

USER GUIDE FEBRUARY 2024

Icopit

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Welcome to 700Credit

700Credit is the leading provider of credit reports, compliance solutions, soft pull products, identity theft and driver's license authentication platforms for automotive, RV, Powersports and Marine dealers in the US. Our product and service offerings include credit reports, prescreen and prequalification platforms, OFAC compliance, Red Flag solutions, 2022 Safeguards protection, Synthetic ID Fraud Detection, score disclosure, Risk-Based Pricing and Adverse Action notices, identity verification, and mobile and in-store driver's license authentication solutions. With over 21,500 direct dealer clients, and 200+ software partners, we look forward to becoming your trusted credit and compliance vendor.

Credit Report Solutions

We are the largest authorized reseller of credit reports from all three leading national credit companies, Experian, Equifax and TransUnion. All 700Credit clients receive their choice of report format (HTML, enhanced, TTY or Merged Format), score, and ancillary products.

Compliance Solutions

We offer an array of products and services in a customized package for our dealerships, all of which work to automate your compliance practices and keep your dealership ready at all times for future audits. Our **Compliance Dashboard** is a complete monitoring solution, that is unique in the industry and helps you manage and stay on top of credit reporting and compliance from one single view. Our compliance solutions include:

- Adverse Action Notices
- Red Flag ID
- Risk-Based Pricing Notices
- OFAC Search

- Privacy Notices
- Out of Wallet Questions

Soft Pulls

The term "soft pull" refers to an action where a soft inquiry is made on a consumer's credit file using name and address only. Soft pull solutions do not require a customer's SSN or DoB and have no impact on a customer's credit profile. We have several soft pull solutions to choose from and help you engage consumers and speed the sales process, including:

QuickQualify (prequalification)

QuickQualify is a powerful "call-to-action" for your dealership website. This application requires only the consumer's name and address (no SSN or DoB) and provides dealers with a FICO® score and full credit report. Generate 3 to 4 times the leads over a typical lead form and empower your sales team with the data they need to discuss qualified payment options.

QuickScreen (prescreen)

QuickScreen is a dealer-initiated soft pull solution that does not require a customer's SSN or DoB and does not impact their credit score. This solution can be integrated with many applications at your store, giving you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away.





Identity Verification & Fraud Detection

We are here to protect your store through our all-encompassing Identity Verification and Fraud Detection platform which includes the following solutions:

Identity Verification

Our platform is an automated solution that provides a summary table of results appended to each credit report. This vital service flags questionable information, focusing on high-risk applicants, social security numbers, driver's licenses and addresses. The 700Credit Identity Verification platform includes OFAC Terrorist Search, ID Match, Synthetic Fraud, Military Lending Act (MLA), ID Verification, Red Flag, and Out of Wallet Questions.

Synthetic ID Fraud

A solution that uses proprietary logic and unique combinations of available data, the high-risk fraud score looks at a consumer's credit behavior and credit relationships over time to uncover previously undetectable risks. Dealers are returned a risk score with score factors to help determine if a new customer application is likely associated with a synthetic identity.

Income & Employment Verification

Combining the power of Experian's Verify product with The Work Number from Equifax and gain a more accurate understanding of a customer's financial standing. Dealers can now reduce risk and expand their coverage, offering lending decisions to a broader spectrum of consumers.

Driver's License Authentication Solutions

Protect your store with the industry's most advanced data capture and driver's license authentication solutions for automotive retailers today. We have **two platforms** for dealer's to authenticate customers – both remotely and in-store.

Mobile Scanner

Our document authentication platform, QuickScan, provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. This platform can be used in-store, as well as remotely when verifying the identities of online car buyers and leads. Includes DMV validation and Deal Jacket integration.

In-Store

ID Drive provides dealers with the most comprehensive physical driver's license scanning solution for automotive dealers today. This platform combines our prescreen and prequalification platforms, as well as our suite of Identity Verification tools (Red Flag and Synthetic Fraud detection) to deliver fast, accurate results.

Loopit has integrated our soft pull, prequalification solution, QuickQualify, into their platform. In this concise guide, we will provide you a detailed walk-through on both the consumer's experience getting prequalified as well as how dealers access those reports in the Loopit platform. If you have any questions, please feel free to call or email our support desk, available to you 24/7 at: 866.273.3848 | support@700Credit.com.



Introduction to QuickQualify

QuickQualify is a soft pull prequalification solution which places a soft inquiry on the consumer's file, that does not require a consumer's SSN or DoB - only name and address required. For each consumer that fills out the prequalification form and gets preapproved, dealers receive:

- FICO Score
- Available Revolving Credit
- Auto Inquiries last 30 days
- Summary of Auto Trade Lines Including:
 - Current Monthly Payments
 - Current Auto Loan Interest Rates
 - Remaining Balance/Payoff
 - Payment History
 - Months Remaining on Auto Loans

You can use this information to put the consumer in the right vehicle with the right financing, right away!

Result: Appli	icant Found		Score: 618 Powered by EX: FICO A	UTO V8
Consumer I	nformation:			
Name: Address:	Jane Doe 123 Main St. Farmington Hills, MI	48334	Email: jdoe@er Phone: (999)-55	
Auto Summ	nary:			
Available Re	volving Credit: \$1,4	59.00	Auto Inquiries last 3	0 days: 0
Auto Trade L	ine 1			
Interest Rate: 17.52765% Percent Paid: 81.12%	Original Amount: \$17,079.00 Estimated Payoff: \$3,224.00	Original Terms: 73 Months Remaining Terms 6 Months	No of Late Payments: N/A : Joint: NO	Monthly Payment \$382.00
Loan Type: Auto		Trade Status: Open	Trade Open Date: 11/19/2015	
Auto Trade L	ine 2			
Interest Rate: 4.66% Percent Paid: 100%	Original Amount: \$16,045.00 Estimated Payoff: \$0.00	Original Terms: 61 Months Remaining Terms 0 Months	No of Late Payments: 0 : Joint: NO	Monthly Payment \$296.00
Loan Type: Auto		Trade Status: Closed	Trade Open Date: 07/21/2011	

Credit Report Option

With our QuickQualify platform, dealers have the option of either getting the soft pull prequalification results as shown above, or you can opt to receive a full credit file from all three bureaus: **Equifax**, **TransUnion**, and **Experian**.

We **STRONGLY** suggest you set up your prequalification bureau to match the bureau and scorecard that matches your credit bureau used in your F&I Office.

Note: This report can only be used for information purposes and **CANNOT** be used to fund the deal.



Above is an example of our HTML Credit Report. This image was split for display purposes but will normally provide dealers with a complete, single view.



QuickMobile App (Dealer Mobile App)

Dealers are also able to receive immediate access to QuickScan lead information through the 700Credit **QuickMobile App**.

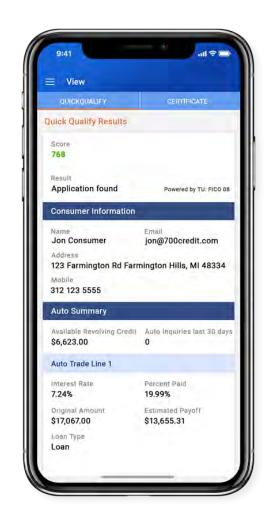
Specifically designed for dealers to manage their soft pull leads (*QuickQualify and QuickScan*) from a single, safe platform. It protects your consumer's information with a **secure login screen** and available at anytime on your own mobile or tablet device.

- Receive direct mobile notifications when consumers complete the QuickQualify web form or QuickScan process.
- Optimize interactions with your consumers through one-click text response and mobile dialing.
- Immediate access to view all applicants and their credit score, credit file information, and QuickScan results.
- Stay organized by settting filters to view leads from only a specific period of time.
- Text or email the QuickQualify soft pull or QuickScan driver's license authentication forms directly to the consumer.

The **700Credit QuickMobile Dealer App** is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for **"700Credit"** or by scanning the QR codes to the right.

Note: Installing the app does require your correct email address or cell phone be setup on your account to verify your user ID.

Contact our support team for assistance: (866) 273-3848 or support@700credit.com.







Loopit & 700Credit Integration

Loopit's integration consists of two main areas, the Platform and the Customer's Facing Sign Up Flow:

- **Platform:** This is the back office platform where dealers and operators can manage their subscriptions, bookings, screenings, etc.
- **Customers Facing Sign Up Flow:** This is customer facing and where customers can sign up and consent to running a soft pull credit check.

Accessing Reports from within "Customers"

There are two ways that users can access customer reports, through the **"Customers"** or **"Subscription**" page.

To access a report through the customers page, locate "**Customers**" in the left-hand navigation panel. The user is presented a mass list of all customers in the Loopit system, where they will locate and select the desired applicant's name and open their profile.

New Subscription 🕀	Customers	Group Add Busin	ars 2	Export to CSV Import ③	Add Customer	8
Dashboard						
) Subscriptions						
Customers	Active Type		10 Statt • En	e g 🗠 Customer / 🚯 🔍 Arean	B G. Presd	Clear Filter
Venicles	Name	Account Type	Active Subscriptions	Email	Phone	Date Created
Plans	Evangeline Adams					
Reporting	Account: Loopit Demo USA. Ohio	Individual	0	rhys.vanhouten+0987654321@loopit.co	(+1)9876543211	18-01-2024 Acti
≠ Payouts	Daniel AUD-USD Account: Demo AUD-USD	Indivîdual	1	daniel@nunes.com	(+1)412312312	07-09-2023 Activ
	Uncle Sam		5.0	Andreas and an and a		
	Account Loopit Demo USA Dhio	Individual	1	danie.nunes+unclesam@loopit.co	(*1)1312312312	19-03-2023 ACT/
	Daniel Customer USA			Shering a shering		
	Account: Loopit Demo USA Ohio	Individual	6	daniel.nunes+123usa@loopit.co	(+1)13123123123	30-10-2022 ACT
	Rows per page: 20-				1-dofd + F	revious Next .



From the customer profile's overview, locate the "Credit & Identity" dashboard section. Dealers are given various snapshots of credit information, including the validation/flagged identity of the consumer, their credit score, and a link to their prequalification and credit report.

To open the consumer's soft pull prequalification results, select the "View Report" hyperlink.

Icopit			Impersonating (Logout) Loopit Den
New Subscription 🔶	← Customer - Evange	line Adams Loopit Domo USA Ohio	~
B Dashboard		bscriptions Documents KYC	
Subscriptions	Mrs. Evangeline Adams		
Customers Vehicles Plans: Reporting Payouts	Email: Thys.xanhouten+0987654321@loopit.co Phone: +1 987 654 321 1 Date Of Birth: 04-01-1990 Gender: Female External Reference Number: Not Specified	Residential Address: 9410 Bakeway Dr, Bridgeport IN 46231 United States Billing Address: 9410 Bakeway Dr, Bridgeport IN 46231 United States Drivers Licence Address: 9410 Bakeway Dr, Bridgeport IN 46231 United States Created By: Rhys van Houten	Balance \$0 Total Balanco Overdue Vew Invoices Available Credits \$0
	Created Via: Loopit Platform	Proferred Contact Method: Phone Customer Screening Status: Pending	Credit & Identity
	Payment Methods Request P	ayment Method Add Payment Method	Pass
📢 Updates	No payment n	No payment methods added	
Settings			Identity: Confirmed Credit Score: 863 Learn More
	Employer & Emergency Conta	ot Details	Credit Report: View Report Credit Events: 0 Learn More



700Credit's soft pull, prequalification report (*QuickQualify*) will appear in an iframe on screen.

Dealers can view both the lead's prequalification results and credit report, utilizing the tabs at the top of the QuickQualify iframe. To print the report, select the printer icon in the top-right corner of the report.

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Evangel Result: Applicant Found servicement S64.3211 Consumer Information: Diarts Name: Evangement Adams result: Address: Evangement Information: Tables	Scote: 863 Powered by EX: FICO AUTO V8 Email: https://www.boutenr-0087654321(gloopLop	
Result: Applicant Found resolution resol	Powered by EX: FICO AUTO V8	
7 654 3211 Of Birth: Name: Evangeline Adams -1925 Address: S+10 Bakeway Dr Bindgeport, IN 46231		
-1995 Address: 9410 Bakeway Dr Bridgeport, IN 46231		
riate Summary.		
Available Revolving Credit: \$22,199.0	Auto Inquiries last 30 days: 0	
ed Via: No Trade Line Information Found Pattern	PRINT NOW	
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Click on the "Credit Report" tab at the top of the iframe to view the consumer's full credit report.

Icopit			(macro dealing (boost) Leepit Demo USA Ohio - Leepit Demo USA Ohio - Leepit Demo USA Ohio Su
New Subscription 💮	← Custome	- Evangeline Adams	i Koesil Dima USA Dina 🗸
E Bashopard		Credit Report	
Subscriptions			6
22-Conforms	Mrs. Evangel	for the purposes of Pre-qu	CREDIT REPORT unifying only, not to be used for credit application, a full file is required
A Vinco	Email: Inys Wondouters-09		texperion.
Bene.	Phone: +1 987 654 321 1	EVANGELINE ADAMS 9410 BAKEWAY DR BRIDGEPORT, IN 46231	Date: 0///72024 11/32/26 PM
Separates	Date Of Birth: 04-01-1090	EMPLOYMENT Employer	Occupation Date Hired End Date Date Rpt
The Payons	Gender: Fornalo	Current MOVING PASO ROBLES 93446	06/01/1998 06/01/1998 06/98
	External Reference Not Specified	Special Messages	
	Created Via: Loopit Plistform	SSN Verified :0083 SSN NOT PROVIDED	· · · · · · · · · · · · · · · · · · ·
		Score Summary	
	Payment Met	FICO AUTO V8 863 1- 9 3	Code Soure Factor Discription 14 Logish of first account have been established 15 Source of contractions to be provided to be prov
The protocol		No peyment method a sided	



Accessing Reports from within "Subscriptions"

To access a report through the subscriptions page, locate "**Subscriptions**" in the left-hand navigation panel. The user is presented a mass list of all subscriptions in the Loopit system, where they will locate and select the desired subscription/applicant's name from the listing.

New Subscription 💮	Subscriptions					Group	
 Subscriptions 	ingegonnen Simme	upresent de la co	anter algebra		(Export to CSV N	ew Subscription
Contractor	ID Customer	Agreement 🗢 Credit Check	Vehicle	Created Date 🗢	Activation Date \$	Weekly Fee (inc TAX)	Status
Plans	Evangeline Adams 4636 Account: Leopit De Chiro		2014 Ferrari FF ##i, of errary, Regol ferrary	18-01-2024 00:11		\$199	DRAFT
Reporting	4635		2014 Ferrari FF ##LaFerraiLRegor ferrari	18-01-2024 00:07		\$199	DRAFT
R. Payouts	4634		2014 Ferrari FF HHLaFerrari, Resportentari	18-01-2024 00:06		\$199	DRAFT
	4633		2014 Ferrari FF kitt_aFerrari, Rego. forrari	17-01-2024 23:59		\$199	DRAFT
	4632		2014 Ferrari FF ##LaFerrari, Regol ferrari	17-01-2024 23:54		\$199	DRAFT
	3960 Daniel AUD-USD Arcount, Denió AU	D	2014 BMW M135i #1232312; Regol and121	07-09-2023 02:06	07-09-2023 02:11	\$129	ACTIVE

User is brought to the applicant's subscription details dashboard

Icopit		Impersonating (Logelit) Loopit Demo USA Ohio Loopit	t Demo USA Ohio Support
New Subscription 🕑	Subscription ID: 4636, Evangeline Adams Subscription Evangeline Adams Subscription #4838 Overview Invoices & Payments Customer Documents		
Subscriptions Customers	Fortnightly Not activated 0 Bining Next Bining Date Arren's Diverdue Invidee Day Subscription		
Plans	Subscription Charges There are no active charges for this subscription.	Subscription Status: Draft Plan: Utimute	P
A. Payouts	Primary Payment Method	Security Deposit: 5500 Maximum Distance: 20 m/wook Start Date: Minimum Term Expires:	Ó Parethade
	Edit and update payment methods from the Customer tab,	Pickup Date: Pickup Time: (9:00) Catection Address: (9:42 Woodruff Ln Newbury (0:6:4683:9:166	
	Additional Drivers There are no additional drivers for this subscription.	Created Date: 18-01-2024 Last Updated: 18-01-2024 🛃 Send Involcas to customer	
. www. Updates		Management /	
Settings		Lead Owner:	



11

Select the **"Customer**" tab, located below the subscription's ID and applicant's name. The **"Credit & Identity**" section will be available to the dealer, where they can click the **"View Report**" button to open the prequalification report and full credit file in an iframe, as circled below.

Icopit		Impersonating (Logoul) Loopit Demo USA Ohio Loopit Demo USA Ohio	Support
New Subscription ④	Subscription ID: 4636, Evangeline Adams Subscriptions Evangeline Adams Subscription #4636 Overview Invoices & Payn Ints Customer Docu Vents		
2 Customers	Credit & Identity	Mrs. Evangeline Adams	
Vehicies		Signed Up: 18-01-2024	
		Date Of Birth: 04-01-1990	-
Plans		Gender: Female	
Reporting		thys.vanhouten+0987654321@roopit.co	
an million and	Pass	L +19876543211	ack
th. Pavouts		Address: 9410 Bakeway Dr, Bridgeport IN 46231 United States). Peretback
		Created Via: Loopit Plätform	•
	The customer has passed the risk assessment. Loopit always recommends following the proper fraud prevention	Created By: Rhys van Houton	
	guidelines when activating a new subscription.	Edit Customer	
	863 0 View Report		
	Credit Score Credit Events Retry Check	License & Tolls	
	Learn More Learn More	License Number: 676654	
		License Jurisdiction: AZ	
wh Updates		License Expiry: 01-01-2027	
I. contrast	We are still waiting for a response from the DMV about the Driver Record. Refresh.	Toll Tag Number: Not Specified	
Carl Colorest			

700Credit's soft pull, prequalification report (*QuickQualify*) will appear in an iframe on screen. Utilize the tabs at the top of the report to pan between the soft pull report and full credit file. To print the report, select the printer icon in the top-right corner of the report.

ICKQUALIFY CREDIT REPORT			Credit Report QUICKQUALIFY CREDIT REPORT	
QuickQual	lify Results 🛛 🙀			la de la dela del
and a second line	Score: 863	edit & Ider	for the purposes of Pre-quality	CREDIT REPORT Ing only, not to be used for credit application, a full life is required
Result: Applicant Found	Score: 803 Powered by EX: FICO AUTO V8			experian.
Consumer Information: Name: Evangeline Adams Address: 9410 Bakeway Dr	Email: rhys.vanhouten+0987654321@isopil.co Mobile Phone: 987-654-3211		EVANGELINE ADAMS 9410 BAKEWAY DR BRIDGEPORT, IN 44231 EMPLOYMENT Employer Current MOVING	Date: 01/17/2024 11:34:03 PM
Bridgeport, IN 46231			PASO ROBLES 93446	
Auto Summary: Available Revolving Credit: \$22,199.00	Auto Inquiries last 30 days: 0		Special Messages	
No Trade Line Information Found	Auto inquines last so days. V	TP Loopit alw	SSN Verified :0083 SSN NOT PROVIDED	
	PRINT NOW		Score Summary	
		86: Credit S- Learn M	ScencCard Scene Code PICO AUTO VS 863 14 98 33 25	Score Factor Description Length of time accounts have been established Lack of recent such kom information Properties of Joan balance is Joan amounts in too high Length of time miniment isona investive been established



Consumer Experience Providing Consent in Loopit Platform

This section will show how a customer can **provide consent if a dealership needs to manually enter the customer details** on Loopit. This is used in scenarios where they may be a walk in and a customer wants to take a vehicle on subscription.

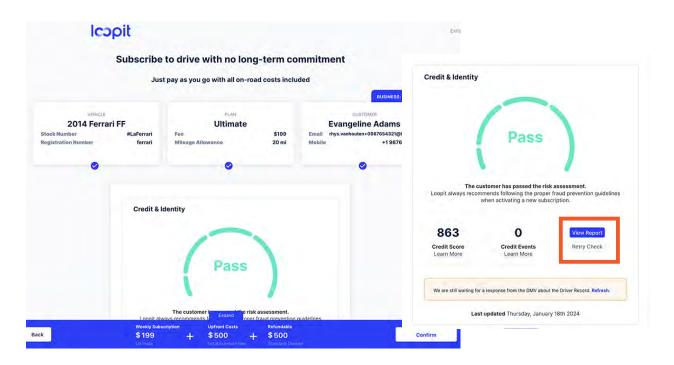
Alongside the consumer, open the subscription's consent form and provide the required personal information into the form. Turn the process over to the consumer and have them read the "Consent for Verification and Assessment" copy, consent to having credit file accessed (first/top radio button), and agree to the Terms and Conditions.

Once completed, select "Confirm" in the bottom-right corner of the interface.

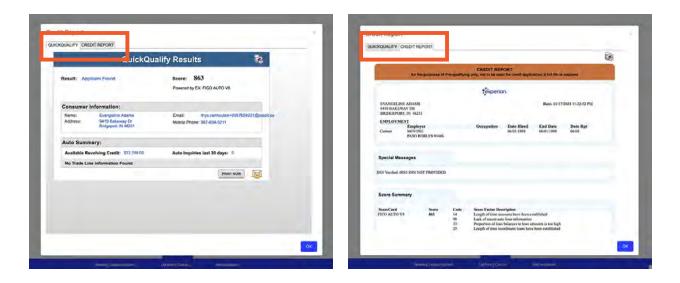
	Have you or any nominated drivers had any criminal, drink or drug Yes No
	Have you or any nominated drivers made two or more motor insurance Yes No
	Consent for Verification and Assessment
	By clicking this checkbox and Continue, I consent to have my credit file accessed for the purposes of prequalifying for a vehicle subscription. This is a soft inquiry and will not impact my credit score. I agree to the Privacy Policy and Terms and Conditions and I acknowledge I may be contacted by Loopit Demo USA Ohio. I understand that I might not prequalify depending on the prequalification criteria.
	The individual named in this application has not consented to an identity verification and credit assessment. I understand that by proceeding without a risk assessment, Loopit cannot provide any recommendations regarding the likely credit or fraud risk associated with this individual.
	I have read and agree to the Terms of the Loopit Privacy Policy and Electronic Communications Consent
	Expand
Back	Weekly Subscription Upfront Costs \$199 + \$500 Description Extractional Fee



A dashboard to the overview details of the subscription is presented to the dealer, including vehicle and customer information, subscription plan, and the "Credit & Identity" results. Scroll down to this section and locate the "View Report" button, as shown below.



700Credit's soft pull, prequalification report (*QuickQualify*) will appear in an iframe on screen. Utilize the tabs at the top of the report to pan between the soft pull report and full credit file. To print the report, select the printer icon in the top-right corner of the report.





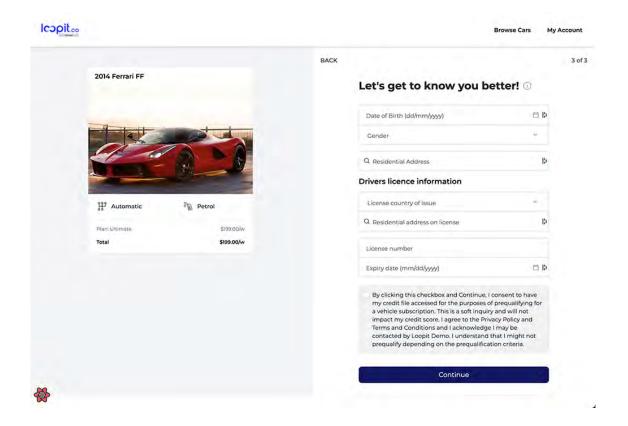
Customer-Facing Sign Up Flow

The second main area of Loopit, **"Customer-Facing Sign Up Flow"**, a customer-facing process, is where customers can sign up and consent to running a soft pull credit check.

When signing up for a subscription, and after selecting the desired vehicle, consumers are presented with a form to complete consisting of personal information (*DoB, gender, address, and driver's license information*).

Once the required information has been presented, the consumer must provide consent to have their credit file accessed for the purpose of prequalifying for vehicle subscriptions. Agree to the terms and conditions and then click **"Continue"**.

Consumers are presented a on-screen message, congratulating them on submitting a prequalification form and informing them the dealership will be reaching out soon. The new prequalification data is immediately available for dealers in the Loopit back-office platform, as well as the <u>700Dealer.com</u> portal.





Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at <u>700Dealer.com</u>. The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: support@700credit.com | (886) 273-3848.



Viewing Your Leads

After logging into your **<u>700Dealer.com</u>** portal, locate/select the **"Applicant List**" menu item in the left-hand navigation panel where you will be presented with a mass list of all applicants in the platform. Select "Date Range" to filter the list and view different timeframes.

By clicking on any name in the list, you can view their full credit report, red flag, and a link to their compliance dashboard. If a QuickQualify was run, you will also see the soft pull, prequalification results.

Applicant Lint	Brate Rouge (Lost Strings	erical steer +1 (bit bits)							
Aller a	1 Autor							Credit Repo	n.
Address in the	A second	-	10.0		-	-	-		
	a second s	10.000 P	Largence	QuickScri	een Results		in .	008: 11.01/1950	Date 05-03/08
		P (M)	-Long-Ball	Result: Comumer Passed Gaick Somer Crite	Beare: 727 (Te	1)		\$5M: 000-00-1254	In File: 09/05/20 Reported: 03/14/20
		1000	congress.		Powered by TU FICO AL		MA, 07790		
		The Constant of Constant	-president	Consumer Information:					Subscriber: FDD Sub Code: C300012560
		# 340	-	Name John Dox Address: 123 Marc St	Enal (Southing	el épen	ADCRESSES.	City State	29
	First, Last Name			Farmington, retta, MI 46334	FINTE. SPECIAL	100	10	WINDHAM ME	64962
		A DATE	(Any Proc	Auto Summary:			A PLD TH	ENDERINAN MA	025173
				Available Revolving Credit: \$3,581.00	Auto inquiries last 30	days: \$	×		0215/10
	2			Auto Trade Line 1		S R	-		
				6.47% S12, 856.00 60 More	erms. No of Late Payments.	\$252.00	to Summary		
Automation				Petpoli Paid Estimated Payoff Remaining 100% \$2.00. 0 Microme	Tarms: Joint	\$252.00	-	Nay Test Late	
				Loan Type Trade Sta Auto Coost			10		1 1 4 4 5
Name Applicant	different land				(original)	_	1984	Carlogan Carlos Operation Street And	Reading Tagy Monthley Particles 21 02 27 Lagrand Nume ISAN 27 UNIVERSITY
Compliance	Applications.			Auto Trade Line 2 eternii Rate Origna Amount: Origna Te	erms No of Late Payments:	Monthly Payment		time Part	
the loss of sector	Applicat Makey			4.68% \$18,045.00 61 More	 4 	\$296.00	-	Const District	10 10 10 10 10 10 10 10 10 10 10 10 10 1
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Administration				Loan Type Trade San Aulo Closed	No Tracle Open Dean (2V/25/2011				
							ery .		
				Certificate Status:			loors 200	2 Sinteen deimparing dars	gates past water or strengt from
				Confirmed By NiA					demonstratives and account of the second sec



Managing Users

Dealers with the appropriate authorization can add, edit and/or delete customers and their credit/lead information with the following simple process:

- 1. Log in to your **<u>700Dealer.com</u>** platform using your provided credentials.
- 2. Click on the "Users" link in the left-hand navigation Administration panel.
- If editing a user's credentials, click the "Edit" link attached to the user's "Action" column.
- 4. To delete a user, click the "Delete" link.
- 5. If creating a new user, click on the "Copy" link.

Administration								Search		Go
Account Profile	-	Hide Inactive							(
Online Involcing	10	UserID	Name	UserLevel	UserType	Status	Dealer	city	State	Action
Site security		cartercountydcjcudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
Dealers		cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
Users		cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
Liser Levels		cartercountyhyucudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
Data Access		cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
Letters		ochyundaidcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
Credit Engine Monitor	- 81	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
UserID Lookup		keystonechevycudl	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
and the second second		keystonechevydro	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
 Subcode Lookup 		keystoneglig	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
Popup DAS Detail	-					12	Torus and a second			

If you need to alter the information of an applicant's pre-existing profile, select the "Edit" action link on the user's listing. Dealers are brought to the information profile, where they can make the desired changes.

Once complete, save the profile to update it.

sevid:*	Password.*	RetypePassword:*			Password Rules:	
skewest						and in the state the state
ist Narie : *	Middle Name :	Last Narie ! *				east 10 characters long. an uppercase character.
tichael		West				an uppercase character.
ddress :					Password must contain Password must contain	
23 Main Street					Password and Retype	
ip : *	CRy : *	State ;*	Phone	ei		with with last 13 password
8521	Tyyek	ME	~			
nall Address : * Lwest@abcdeale	r.com	mail Pessword				
User SetUp In	formation					
ser Type : *	User Level					
Web User	Y Dealer Ac	dmin 🗸 Auto	Generate Letter is	Did.		
Read Only						
in select a				Solut Polarit	Purality (
ealer :	হা	ABC Dealer		* ABC Dealer	Desler :	
Disable User		ABC Dealer				
	To IP		sBange			
Disable User rom IP to IP Ranges four		AddAcethed	284092			
Disable User rom IP to IP Ranges four Restrict Days o	d	AddAcethed	oBange			
Disable User rom IP o IP Ranges four Restrict Days o Force Password	d f week and time of day a i change on next Login	AddAcethed	sBange			
Disable User rom IP to IP Ranges four D Restrict Days o	d f week and time of day a i change on next Login Iop Dropdown	AddAcethed	sBange			
Disable User rom IP io IP Ranges four Restrict Days o Force Passwor Show in Quick	d f week and time of day a i change on next Login Iop Dropdown	Adshothed	sBange	ADC Dealer		Music
Disable User rom IP to IP Ranges four Restrict Days o Force Password Show in Quick/ Show in Quick/ Security Quest	d f week and time of day a I change on next Login Iop Dropdown ons	Adshothed	pBanoe	ADC Dealer	v	Munic Alaska



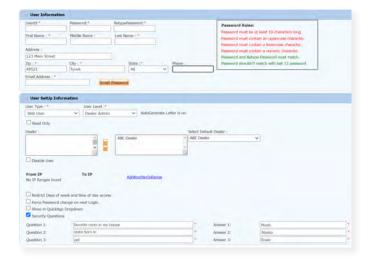


Creating a New User

Administration							Search			Go
Account Profile	- Vide Inactive									
Online Invoicing	UserID	Name	UserLevel	UserType	Status	Dealer	city	State	Action	
Site security	cartercountydcjcudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Del	e Copy
Dealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Del	e Copy
Users	cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Del	e Copy
User Levels	cartercountyhyucudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Del	e Copy
Data Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dek	e Copy
Letters	ochyundaidcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Del	C COPY
Credit Engine Monitor	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Del	e Copy
UserID Lookup	keystonechevycudi	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Del	e Copy
	keystonechevydrc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Del	e Copy
Subcode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Del	e Copy
Popup DAS Detail	* Contraction of the local sector	standallan managanga	10000 ACRO	ancertaj unit	1 2		an a an a	-	None More	

To create a new user, it is easiest to find a similar user ID from the "Users" mass list, and select the "Copy" action, as highlighted above.

You can then fill in the new user's information into the user profile, as well as make any necessary changes.



Viewing Invoices

Dealers can also view their monthly invoices online by selecting the "**Online Invoicing**" tab in the left-hand "Administration" navigation panel.

Locate and select the desired invoice to open its details and view the billing summary.





Introduction to Compliance Solutions with 700Credit

Compliance is a daunting task for any dealership, but the key to adhering to the Fair Credit Reporting Act (FCRA) and Equal Credit Opportunity Act (ECOA) regulations is consistency. 700Credit offers an array of products and services in a customized package for your dealership, all of which work to automate your compliance practices, keeping your dealership ready at all times for future audits. In addition to this complete, packaged Compliance Dashboard, we offer Identity Verification and Synthetic ID protection solutions.

Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy Notices
- Out of Wallet Questions
- Our Compliance Dashboard also collects lead forms from our Credit Reporting and Soft Pull products

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickScan

How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views

Adverse Action	Letter Progra	m Mohi	07
			%
Total Applicants		43	
Letters Mailed		34	79%
Letters Queued to be Mailed	Vev/Edt.	4	.9%
Letters Printed Locally		0	0%
Applicants with No Letter Delivered	ViewEdit	5	12%
Adverse Letters Delivered	s/Scheduled	38	88%
- 24	neni Asismi Asisi	Service	Request Setup Changes
Disk Derest Disks	No.	-	-11
Risk Based Pricing	j Nobce Prog	rain MD	96
Total Applicants		43	78
Notices Mailed		35	81%
Notices Queued to be Mailed	View/Edit	6	14%
Notices Emailed	Annesse	0	0%
		0	
Notices Printed Locally			0%
Applicants with No Notice Deliversid	VWWESK	2	5%
RBPN Notices Delivered	Scheduled		95% Request Setup Changes
Red Elan	Program Mor	llar	
Red Flag Alert Status	rogramman		%
Total Applicants With Red Flag		38	46
Red Flag Clear & Cautions		9	24%
Red Flag Alerts		29	76%
Alerts Unresolved	VewEdit	27	70 m
Alerts Resolved	America		
Avents Kesoryed		2	Wrate and United Street
Consumer Alerts			THUS OF CHERMON
Fraud Victim and Security Alertia	New 1	1	
Active Duty Alerts		0	
D Verifications			56
Complete		0	0%
Incomplète	(red)	42	Not an incompleties
		_	
Out of Wallet Autho	ntication Pro		onitor
Total Applicants		42/29	
			*
Total Applicants with OOW Presented		42	100%
Applicants Passed		3	7%
Applicants Failed		0	0%
Authentication Abandoned		3	7%
Questions Unavailable		36	86%
	Compliance		
DFAC Status			16
Total Applicants With OFAC		39	
OFAC Alerts		0	0%
OFAC Unresolved		0	



Compliance for Credit Reports

What must dealers have in place today:

- Red Flag, which includes OFAC on every applicant, and remediate all alerts.
- Properly provide Adverse Action and Risk Based Pricing notices to consumers.
- Must abide by the regulations, and be able to **PROVE** they abide through monthly audits.

700Credit provides our dealers a comprehensive platform that keeps your business in compliance with every transaction. **Our Compliance Dashboard includes:**

- Red Flag
- Risk Based Pricing Notices
- Adverse Action Notices
- OFAC
- Privacy Notices
- Out of Wallet Questions
- Audit Reports

Red Flag Regulation

Our Red Flag ID solution is customizable for your dealership's specific needs and provides a total solution to satisfy all Red Flag requirements. This is an automated solution that shows results directly within the credit report. Available with every potential Red Flag alert, 700Credit provides a list of multiple choice "out of wallet" questions that an identity thief would have a hard time answering, allowing you to validate identity without the consumer leaving the dealership.

What must dealers have in place today:

- Red Flag which includes OFAC on every Applicant, and remediate all alerts
- Properly provide Adverse Action and Risk Based Pricing notices to consumers
- Must abide by the regulations, and be able to PROVE they abide through monthly audits.
- Dealers are required by law to have a WRITTEN Identity Theft Protection POLICY (ITPP) (700Credit has a template available for you)
 - This policy must have a training component, a monitoring component, a reporting component and an audit component
- Dealers must have a Compliance Officer identified for your store



Red Flag: Key Components

- OFAC Database Search
- Address Verification against a Public Record Database
- Fraud Database Check
 - Database contains known fraudulent addresses (Prisons, mail drops, fraudulent activity in the past, etc.)
 - Master Death File
 - Social Security Number Validation
- ID Verification Component
- Military Lending Act
- Synthetic ID Fraud

ification Red Fla	TEST TEST ag Score: 99 Risk Level: Medium Ris		Wallet Required
Section	Result	Alert	Next Steps
▹ OFAC	Clear		
▹ ID Match	l Alert	Subject not found Last Name: Not Found Address: Not Found SSN: Not Found	Out of Wallet Questions
➤ Red Flag Alerts	Alert	Zip Code vs City; ZIP Code not issued Zip Code vs State: ZIP Code not issued Issuance Year Status: Not Issued Yet Phone Code vs Sitate: Not available Phone Code vs Zip Code: Not available ZIP code has not been issue SSN likely not issued prior to June 2011	Out of Wallet Questions
➤ Synthetic ID	-	-	-
➤ MLA Search	Clear		
▹ ID Verification	X Incomplete	Verification of ID Required	Verify ID
View Det	ail Report	₹70	0Credit

Out of Wallet (OOW) Questions

Out of Wallet (OOW) questions are designed to speed the verification process and keep your customers in your store. When a Red Flag alert occurs, your dealership must validate the person's identity. If you ask an applicant for additional forms of identity and address verification and they have to leave the store, you risk them not coming back.

- Available: OOW questions are available instantly and available for every applicant processed through our 700Dealer platform or through our affiliate partner's platform.
- Added Security: Multiple choice questions that would be hard for an identity thief to answer.
- Instant Verification: If the customer answers the majority of the questions correctly, their identity is verified and the alert is automatically resolved, allowing you to proceed with the transaction.

umber of Questions: \$	
According to air sparsed, you provide load to 1907 ES	2012 Wave create to any liver the bits served to event it instant.
Transare.	
ROOKLAND	
RINDO,PH	
P WEDOLEBORD	
I NOVE OF THE ABOVE/DOES NOT APPLY	
which online it the balance and some one on the balance	If Years is in a microid modificant, alrease salid: 19276-0F THE MICHE.
0 KEHS	
# BOOT BARY	
CLEDN FISHER	
DENETT TRAVE, MART	
NONE OF THE ABOVE/DOES NOT APPLY	
You replace special analyzed an in or around May 2 replaces process (comes, and around region code o in the ARONYDOE ART ARY/s	rill. Here note the state ensure energy with you worthly recepting particle for only in the regular metrics particle chare they are particle for levels to ensure if the later of the a recepting particle row in it to part, particle Receipting and a state of the stat
2 \$751-\$945	
3) \$950 - \$2349	
2 \$1150 + \$1349	
\$1350 + \$1549	
U NONE OF THE ABOVE/DOES NOT APPLY	
l and that effen i ear arms the your of the date below.	
0 1945	
0 1948	
0 1953	
1994	
IN NONE OF THE ABOME/CORE AND ANYLY	
Asso saint the courty for the address we proved.	
Ester	
D HAMPSHIKE	
NINFOX.	
MEDILISEX	
IN NOVE OF THE ABOVE/DOES NOT APPLY	



Risk-Based Pricing Notices

The Risk-Based Pricing Regulation affects dealerships whether or not they pull a credit report on their customers. The regulation is intended to improve the accuracy of credit information by alerting those consumers who may have negative information existing on their credit file.

Consumers are provided their score, how their score ranks nationally and some educational information on how to obtain a copy of their report and what to do if they find inaccurate information.



- Compliance is automated for this regulation
- Generated instantly with every credit report pulled
- Dealers can print or email from within the view credit report window
- Any consumer that the notice was not printed or emailed to, will be mailed their notice by the 700Credit mailhouse. Ensures people who never make it to the Finance office will receive a copy.
- Included in the Compliance Dashboard report to monitor activity
- RBPN Audit report available that shows every consumer who's credit file was access and how and when each consumer received their notice.

RBPN: Recommended Best Practices

- Consider a process where the RBPN is presented to the consumer during signing ceremony and have the consumer sign a copy and place in Deal Jacket.
- Add to your monthly audit check list that you utilize when auditing deal jackets.
- Consider delegating personnel to review notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the RBPN, minimizing costs from RBPN's being mailed to the customer.
- The RBPN audit report can be run to show every customer a credit report was run on and how their RBPN was delivered.





Adverse Action Notices

Dealerships are considered creditors and are responsible for providing Adverse Action notices to customers that were not offered financing or consumers who were offered alternative financing but denied the offer. 700Credit has a solution that automatically keeps your dealership in compliance with Adverse Action obligations.

- Generated instantly with every report
- Stored on 700Dealer.com system
- Included in Compliance Dashboard report
- Print or email to the consumer
- Mailhouse supported

		in the second se	
	NOTICE OF ADVE	752	
	NOTICE OF ADVE	RSE ACTION	•
08/11/2015			1
Jeffery Lazard 1020 Brickyard Trir #7 Seaford. DE 19973			- 1
Dear Jeffery Lazard,			
were either denied credit or offered	credit at lower terms than what you ap	 XML Test Account. This letter is being sent to you b plied for based on your recent credit inquiry for a vehi istory or score. If you purchased a car, the terms of y 	icle. This notice
the consumer reporting agency that contained in the report, the agency available for your purchase. You has consumer reporting agency. You als you receive this notice. If you find th dispute the matter with the reporting agence in the second	provided a report to us, however, whil fit not play a part in the decision and we a right under the Fair Credit Report to have the right to a free copy of your at any information contained in the rer agency. The credit reporting agencie	If the negotiations. If we did, the box checked below in the decision may be based in whele or in part on the sunable to supply reasons why a lender may not have ng Act to know the information contained in your rece- regort from the agency. If your request it no later than not your receive is in incrcurate or incomplete, you have may be reached by using the contact information be	e information ve been 58 file at the 60 days after the right to fow.
For instance, we obtained your cred	it score from the consumer reporting a	gency(les) checked below and used it in making our	credit decision.
Equifax	Experian	TransUnion	
P.O. Bax 740241	P.O. Box 2104	2 BaldWin Place, PO Box 1000	¥
Atlanta GA 30374	Alien TX 75013	Cheiter PA 19022	

Adverse Action: Recommended Best Practices

- Review 700Credit's automation methods for minimizing manual efforts
 - · Scorecard cutoffs, so top credit tier consumers never receive a notice
 - Automate the mailing of the notices for those consumers not mailed or emailed notices
- Add to your monthly audit check list that you utilize when auditing Dead deal jackets.
- Consider delegating personnel to review consumers who did not purchase a car for notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the Adverse Action, minimizing costs from Adverse Action Notice's being mailed to the customer.
- The Adverse Action audit report can be run to show every customer a credit report was run on and how their Adverse Action was delivered.



OFAC Search

OFAC is a department within the U.S. Treasury, the Office of Foreign Assets Control (OFAC), and is responsible for administering and enforcing economic sanctions against suspected terrorists, drug dealers and money launderers.

Specifically, OFAC is a database which identifies Specially Designated Nationals (SDN) – those individuals or businesses linked with illegal activities – with whom an entity, including dealerships, are prohibited from doing business. This includes cash deals.

700Credit's quick and easy OFAC solution screens your customers against the OFAC database with every transaction.

If a match occurs, 700Credit will assist your dealership employees with the necessary steps to remain compliant with the federal government's regulations.

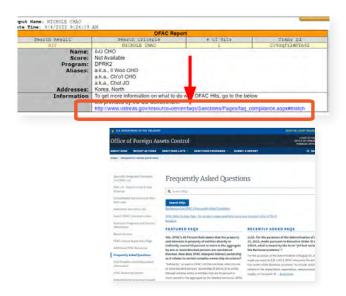
A "**next steps**" link will appear with insturctions on how to resolve the issue, as shown to the right.



OFAC Instructions

When you click on the link highlighted to the right, in the OFAC report, returns the following U.S. Department of the Treasury page.

Question #5 on this page is the attached US Treasury Department OFAC Instructions document. The US Treasury document has more details than our 700Credit document.



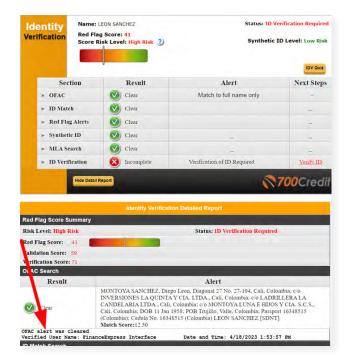




OFAC Cleared

After you clear an OFAC hit, the system will capture who cleared the ofac, date and time.

The override reasons will also be captured.



OFAC Search: Recommended Best Practices

- OFAC Should be pulled on every person you sell a car to. It is included in 700Credit's Identity Verification product.
- You need to ensure you are running OFAC on cash deals
- If an OFAC hit occurs, click on the details link and evaluate the result details
- Look for DOB and compare to the DOB of your applicant. Look at the names listed and see if a match. If it is not your applicant, select the override OFAC button and record your reasons for overriding
- If it looks like it is your applicant follow the link to the government web site to report your hit.
- Ensure your finance office is reviewing the results of the ID Verification product which contains the OFAC search
- Consider placing a copy of the ID Verification Summary in the deal jacket to ensure finance office is reviewing and remediating results and add to your monthly audit check list that you utilize when auditing deal jackets.
- Utilize the dashboard to monitor for OFAC hits so that you can proactively investigate hits before end of month audit.
- The OFAC audit report can be run to ensure all OFACS were resolved



Viewing Audit Reports

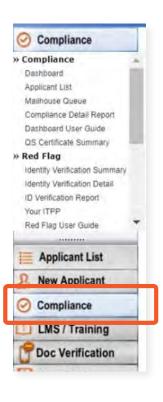
To access your audit reports, first log into your <u>700Dealer.com</u> platform.

Locate the "**Compliance**" menu item in the left-side navigation panel.

Using the scroll bar, scroll down to the "Detail Report" you would like to see:

- 1. Out of Wallet Detail Report
- 2. Adverse Action Letter Detail
- 3. RPBN Detail
- 4. OFAC Detail

Click on the report you would like to view. Examples of each report are provided on the next page.









RED FLAG REPORT:

Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Resolution Method	Description	SSN
and the second	276								
E Red Flag Alerta		341	51%	15					
Mad				Alort	9/1/2023 1:00:46 PM				101.101
Alex				Aiert	9/1/2023 1 03:34 PM				1001-301
Terc				Clear	9/1/2023 4/25:53 PM		OOW		202-02
Mg.				Allert	9/1/2023 6 01:39 PM				100-10
Robi				Aiert	9/1/2023 6 14 25 PM				1007-108
Cip				Aied	9/1/2023 6/20/54 PM				107.10
11 1 of 1	- 42 - 41						_		
Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Resolution Method	Description	SSN
	276								
Red Flag Alerts		141	51%	11					

IDENTITY VERIFICATION REPORT:

10 1 1	of 2 ? .	0 0			
Date	Time	Dealer Name	Applicant Name	User Name	Status
09/01/2023	11:54:04		4AL		Incomplete
		100	100		
09/01/2023	12:58:28		Ma		Incomplete
09/01/2023	13 00 46		Ma		Incomplete
09/01/2023	13 03 34		Ale		Incomplete
09/01/2023	14:13:11		Bru		Verified
09/01/2023	15 19 38		Kur		Incomplete

OUT OF WALLET REPORT:

Dealer Name	No of Applicants	Counts	Percentage Created date User Nam
and the second second	14		
☑ Applicants Passed		12	86%
Authentication Abandoned		2	14%
E Applicants with Five Questions Presented		12	86%





RISK-BASED PRICING NOTICE REPORT:

Dealer Name	App Dete	Name	No of Applicants	No of notices Delivered	Print Local	Mail House	EMAL	Outrued Date	Credit Score
		Token	200	286	167	6	.6	112	
	09/01/2023	Ale .			09/01/2023				1770666/11/16380/PN(646
	0001/2023	Acr			09/01/2023				EF20864)TL/(XFNI)
	00/01/2023	Res.			09012023				FFXI542/TU/864.00PN/837
	09/01/2023	Os						0917/2003	EEX(481)
	0901/2023	Car						10117(2023	EFROMOTUNADZ INPM 502
	00/01/2023	De			09/01/2003				EFX082471U0450KPN/640

ADVERSE ACTION REPORT:

Dealer Name	App Date	Name	No of Applicants	No of Letters Delivered	Print Local	Mail House	Queued Date	Credit Score
		Totals	286	286	0	9	286	
	D9/01/2023	Ale					09/17/2023	EFX(669)TU(638)XPN(649)
	09/01/2023	Anir					09/17/2023	EFX(864)TU()XPN()
	09/01/2023	Bre					09/17/2023	EFX(842)TU(884)XPN(837
	09/01/2023	Chi					09/17/2023	EFX(481)
	09/01/2023	Cig					09/17/2023	EFX(549)TU(492)XPN(502
	09/01/2023	Dav					09/17/2023	EFX(624)TU(645)XPN(640

OFAC REPORT:

Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Verified Use
	298						
⊞ OFAC Alerts		2	1%	0			
OFAC Clear		296	99%	0			

You should have been sent your <u>700Dealer.com</u> login credentials in one of our welcome emails to you. If you cannot locate your credentials or have any other questions about the integration, please reach out to our 24/7 support team at: (866) 273-3848 (*Option 4*) or <u>support@700Credit.com</u>.

