

USER GUIDE FEBRUARY 2024

one view.

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Welcome to 700Credit

700Credit is the leading provider of credit reports, compliance solutions, soft pull products, identity theft and driver's license authentication platforms for automotive, RV, Powersports and Marine dealers in the US. Our product and service offerings include credit reports, prescreen and prequalification platforms, OFAC compliance, Red Flag solutions, 2022 Safeguards protection, Synthetic ID Fraud Detection, score disclosure, Risk-Based Pricing and Adverse Action notices, identity verification, and mobile and in-store driver's license authentication solutions. With over 21,500 direct dealer clients, and 200+ software partners, we look forward to becoming your trusted credit and compliance vendor.

Credit Report Solutions

We are the largest authorized reseller of credit reports from all three leading national credit companies. Experian, Equifax and TransUnion. All 700Credit clients receive their - choice of report format (HTML, enhanced, TTY or Merged Format), score, and ancillary products.

Compliance Solutions

We offer an array of products and services in a customized package for our dealerships, all of which work to automate your compliance practices and keep your dealership ready at all times for future audits. Our Compliance Dashboard is a complete monitoring solution, that is unique in the industry and helps you manage and stay on top of credit reporting and compliance from one single view. Our compliance solutions include:

- Adverse Action Notices
- **Red Flag ID**
- **Risk-Based Pricing Notices**
- **Privacy Notices**

OFAC Search

Out of Wallet Questions •

Soft Pulls

The term "soft pull" refers to an action where a soft inquiry is made on a consumer's credit file using name and address only. Soft pull solutions do not require a customer's SSN or DoB and have no impact on a customer's credit profile. We have several soft pull solutions to choose from and help you engage consumers and speed the sales process, including:

QuickQualify (prequalification)

QuickQualify is a powerful "call-to-action" for your dealership website. This application requires only the consumer's name and address (no SSN or DoB) and provides dealers with a FICO® score and full credit report. Generate 3 to 4 times the leads over a typical lead form and empower your sales team with the data they need to discuss gualified payment options.

QuickScreen (prescreen)

QuickScreen is a dealer-initiated soft pull solution that does not require a customer's SSN or DoB and does not impact their credit score. This solution can be integrated with many applications at your store, giving you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away.



4



Identity Verification & Fraud Detection

We are here to protect your store through our all-encompassing Identity Verification and Fraud Detection platform which includes the following solutions:

Identity Verification

Our platform is an automated solution that provides a summary table of results appended to each credit report. This vital service flags questionable information, focusing on high-risk applicants, social security numbers, driver's licenses and addresses. The 700Credit Identity Verification platform includes; OFAC Terrorist Search, ID Match, Synthetic Fraud, Military Lending Act (MLA), ID Verification, Red Flag, and Out of Wallet Questions (OOW).

Synthetic ID Fraud

A solution that uses proprietary logic and unique combinations of available data, the high-risk fraud score looks at a consumer's credit behavior and credit relationships over time to uncover previously undetectable risks. Dealers are returned a risk score with score factors to help determine if a new customer application is likely associated with a synthetic identity.

Income & Employment Verification

Combining the power of Experian's Verify[™] product with The Work Number® from Equifax® and gain a more accurate understanding of a customer's financial standing. Dealers can now reduce risk and expand their coverage, offering lending decisions to a broader spectrum of consumers.

Driver's License Authentication Solutions

Protect your store with the industry's most advanced data capture and driver's license authentication solutions for automotive retailers today. We have **two platforms** for dealer's to authenticate customers – *both remotely and in-store*.

Mobile Scanner

Our document authentication platform, QuickScan, provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. This platform can be used in-store, as well as remotely when verifying the identities of online car buyers and leads. **Includes DMV validation and Deal Jacket integration.**

In-Store

ID Drive provides dealers with the most comprehensive physical driver's license scanning solution for automotive dealers today. This platform combines our prescreen and prequalification platforms, as well as our suite of Identity Verification tools (*Red Flag and Synthetic Fraud detection*) to deliver fast, accurate results.

700Credit and OneView have partnered together to provides its users with a secure dealership document management solution, allowing for the seamless archival of their digital documents; including, credit reports and all compliance information. This brief guide will walk you through accessing our deal jacket and its documents from within OneView. If you have any questions, please feel free to reach out to our support desk at: (866) 273-3848 or email us at: support@700credit.com.



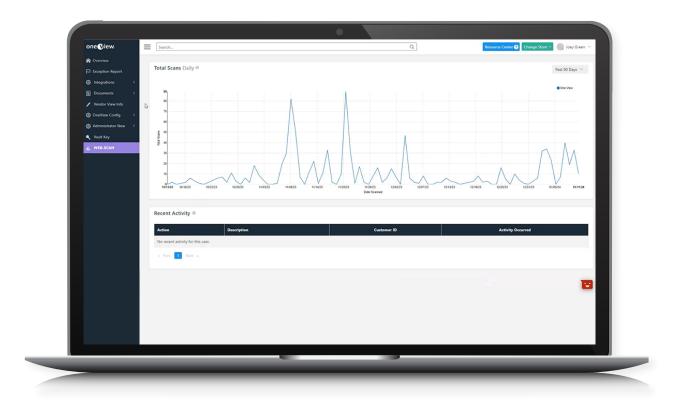


700Credit / OneView Deal Jacket Integration

700Credit and OneView have partnered together to provides its users with a secure dealership document management solution, allowing dealers to easily archive their digital documents; including, credit reports and all compliance information. This solution not only eliminates the hassle of paper storage for your dealership, but ensures complete compliance with the new Safeguards Regulation. After 700Credit provides OneView with the lead data, the information is stored and accessible to users as a PDF format.

The following documents can be stored/viewed in the OneView deal jacket:

- Equifax Credit Report (EFXReport)
- Identity Verification Report (IDV)
- Experian Credit Report (XPNReport)
- Adverse Action (AALetter)
- TransUnion Credit Report (TUReport)
- Activity Awareness Updates (Letter)
 Risk-Based Pricing Notice (RBPNLetter)





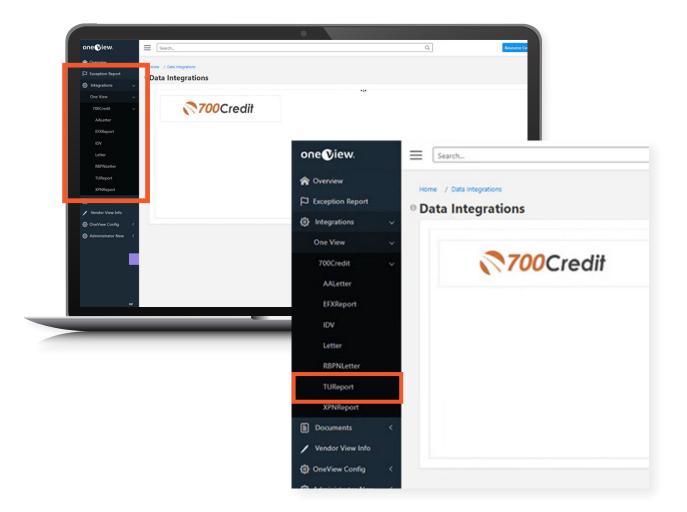


Viewing Deal Jacket Documents

From the OneView home dashboard, locate the "Integrations" drop-down in the left-hand navigation panel. The select "One View" and secondly "700Credit".

A final drop-down will appear under 700Credit, providing the dealer with a complete list of available deal jacket documents. Locate and select the specific document-type you want to view from the list.

For this guide, we will follow the steps it takes to locate a TransUnion credit report. Select "TUReport".





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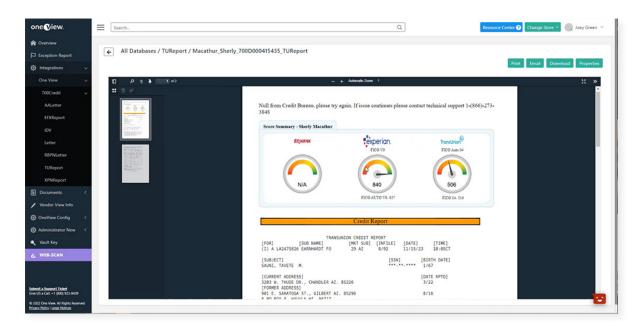


The dealer will be presented with a mass list of all TransUnion credit reports currently being stored in the OneView deal jacket.

Use the search bar, or manually locate the desired document, and select the document's title to open the report's PDF.

Overview			
C Exception Report	0 One View / Integration / 700Credit / TUReport		
Integrations v			Past 90 Days 🗠
One View 🗸 🗸	Document Title	File Size	File Date
700Credit v	Macarthur_Shery(_700D120869151_TUReport	5.97 KB	01/11/2024
AALetter	Macarthur_Sheryl_700D004325429_TUReport	37.78 KB	01/11/2024
EFXReport	Macathur_Sherly_700D000415435_TUReptyt	111.00 KB	01/10/2024
IDV	Macathur_Sherly_700D000415434_TUReport	111.00 KB	01/10/2024
Letter	Macathur_Sherly_700D000415425_TUReport	111.00 KB	01/10/2024
RBPNLetter	Macathur_Sherly_700D000415418_TUReport	103.10 KB	01/10/2024
TUReport	Macathur_Sherly_700D000415366_TUReport	27.36 KB	01/08/2024
XPNReport	Macathur_Sherly_700D000415310_TUReport	27.37 KB	12/26/2023
Documents <	Macathur_Sherly_700D000415308_TUReport	27.37 KB	12/25/2023
Vendor View Info	Macathur_Sherly_700D000415307_TUReport	27.37 K8	12/25/2023
OneView Config <	Macathur_Sherly_700D000415305_TUReport	27.37 KB	12/25/2023
Administrator New <	Macarth_Sheryl_7000004267957_TUReport	41.67 KB	12/04/2023
WEB-SCAN	Test_Mattheww_700D004267948_TUReport	41.78 K8	12/04/2023
- Hereita	700D001154477_TUReport	37.77 КВ	12/04/2023

The dealer is presented with the 700Credit HTML, TransUnion credit report, stored in PDF formatting. Use the bright green buttons located above the credit report to print, email, and download the report.





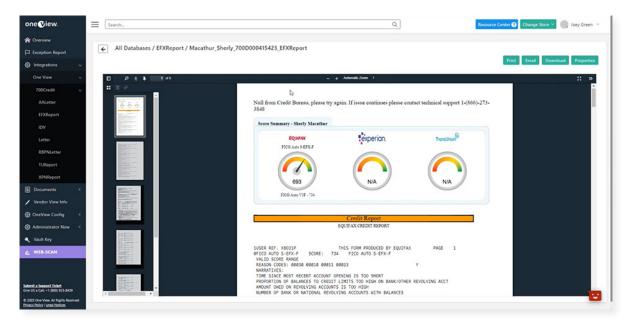


Examples of Deal Jacket Documents

Below are image examples of each of the other available documents dealers can view from their OneView deal jacket (Equifax & Experian reports / Adverse Action / RBPN / IDV Report / Activity Awareness Updates).

Locating each of these documents follows the same steps are just described for the TransUnion credit report – utilizing the left-navigation panel and its drop-down menus.

• Equifax Credit Report (EFXReport)

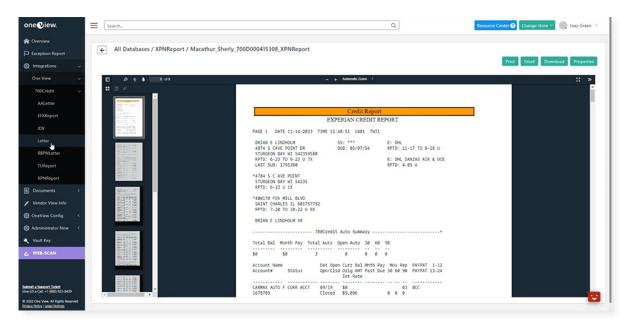




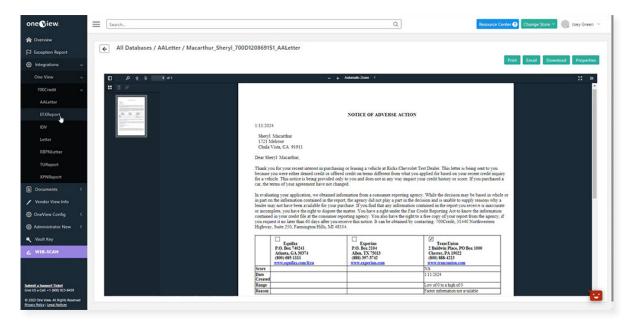




• Experian Credit Report (XPNReport)



Adverse Action Letter (AALetter)

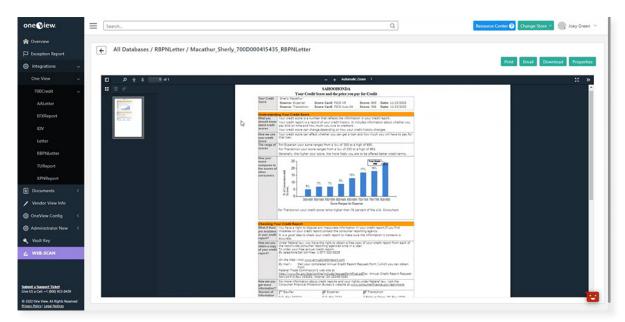




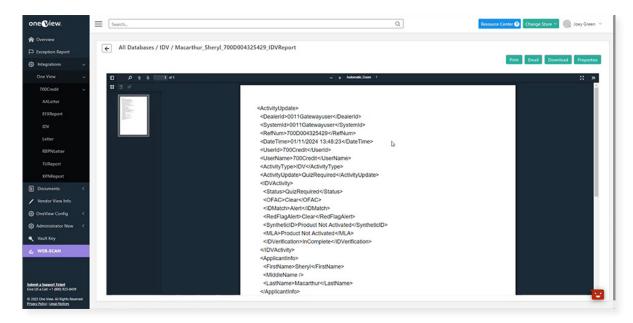
10



Risk-Based Pricing Notice (RBPNLetter)



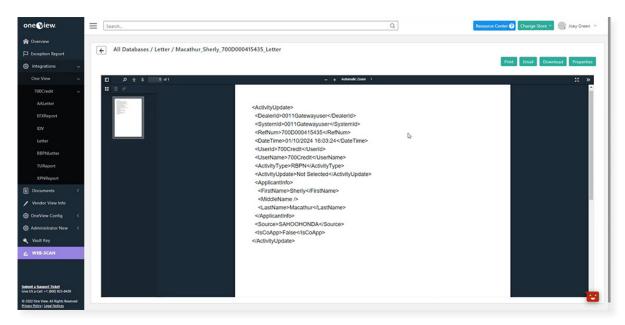
• Identity Verification Report (IDV)







Activity Awareness Updates (Letter)







Introduction to 700Dealer.com

All 700Credit dealers have exclusive access to their own personal credit portal hosted at <u>700Dealer.com</u>. The unique platform provides dealers a single tool to seamlessly navigate and monitor credit data from all of their solutions; including, credit reports, compliance and soft pull solutions, ID verification and driver's license authentication platforms.

You should have received your username and password in a welcome email from our team. If you did not receive this email, or have misplaced it, please contact our support department at: support@700credit.com | (886) 273-3848.



Viewing Your Leads

When you log in to 700Dealer.com, simply click on the "Applicant List" menu item in the left-hand column and you will see a list of all. You can select "Date Range" to view different timeframes.

By clicking on any name in the list, you can view their full credit report, red flag, and a link to their compliance dashboard. If a QuickScan was run, you will see those results.

700Cr	edit			• • • • • •						redit Rep	on	
Applicant List	Bale Response Victory +				14.4							
	Asher						JANE AARDEN			: 11/01/1950	Date	05/02/20
Application in the second	A sub-of	Parkets		ten.	Profest		2 MAPLE CT		SSN:	000-00-1234	In File: Reported:	09/08/20
	1.4	-	Canylensi			19/18/12/14	WESTPORT, M/	02790			Reported:	03/14/20
		99.240	Cargene			100000					Subscriber	FDC
		and well	Congregation								Sub Code:	CS0001208G
		AN DOMESTIC OF	Cargend	700 Credi				RESSES:	City	State	ZIP	
		44 (MC)	Campional	Usage Analysis					WINDHAM		04062	
		# 20	Countral	* Report Scheduler *	QuickScan Results Summary				WAREHAM		025171	
	First, Last Name			* Compliance Reports	V Passed							
				Identity Verification Summary Identity Verification Detail		A CONTRACT OF A CONTRACT OF A CONTRACT OF						02/15/10
				ID Verification Detail	DOWER LICENSE							
	1			Compliance Detail Report RouteOne IDOne Details								
	-			QS Certificate Summary REPN Audit Report	1 1	Statistics -		ummary				
Applicant List				* Applicant Summary Reports Democratics Report	No. of Concession, Name	State of the local division in which the local division in which the local division is not the local division in the local division						
Non Applicant	Address of the local division of the local d			Central Agent	Front	Back 1	offe	Nonth Pa \$282	y 1	Total Auto 3	Open Auto 30 1 0	0 0 00 00
	design of the second seco			Applicant List	ID Information Verification		•		Cat 0	oon Ourr Bal	Monthly Pay Mos Rep	
Compliance	Applicationals			2 New Applicant	Identity Verification		•	Status	Opn/S	Disc Orio AMT	Past Due 30 60	90 Payment Pattern
Chappe Brudgels	Applicat States			Compliance	Menory Version		•	Paid or poying a	s agreed 09/28 Open	6/2015 50048 014234 7.02%	5292 · 00 00	27 11111111111 00 111111111111
				LMS / Training	Synthetic ID Fraud Check		•	Paid or poying a	s agreed 10/08 Close	8/2009 50	\$301 00 00	48 11111111111
Administration				User Guides	Device Identification		•	Paid or poying a	sagreed 03/28	6/2006 50	50	41 10111111111
				Usage Analysis Administration	Device Identification		•		Close	id \$10205	- 00 00	00 1111111111
				NEW FEATURES!								
				QuickQuality Mobile Dealer App	Return to Applicant List							
				The second by	Next Into Applicant City							
								Score	Code	Score Factor Desc	iption	
				Complete Section				700			ogatory public record or co ris too recent or unknown	lection filed
							National Risk Model	502	10 34	number of accounts wit amount owed on deling	h delinquency unit accounts	
							National Risk Model	372	35	average age of account delinquency on bank in too few accounts now of	taliment loans	
							Bankruptov	925	68	presence of non-satisfa	clory ratings on accounts o	r lack of open accounts ick of bank revolving accourt
							e-moughtcy	425		information presence of derogatory		An an owner revoluting account
									Ĥ	recently active or lack or presence of delinquent.	bank, retail or finance acco	ounts





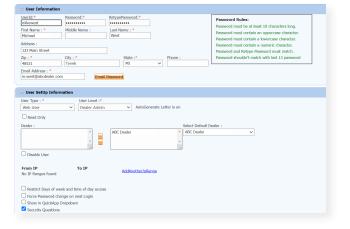
Managing Users

You can add, edit or delete users who have access to your customer, credit and lead information through the following process:

- 1. Log in to 700Dealer.com
- 2. Click on the "Users" link in the left-hand navigation bar
- 3. To edit a user's credentials, click the "Edit" link on the right
- 4. To delete a user, click the "Delete" link on the right
- 5. To create a new user, click on the "Copy" link on the right.

🐴 Administration							Search		Go
Account Profile	Hide Inactive							-	
Online Invoicing	UserID	Name	UserLevel	UserType	Status	Dealer	City	State	Action
Site security	cartercountydcjcudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
Dealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
Users	cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
User Levels	cartercountyhyucudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
Data Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
Letters	cchyundaidcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
Credit Engine Monitor	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
UserID Lookup	keystonechevycudi	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
and the second se	keystonechevydrc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
Subcode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
Popup DAS Detail ·					12				

When you click on **"Edit**", you will be brought to a screen where you can make changes to the information.



Creating a New User

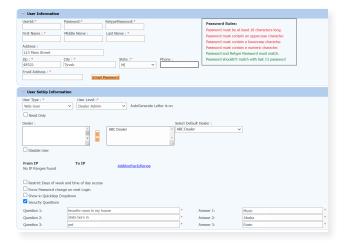
Administration							Search			Go
Account Profile	✓ Hide Inactive									
Online Invoicing	UserID	Name	UserLevel	UserType	Status	Dealer	City	State	Action	
Site security	cartercountydcjcudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	e Copy
Dealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	e Copy
Users	cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	e Copy
Jser Levels	cartercountyhyucudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dele	e Copy
Data Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dele	e Copy
Letters	cchyundaidcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dele	e Copy
Credit Engine Monitor	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	e Copy
	keystonechevycudl	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dele	e Copy
UserID Lookup	keystonechevydrc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dele	e Copy
Subcode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dele	e Copy
Popup DAS Detail					1 <u>2</u>					





To create a new user, it is easiest to find a similar user id, and select the "Copy" action, as highlighted in the previous step.

You can then fill in the new user information and make any changes in the setup necessary.



Viewing Invoices

Dealers can also view their monthly invoices online by selecting the **"Online Invoicing"** tab in the left-hand menu.

Administration	Invoice Date: 11-11-2018 • M	onthly Bills are available for 6 months	
Account Profile	Billing Summary		
» Online Invoicing	Invoice Number: 605347 Past Due Balance	\$0.00	Forms 700Credit W9 Form
» Users	Current Activity	\$1295.30	Auto Pay Setup Form
User Levels			ACH One Time Payment Authorization For CC One Time Payment Authorization Form
» Data Access	Invoice Total	\$1295.30	SaleRep: MORRI & ASSOCIATES LLC
Letters Credit Engine Monitor			NAD#: NE07GE
Credit Engine Monitor UserID Lookup	Online Payments	\$0.00	
Subcode Lookup	Auto Payments	S0.00	
· Popup			
>> DAS Detail			
	Balance due by 12/11/2018	\$1295.30	
Applicant List	Balance due by 12/11/2018	\$1295.30	
Mew Applicant	Manage Profiles	Pary Now	
Compliance	Payments made over phone or through mail a	after invoice date are not reflected in BALANCE shown h	iere
🖅 Usage Analysis			
Administration	Invoice Details		
BEGISTER NOW!	ELK GROVE KIA 8480 LAGUNA GROVE DR ELK GROVE CA 95757	INVOICE	700 Credi
REGISTER NOW!	Invoice Number: 605347		Date: 11/11/20





Introduction to Compliance Solutions with 700Credit

Compliance is a daunting task for any dealership, but the key to adhering to the Fair Credit Reporting Act (FCRA) and Equal Credit Opportunity Act (ECOA) regulations is consistency. 700Credit offers an array of products and services in a customized package for your dealership, all of which work to automate your compliance practices, keeping your dealership ready at all times for future audits. In addition to this complete, packaged Compliance Dashboard, we offer Identity Verification and Synthetic ID protection solutions.

Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy
- Notices
- Out of Wallet Questions
 Our Compliance Dashboard also
 collects lead forms from our Credit
 Reporting and Soft Pull products

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickScan

How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views



		#	%
Total Applicants		43	
Letters Mailed		34	79%
Letters Queued to be Mailed	View/Edit	4	9%
Letters Printed Locally		0	0%
Applicants with No Letter Delivered	View/Edit	5	12%
Adverse Letters Deliver	ed/Scheduled	38	88%
	Current Adverse Act	ion Setup	Request Setup Changes
Risk Based Prici	ng Notice Pr		
Total Applicants		# 43	%
Notices Mailed		43	81%
Notices Mailed Notices Queued to be Mailed	View/Edit		
	View/Edit	6	14%
Notices Emailed		0	0%
Notices Printed Locally		0	0%
Applicants with No Notice Delivered	View/Edit	2	5%
RBPN Notices Deliver	ed/Scheduled	41	95%
	Current RBPN S	Setup	Request Setup Changes
Red Flag	g Program M	onitor	
ed Flag Alert Status		#	%
Total Applicants With Red Flag		38	46
Red Flag Clear & Cautions		9	24%
Red Flag Alerts		29	76%
Alerts Unresolved	View/Edit	23	1070
Alerts Resolved	View/Edit	2	
Alens Resolved		2	
onsumer Alerts			Work on Unresolved
Fraud Victim and Security Alerts	View	1	
Active Duty Alerts		0	
O Verifications		#	01
Complete		#	%
Incomplete	View/Edit		100%
Incomplete	Viewoedit	<u>42</u>	
		_	Work on Incompletes
Out of Wallet Auth	entication P		onitor
Total Applicants		# 42/29	
		#	%
Total Applicants with OOW Presented		42	100%
Applicants Passed		3	7%
Applicants Failed		0	0%
Authentication Abandoned		3	7%
Questions Unavailable		36	86%
Questions Unavailable		30	86%
OFA	C Complian	ce	
FAC Status		#	%
Total Applicants With OFAC		39	
OFAC Alerts		0	0%
OFAC Unresolved		0	



Compliance for Credit Reports

What must dealers have in place today:

- Red Flag, which includes OFAC on every applicant, and remediate all alerts.
- Properly provide Adverse Action and Risk Based Pricing notices to consumers.
- Must abide by the regulations, and be able to **PROVE** they abide through monthly audits.

700Credit provides our dealers a comprehensive platform that keeps your business in compliance with every transaction. **Our Compliance Dashboard includes:**

- Red Flag
- Risk Based Pricing Notices
- Adverse Action Notices
- OFAC
- Privacy Notices
- Out of Wallet Questions
- Audit Reports

Red Flag Regulation

Our Red Flag ID solution is customizable for your dealership's specific needs and provides a total solution to satisfy all Red Flag requirements. This is an automated solution that shows results directly within the credit report. Available with every potential Red Flag alert, 700Credit provides a list of multiple choice "Out of Wallet" questions that an identity thief would have a hard time answering, allowing you to validate identity without the consumer leaving the dealership.

What must dealers have in place today:

- Red Flag which includes OFAC on every Applicant, and remediate all alerts
- Properly provide Adverse Action and Risk Based Pricing notices to consumers
- Must abide by the regulations, and be able to PROVE they abide through monthly audits.
- Dealers are required by law to have a WRITTEN Identity Theft Protection POLICY (ITPP) (700Credit has a template available for you)
 - This policy must have a training component, a monitoring component, a reporting component and an audit component
- Dealers must have a Compliance Officer identified for your store





Red Flag: Key Components

- OFAC Database Search
- Address Verification against a Public Record Database
- Fraud Database Check
 - Database contains known fraudulent addresses (*Prisons, mail drops, fraudulent activity in the past, etc.*)
 - Master Death File
 - Social Security Number Validation
- ID Verification Component
- Military Lending Act
- Synthetic ID Fraud

fication Red Fla	TEST TEST ag Score: 99 Risk Level: Medium Ris		Wallet Required
Section	Result	Alert	Next Steps
▹ OFAC	Clear		
▹ ID Match	I Alert	Subject not found Last Name: Not Found Address: Not Found SSN: Not Found	Out of <u>Wallet</u> Questions
➤ Red Flag Alerts	Alert	Zip Code vs City: ZIP Code not issued Zip Code vs State: ZIP Code not issued Issuance Year Status: Not Issued Yet Phone Code vs State: Not available Phone Code vs Zip Code: Not available ZIP code has not been issue SSN likely not issued prior to June 2011	Out of Wallet Questions
 Synthetic ID 	-	-	-
 MLA Search 	Clear		
 ID Verification 	Incomplete	Verification of ID Required	Verify ID
View Det	ail Report	₹70	0Credit

Out of Wallet (OOW) Questions

Out of Wallet (OOW) questions are designed to speed the verification process and keep your customers in your store. When a Red Flag alert occurs, your dealership must validate the person's identity. If you ask an applicant for additional forms of identity and address verification and they have to leave the store, you risk them not coming back.

- Available: OOW questions are available instantly and available for every applicant processed through our 700Dealer platform or through our affiliate partner's platform.
- Added Security: Multiple choice questions that would be hard for an identity thief to answer.
- Instant Verification: If the customer answers the majority of the questions correctly, their identity is verified and the alert is automatically resolved, allowing you to proceed with the transaction.

Numbe	r of Questions: \$
1.Acon	ing to sur recently, you previously lived on (PATTELSON). Husse choose the dilp from the following list where this street is located.
-04	UID/H
0.	DOLAD
0,	WCO.PI
0,	600.80R0
0,	KINE OF THE ABOVE/DOES NOT APPLY
2, Which	one of the following retail credit cards do you have? If there is not a matched retail credit cards, places palect NORE OF THE ABOVE,
0,	IB45
0.	DOT MAN
0.	10/00
00	IERITT TRAVE, MART
0,	KINE OF THE ABOVE/DOES NOT APPLY
which its	is the open at notage bin in a word Ma 2015. Hence elect the obta answer angle is with your nomity notage parent falls. Here only in the regular northy parents parent falls with a second parent parent del parent
0 :	751-1949
- 04	832-62149
	1150 + \$1340
	(35) • \$1549
01	KINE OF THE ABOVE/DOES NOT APPLY
4.1 MIS	born within a year or on the year of the data below,
0:	945
0:	348
01	951
0.	314
01	IONE OF THE ABOVE/DOES NOT APPLY
S. Phone	safect the county for the address you provided.
06	SER .
0.	WPSHIE
0.	CPPO,K
	MD0.EEDX
01	IONE OF THE ABOVE/DOES NOT APPLY





Risk-Based Pricing Notices

The Risk-Based Pricing Regulation affects dealerships whether or not they pull a credit report on their customers. The regulation is intended to improve the accuracy of credit information by alerting those consumers who may have negative information existing on their credit file.

Consumers are provided their score, how their score ranks nationally and some educational information on how to obtain a copy of their report and what to do if they find inaccurate information.



- Compliance is automated for this regulation.
- Generated instantly with every credit report pulled.
- Dealers can print or email from within the view credit report window.
- Any consumer that the notice was not printed or emailed to, will be mailed their notice by the 700Credit mailhouse. Ensures people who never make it to the Finance office will receive a copy.
- Included in the Compliance Dashboard report to monitor activity.
- RBPN Audit report available that shows every consumer who's credit file was access and how and when each consumer received their notice.

RBPN: Recommended Best Practices

- Consider a process where the RBPN is presented to the consumer during signing ceremony and have the consumer sign a copy and place in Deal Jacket.
- Add to your monthly audit check list that you utilize when auditing deal jackets.
- Consider delegating personnel to review notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the RBPN, minimizing costs from RBPN's being mailed to the customer.
- The RBPN audit report can be run to show every customer a credit report was run on and how their RBPN was delivered.





Adverse Action Notices

Dealerships are considered creditors and are responsible for providing Adverse Action notices to customers that were not offered financing or consumers who were offered alternative financing but denied the offer. 700Credit has a solution that automatically keeps your dealership in compliance with Adverse Action obligations.

- Generated instantly with every report
- Stored on 700Dealer.com system
- Included in Compliance Dashboard report
- Print or email to the consumer
- Mailhouse supported

			<u>þ</u>
	NOTICE OF ADV	ERSE ACTION	
8/11/2015			
Jeffery Lazard 1020 Brickyard Trlr #7 Seaford, DE 19973			
ear Jeffery Lazard,			
vere either denied credit or offered cr	edit at lower terms than what you a	00 XML Test Account. This letter is being sent pplied for based on your recent credit inquiry fi history or score. If you purchased a car, the te	or a vehicle. This notice
he consumer reporting agency that pro ontained in the report, the agency did vailable for your purchase. You have onsumer reporting agency. You also ou receive this notice. If you find that	rovided a report to us, however, wh d not play a part in the decision and a right under the Fair Credit Repoi have the right to a free copy of you any information contained in the re	of the negotiations. If we did, the box checked lie the decision may be based in whole or in p is unable to supply reasons why a lender may ting Act to know the information contained in p report from the agency. If you request it no la port you receive is inaccurate or incomplete, as may be reached by using the contact inform	art on the information y not have been your credit file at the ter than 60 days after you have the right to
or instance, we obtained your credit	score from the consumer reporting	agency(ies) checked below and used it in mak	ing our credit decision.
Equifax	Experian	TransUnion	7
P.O. Box 740241 Atlanta, GA 30374	P.O. Box 2104 Allen, TX 75013	2 BaldWin Place, PO Box 1000 Chester, PA 19022	

Adverse Action: Recommended Best Practices

- Review 700Credit's automation methods for minimizing manual efforts
 - · Scorecard cutoffs, so top credit tier consumers never receive a notice
 - Automate the mailing of the notices for those consumers not mailed or emailed notices
- Add to your monthly audit check list that you utilize when auditing Dead deal jackets.
- Consider delegating personnel to review consumers who did not purchase a car for notices that have not been delivered and emailing them to the consumer.
- Utilize the dashboard to monitor for printing and emailing of the Adverse Action, minimizing costs from Adverse Action Notice's being mailed to the customer.
- The Adverse Action audit report can be run to show every customer a credit report was run on and how their Adverse Action was delivered.





OFAC Search

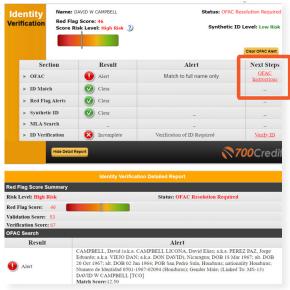
OFAC is a department within the U.S. Treasury, the Office of Foreign Assets Control (OFAC), and is responsible for administering and enforcing economic sanctions against suspected terrorists, drug dealers and money launderers.

Specifically, OFAC is a database which identifies Specially Designated Nationals (SDN) – those individuals or businesses linked with illegal activities – with whom an entity, including dealerships, are prohibited from doing business. This includes cash deals.

700Credit's quick and easy OFAC solution screens your customers against the OFAC database with every transaction.

If a match occurs, 700Credit will assist your dealership employees with the necessary steps to remain compliant with the federal government's regulations.

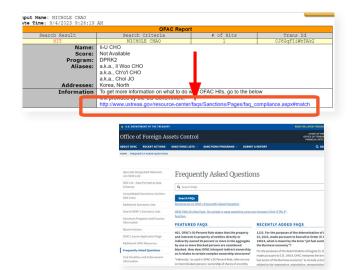
A "**next steps**" link will appear with insturctions on how to resolve the issue, as shown to the right.



OFAC Instructions

When you click on the link highlighted to the right, in the OFAC report, returns the following U.S. Department of the Treasury page.

Question #5 on this page is the attached US Treasury Department OFAC Instructions document. The US Treasury document has more details than our 700Credit document.



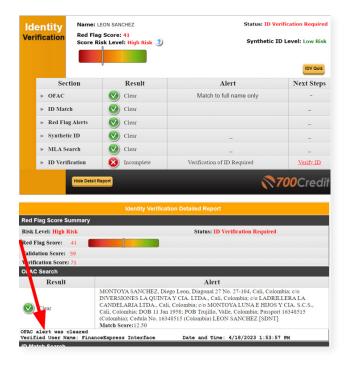




OFAC Cleared

After you clear an OFAC hit, the system will capture who cleared the ofac, date and time.

The override reasons will also be captured.



OFAC Search: Recommended Best Practices

- OFAC Should be pulled on every person you sell a car to. It is included in 700Credit's Identity Verification product.
- You need to ensure you are running OFAC on cash deals
- If an OFAC hit occurs, click on the details link and evaluate the result details
- Look for DOB and compare to the DOB of your applicant. Look at the names listed and see if a match. If it is not your applicant, select the override OFAC button and record your reasons for overriding
- If it looks like it is your applicant follow the link to the government web site to report your hit.
- Ensure your finance office is reviewing the results of the ID Verification product which contains the OFAC search
- Consider placing a copy of the ID Verification Summary in the deal jacket to ensure finance office is reviewing and remediating results and add to your monthly audit check list that you utilize when auditing deal jackets.
- Utilize the dashboard to monitor for OFAC hits so that you can proactively investigate hits before end of month audit.
- The OFAC audit report can be run to ensure all OFACS were resolved





Viewing Audit Reports

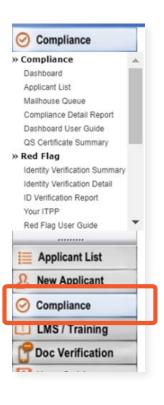
To access your audit reports, first log into your 700Dealer.com platform.

Locate the **"Compliance"** menu item in the left-side navigation panel.

Using the scroll bar, scroll down to the **"Detail Report"** you would like to see:

- 1. Out of Wallet Detail Report
- 2. Adverse Action Letter Detail
- 3. RPBN Detail
- 4. OFAC Detail

Click on the report you would like to view. Examples of each report are provided on the next page.









RED FLAG REPORT:

Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Resolution Method	Description	SSN
	276								
E Red Flag Alerts		141	51%	11					
Mad				Alert	9/1/2023 1:00:46 PM				100.10
Alex				Aiert	9/1/2023 1.03.34 PM				1001-101
Tenc				Clear	9/1/2023 4:25:53 PM		OOW		2008-208
Mg.				Alert	9/1/2023-6-01:39 PM				103-103
Robi				Alert	9/1/2023 6 14:25 PM				1003-101
4 4 1 of 1 ≯	bi di								
Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Resolution Method	Description	SSM
	276								
Red Flag Alerts		141	51%	11					
OFAC Alerts		2	196	0					

IDENTITY VERIFICATION REPORT:

14 4 1	of 2 ? 🕨				
Date	Time	Dealer Name	Applicant Name	User Name	Status
09/01/2023	11:54:04		SAL		Incomplete
09/01/2023	12.56.28		Ma		Incomplete
09/01/2023	13.00.46		Ma		Incomplete
09/01/2023	13.03.34		Ale		Incomplete
09/01/2023	14:13:11		Bro		Verified
09/01/2023	15:19:38		Kur		Incomplete

OUT OF WALLET REPORT:

i4 4 1 of 1 ≥ ≥i φ				
Dealer Name	No of Applicants	Counts	Percentage Created date User	Name
Canada	14			
Applicants Passed		12	86%	
Authentication Abandoned		2	14%	
E Applicants with Five Questions Presented		12	86%	





RISK-BASED PRICING NOTICE REPORT:

Dealer Name	App Date	Name	No of	No of notices	Print Local	Mail House	EMAIL	Queued	Credit Score
	rep bais		Applicants		T THE LOCK			Date	
		Totals	286	286	167	0	0	119	
	09/01/2023	Ale			09/01/2023				EFX(669)TU(638)XPN(649
	09/01/2023	Acr			09/01/2023				EFX(864)TU(XPN)
	09/01/2023	Ora			09/01/2023				EFX(842)TU(864)XPN(837
	09/01/2023	Chu						09/17/2023	EFX(481)
	09/01/2023	Cig						09/17/2023	EFX(549)TU(492)XPN(502
	09/01/2023	De			09/01/2023				EFX(624)TU(645)XPN(640

ADVERSE ACTION REPORT:

Dealer Name	App Date	Name	No of Applicants	No of Letters Delivered	Print Local	Mail House	Queued Date	Credit Score
		Totals	286	286	0	0	286	
	09/01/2023	Ale					09/17/2023	EFX(669)TU(638)XPN(649
	09/01/2023	Anr					09/17/2023	EFX(864)TU()XPN()
	09/01/2023	Bre					09/17/2023	EFX(842)TU(864)XPN(837
	09/01/2023	Chi					09/17/2023	EFX(481)
	09/01/2023	Cig					09/17/2023	EFX(549)TU(492)XPN(502
	09/01/2023	Day					09/17/2023	EEX(624)TU(645)XPN(64(

OFAC REPORT:

4 4 1 of 1 ▷ ▷ 4										
Dealer Name	No of Applicants	Counts	Percentage	Resolved	Created date	User Name	Verified User			
	298									
OFAC Alerts		2	1%	0						
⊞ OFAC Clear		296	99%	0						

You should have been sent your <u>700Dealer.com</u> login credentials in one of our welcome emails to you. If you cannot locate your credentials or have any questions, you may send us an email or give us a call at the following:

SUPPORT: (866) 273-3848 (Option 4) or support@700Credit.com.

