick Screen Results	Gredit Report
T Annotation	New American Tribus 4			COLOSCICEN RESULT	
a waters and	Autor			Result: Comune Proceed Dalia Screen Detrols Score: 727 (Ser 1)	JANE AARCEN DOB: 11/07-1100 Dele 10/01/00
Address land	I saw		No. Los	Consumer Information:	2 IMARE C7 BINS 000.00 (2)4 MARE 201800 WERTHORY, MA 60100 Marened 201405
		P.(4)	(Largence)	Name John Dier Binat: pooligierration Admaal 2023 Nam Die Phase (MIN)-525 1254 Filmington Hills, Wriet234	Subsciber FDC Subsciber CONTINUE
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Administration				Printed By Regards Comparison Reservery Contemport Systems Regards	an Tache Designed Benefitian and State Designed and the statements
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				User Guides	Property formation of the state
				all Usage Analysis	0
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				Contraction of the local division of the loc	



Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy Notices
- Out of Wallet Questions
- Our Compliance Dashboard also collects lead forms from our Credit Reporting and Soft Pull products

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickQualify Xpress

How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views

		#	%
Total Applicants		43	
Letters Mailed		34	79%
Letters Queued to be Mailed	ViewEdit	4	9%
Letters Printed Locally		0	0%
Applicants with No Letter Delivered	ViewEdit	5	12%
Adverse Letters Deliver	ed/Scheduled	38	88%
	Consul Adverse Action	Setun	Request Setup Changes

		#	%
Total Applicants		43	
Notices Mailed		35	81%
Notices Queued to be Mailed	ViewEdit	6	14%
Notices Emailed		0	0%
Notices Printed Locally		0	0%
Applicants with No Notice Delivered	View/Edit	Z	5%
RBPN Notices Deliver	red/Scheduled	41	95%
	Current RBPN Set	(D)	Request Setup Changes

Red Fla	nitor		
Red Flag Alert Status		#	%
Total Applicants With Red Flag		38	46
Red Flag Clear & Cautions		9	24%
Red Flag Alerts		29	76%
Alerts Unresolved	ViewEnt	27	
Alerts Resolved		2	
			Wark on Limescived
Consumer Alerts			
Fraud Victim and Security Alerts	Vano	1	
Active Duty Alerts		.0	
ID Verifications		#	%
Complete		0	0%
Incomplete	ViewiEst	42	100%
			Wark on Incompieties

	#	
Total Applicants	42/29	
	#	%
Total Applicants with OOW Presented	42	100%
Applicants Passed	3	7%
Applicants Failed	0	0%
Authentication Abandoned	3	7%
Questions Unavailable	36	86%

npliance	
#	%
39	
0	0%
0	
0	
	mpliance # 39 0 0



Managing Users

You can add, edit or delete users who have access to your customer, credit and lead information through the following process:

- 1. Log in to 700Dealer.com
- 2. Click on the "Users" link in the left-hand navigation bar
- 3. To edit a user's credentials, click the "Edit" link on the right
- 4. To delete a user, click the "Delete" link on the right
- 5. To create a new user, click on the "Copy" link on the right.

Administration	-						Search		69
Account Profile	Hide Inactive							-	
Online Invoicing	User10	Hame	UserLevel	UserType	Status	Dealer	tity	Sint	Action
Site security	cartercountydigicud	CU DL Interface	Dealer User	Giteway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
Dealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active.	Carter County Dodge Chrysler Jeep	Ardmore	OK.	Edit Delete Copy
Users	cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
User Levela	cartercountyhyucudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK.	Edit Delete Copy
Data Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gatevray User	Active	Carter County Hyundai	Ardmore	OK.	Edit Delete Copy
offers	ochyundaidcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
and English Manifest	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	0K	Edit Delete Copy
and the store	keystonechevycudi	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
Tastin nookup	keystonechevydrc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
Subcode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK.	Edit Delete Copy
opup	1				12		-		Contraction of the local distance

When you click on "**Edit**", you will be brought to a screen where you can make changes to the information.



Creating a New User

Administration							Search			Go
Account Profile	Hide Inactive								-	_
Online Invoicing	User10	Mame	Usert evel	UserType	Status	Dealer	city	State	Action	
Site security	cartercountydigicudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	CODY
Dealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dek	e Copy
Users	cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dek	e Copy
User Levela	carte/countyhyucudl	CU DL Interface	Déaler User	Gateway User	Active	Carter County Hyundai	Ardmore	CK.	Edit Dek	E CODY
Data Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK.	Edit Dek	Copy
offers	ochyundaidcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dek	e Copy
Construction Manifest	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dek	= Copy
areas cogne wonear	keystonechevycudi	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dek	CODY
Diserin Lookup	keystonechevydrc	Drive Centric Interface	Dealer User	Gabeway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dek	c Copy
Subcode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dek	COPY
AS Detail					12				-	



To create a new user, it is easiest to find a similar user id, and select the "Copy" action, as highlighted in the previous step.

You can then fill in the new user information and make any changes in the setup necessary.



Viewing Invoices

Dealers can also view their monthly invoices online by selecting the "**Online Invoicing**" tab in the left-hand menu.

C1 Additional of the out	Come of the second seco		
	Gilling Summary		
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1000	Part Due Italiance	50.00	200CmiR.W3.Exem
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tere .			
10-Dente			
Applicant List	Balance due by 12/11/2018	\$1205.30	
New Applicant	1987/00.Pmf8d	Page Street	
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Administration	Incore Ditain		
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HEGISTER NOW!	Increase Number (00/347		Date: 11/11/2018

You should have been sent your <u>700Dealer.com</u> login credentials in one of our welcome emails to you. If you cannot locate your credentials or have any questions, you may send us an email or give us a call at the following: Support: (866) 273-3848 (Option 4) or <u>support@</u> <u>700Credit.com</u>.

