

USER GUIDE DECEMBER 2023

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Welcome to 700Credit!

700Credit is the leading provider of credit and compliance solutions for the automotive industry. Our products and services have evolved through the years, as we continually collect feedback from our clients around the country. Our singular focus on the automotive industry has allowed us to create solutions that are easy to use and best fit the needs of our dealer clients. Today we have over 21,000 direct dealer clients using our products and services across the US.

Credit Reports

We offer access to reports from the leading national credit companies, Experian, Equifax and TransUnion. Credit Reports contain information from credit grantors, courts, and collection agencies regarding the historical loans by the consumer. Credit Reports also include scores (FICO and Vantage), and public records such as judgments, liens, and bankruptcies. They also may include previous employers, addresses and other names used. All 700Credit clients receive their choice of report format, score, and ancillary products.

Red Flag

A Red Flag summary is provided with each report pulled, to alert you to information that appears to be genuine on the surface but may be questionable. These warning messages focus on high-risk applicants, social security numbers, driver's licenses, and addresses. Currently, there are more than 31 patterns for Red Flag alerts.

Out of Wallet Questions

Out of Wallet (OOW) questions are available for every applicant processed through the platform. When a Red Flag alert occurs, your dealership must validate the person's identity. OOW questions are available instantly, providing multiple choice questions that would be hard for an identity thief to answer. If the consumer answers most the questions correctly, their identity is verified, and the alert is automatically resolved, allowing you to proceed with the transaction.

Risk-Based Pricing Notices

Following the National Automobile Dealers Association (NADA) and National Independent Automobile Dealers Association (NIADA) recommendations, our solution uses the Exception Notice option, otherwise known as Model Form B-4 and Model Form B-5, for those instances where a score is not returned on the consumer.

Adverse Action Letters

We have developed a base solution that follows industry best practice (and the best liability protection) to help keep you in compliance with federal and state laws and regulations. Our services can be tailored to fit your dealership's interpretation of the law and internal policies.



Introduction to QuickScan

QuickScan from 700Credit is a powerful mobile document scanner that provides dealerships real-time confirmation of the legitimacy of a customer's driver's license and identity. QuickScan will verify a customer's driver's license and identity in minutes. Each time an online customer completes a QuickScan, you will be confident that you are working with the person your customer says they are - without putting Non-Public Information (NPI) on your team's devices.

Although it can be used in-store, QuickScan can be particularly helpful when used to verify the identities of online car buyers.

Every scan includes:

- Driver's License/Document Verification
- Selfie Verification/Liveliness Detection
- Front/Back Driver's License Validation
- Device Verification
- Synthetic ID Fraud Detection
- Identity Verification Check

Benefits to Mobile QuickScanning

- Verify the identity of your customer at the top of the sales funnel. Before they even enter the store.
- Scanning both the front and back of the DL provides all data needed to validate the document.
- QuickScan takes the NPI (non-public information) out of the hands (and off the mobile devices) of your salespeople.





Initiating a Scan

Option One: 700Dealer.com

Dealer logs into 700Dealer.com and selects the "**Document Verification**" menu item in the left-hand navigation panel.

Upon accessing the page, the dealer is prompted to enter the customer's mobile number. Once entered, click the "Send Link" button to proceed.

700 Credi	t
C Verification	<i>QuickScan</i> Enter consumer's mobile number to start
	(xxx) xxxx-xxxx Send Link By clicking "Send Link" you are confirming that you have necesived consumer consent to send an SMS message to their mobile phone number. Each unique link will be valid for 60 minutes.
Image: Applicant List Applicant O Compliance	consumer win receive a personalized ows link which will be used to begin the quickscan process. Approved forms of identification include: Driver's license Identification Card
Doc Verification	Passport Passport Card
Usage Analysis	

When a link has been sent to the consumer, this message displays, prompting the dealer to review the application list to find the QuickScan results.

Note: The official result will not be available until the consumer finishes the document upload process.





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Option Two: *QuickMobile App*

From within the QuickMobile App, open up the left-hand navigation pane and click on the menu option, **"Send QScan URL"**, as shown below.

Enter the consumer's mobile number, and click "Send Link".





Consumer Experience

The consumer will receive a link notification on their mobile device.

In order to proceed, the consumer must open the link and accept the terms and conditions.



The consumer selects the type of document to be captured.

Consumer's have the option between two documents that can be provided:

- Driver's License/Govt. Issues ID Card
- Passport/Passport Card





The consumer will be taken through the process uploading the 3 required images: front and back of document, and a selfie image. Click on the "+" attached to each image tab to open the drop-down and access the mobile phone's camera.

QuickScan	QuickScan	QuickScan
Driver's License Scan	Driver's License Scan	Driver's License Scan
Ensure the ID is placed on a flat surface	Ensure the ID is placed on a flat surface	Ensure the ID is placed on a flat surface
Fill the image area with the ID	Fill the image area with the ID	Fill the image area with the ID
If possible, place the ID on a dark background	If possible, place the ID on a dark background	If possible, place the ID on a dark background
Front of card	Front of card	Front of card
Back of card	Back of card	Back of card
Selfie +	Selfie +	Selfie +
Verify	Verify	Verify

If the document was successfully uploaded, the customer will get a "Thank you" screen.

The dealer's unique contact information will be displayed as the contact reference for the customer.





If a problem occurs with the consumer uploading their documents, the following error message will be presented on screen.

Hit "**Return**" to be redirected back to the beginning of the QuickScan process where the user is able to try again.

If the problem persists, contact 700Credit's 24/7/365 support team for assistance: **(866) 273-3848** or **support@700credit.com**.

9.41 Ouick Scan	
Driver's License Scan	
Place your document on a flat surface to	
There was an error	
Please review & resubmit your documents. If the error continues, please contact us at xxx-xxx-xxxx or at dealership@email.com	
	Place your document on a flat surface to
Return	There was an error
	Please review & resubmit your documents. If the error continues, please contact us at xxx-xxx-xxxx or at dealership@email.com
	Return

The information obtained from the consumer's license is immediately run against various identity verification tools to find any potential evidence of fraud.

Results are instantly stored and accessible to dealers within 700Dealer, 700Credit's online dealer portal [www.700dealer.com].





QuickMobile App (Dealer Mobile App)

Dealers are also able to receive immediate access to QuickScan lead information through the 700Credit **QuickMobile App**.

Specifically designed for dealers to manage their soft pull leads (*QuickQualify and QuickScan*) from a single, safe platform. It protects your consumer's information with a **secure login screen** and available at anytime on your own mobile or tablet device. .

- Receive **direct mobile notifications** when consumers complete the QuickQualify web form or QuickScan process.
- Optimize interactions with your consumers through one-click text response and mobile dialing.
- Immediate access to view all applicants and their credit score, credit file information, and QuickScan results.
- **Stay organized** by settting filters to view leads from only a specific period of time.
- **Text or email** the QuickQualify soft pull or QuickScan driver's license authentication forms **directly to the consumer**.

The **700Credit QuickMobile Dealer App** is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for "**700Credit**" or by scanning the qr codes to the right.

Note: Installing the app does require your correct email address or cell phone be setup on your account to verify your user ID.

Contact our support team for assistance: (866) 273-3848 or support@700credit.com.











Understanding Your QuickScan Results

Every QuickScan result consists of the following five items;

- 1. Images Submitted
- 2. ID Information Verification
- 3. Identity Verification
- 4. Synthetic ID Fraud Check
- 5. Device Identification

This section will break down each of these five componenents and explain what their purpose or benefit within the QuickScan process is.

(1) Images Submitted

This consists of a front & back of the driver's license (*front-only for passport*) and a selfie.

QuickScan analyzes the front/back for a match and pulls the PII from the document.

The selfie is checked for liveness and is also compared to the image on the document.



(2) ID Information Verification

QuickScan uses OCR (*optical character recognition*) to detect and digitize the information from a customer's document. This information is then checked against a known fraudster database, checked for accuracy in document info and is used to check that the front and back images are from the same document.

The document number (license number) is checked against doc numbers known to have been used in previously detected fraud.

Smaller details, like expiration date, are quickly weeded out by QuickScan.





(3) Identity Verification

QuickScan's Identity Verification checks the customer's information against a known database to help determine that the identity can be matched to known identities.



(4) Synthetic ID Fraud Check

In addition to the Identity Verification, QuickScan delivers a Synthetic Fraud check on each applicant. Dealers see a low/high result for this section and are warned with a "Caution" regarding the applicant.



(5) Device Identification

With each applicant, QuickScan gathers detailed information about the device used to submit the documents. This includes the location (*display v. real*), the device type, OS, and more. It also checks that the device is not associated with known fraud events.

At launch, we will be collecting this information, but are not using it in determining a pass/fail.

Note: In the future, we may assign a score to the device to help determine if a dealer should do additional identity checks with the customer.

Device Identifi	cation		
device type	device os	location (real)	location (stated)
iphone 12	iOS 15.4.1	Anywhere, USA	Anywhere, USA



QuickScan Monitor

As a part of the Compliance Dashboard, dealers are able to view real-time analytics of their driver's license and identity verification activity.

Dealers have access to the following driver's license authentication and identity verifrication data:

- 1. Total Number of Applicants: Breaks down the number/percentage between those that have completed a QuickScan, and those that have not.
- 2. Overall Results for ID Document Verification: A quick "snapshot" results of your scan, categorizing them into one of four tiers: Pass, Caution, Fail, or Error.
- **3.** Identity Verification Cautions: Keeps a record of the number of identity verification flags that have occurred.
- 4. Synthetic ID Cautions: Provides instant access to the number of synthetic ID alerts that have occurred.

		Adverse Action	Letter Progra	im Monit	or
	Total Applicante			#	%
	Letters Mailed			34	79%
	Letters Queued to	be Mailed	View/Edit	4	9%
	Letters Printed Lo	cally		0	0%
	Applicants with N	o Letter Delivered	View/Edit	5	12%
	Ac	lverse Letters Delivere	d/Scheduled	38	88%
		0	urrent Adverse Action	Setup	Request Setup Change
_					
te Range : Month to Date V					%
					81%
Quicks	Scan Monito				14%
quion		,			0%
Hover over a category for the definitions.		#	%		5%
Total Applicants	View	205			95%
Applicants that completed QuickSee		160	700	/	
Applicants that completed QuickScal	1	100	/07	10	est Setup Unange
Applicants that did not completed Qu	uickScan	45	229	6	
					%
Overall Results for ID Document Verit	fication				24%
Pass		102	649	6	76%
0		22	240	/	
Caution		33	215	10	
Fail		25	169	6	on Unresolved
Error		0	0%	5	
Identity Information Verification					0%
Total Identity Verification Cautions		13	8%	5	100%
Overska skia bila eskika Allanda					on Incompletes
Synthetic identity Alerts					2 C
Iotal Synthetic ID Cautions		0	0%	>	
					% 100%
	Applicants F	Passed		3	7%
	Applicants F	ailed		0	0%
	Authenticati	on Abandoned		3	7%
	Questions L	Inavailable		36	86%
		OFA	C Compliance		
	OFAC Status			#	%
	Total Applicants	With OFAC		39	
	OEAC Alorto				016



Introduction to 700Dealer.com

As a customer of 700Credit, you have access to your own personal credit portal at <u>www.700Dealer</u>.com. You should have received your username and password in a welcome email from 700Credit.

If you did not receive this email, or have misplaced it, please send an email to: <u>support@700credit.com</u> or call: (886) 273-3848.



Viewing Your Leads

When you log in to 700Dealer.com, simply click on the **Applicant List** menu item in the left-hand column and you will see a list of all. You can select **Date Range** to view different timeframes.

By clicking on any name in the list, you can view their QuickScan results, along with any other results the dealer may have pulled (hard pull credit application, soft pull prescreen or prequalification, etc.)

700Cr	edit		ther have bold places	el Buce Artestile (ong) fra	-	Podul riter	Suppl top
Automatical	Balle Rampin Card Tribus			34	Aller + (01488	· Noarth anthre	
A Summer Lat	- Applicat						
• Nationa Sana	First, Last Name	Parallels (9) (20) (87) (9) (20) (9) (9) (9) (9) (8) (9) (8) (9) (9) (9) (9) (9)	Alexandree A	Cutoffican Results Summary		• • F	
Applicant List			GS Certificate Summary RBPN Audit Report * Applicant Summary Reports Demographics Report	Front	Beck	Selfe	
Compliance	Apharthean		Applicant List	ID Information Verification		0	
😴 Unape Beallysis	Apple and Makery		An New Applicant	Identity Verification		0	
Administration			LMS / Training User Guides Usage Analysis	Synthetic ID Fraud Check Device Identification		0	
			Administration NEW EARNES! CREATING Middle Dealer Age	Return to Applicant List			



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Compliance Dashboard

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-roof views, ensuring you have your finger on the pulse of every compliance aspect in your business.

Total Applicants

Letters Queued to be Mailed

Applicants with No Letter Delivered

Letters Printed Locally

Total Applicants

Notices Queued to be Mailed

Applicants with No Notice Delivered

Notices Mailed

Notices Emailed

Notices Printed Locally

Red Flag Alert Status

Red Flag Alerts

Consumer Alerts Fraud Victim and Security Alerts

Active Duty Alerts
ID Verifications
Complete
Incomplete

~

Date Range : Month to Date

Total Applicants

Pass

Fail

Error

Caution

Hover over a category for the definition

Identity Information Verification

Applicants that completed QuickScan

Overall Results for ID Document Verification

Applicants that did not completed QuickScan

Total Applicants With Red Flag Red Flag Clear & Cautions

Alerts Unresolved

Alerts Resolved

Letters Mailed

Items supported on the dashboard include:

- Adverse Action Notices
- Risk-based Pricing Notices
- OFAC Search, Red Flag ID & Privacy Notices
- Out of Wallet Questions
- Our Compliance Dashboard also collects lead forms from our Credit Reporting and Soft Pull products

Lead Summaries for:

- QuickQualify
- QuickApplication
- QuickScreen
- QuickScore
- QuickScan

How You Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views

Note: To the right is an example of the
QuickScan-specific compliance dashboard.



43

34

0

5

38

43

35

0

41

9

2

42

%

78%

22%

64%

21%

16%

0%

View/Edit

View/Edit

View

View/Edit

#

205

160

45

102

33

25

0

Adverse Letters Delivered/Scheduled

RBPN Notices Delivered/Scheduled

79%

9%

0%

12%

88% Request Setup Change

81%

14%

0%

0%

5%

95%

46

24%

76%

100%

7% 0%

7%

86%

%

0%

Request Setup Changes



Managing Users

You can add, edit or delete users who have access to your customer, credit and lead information through the following process:

- 1. Log in to 700Dealer.com
- 2. Click on the "Users" link in the left-hand navigation bar
- 3. To edit a user's credentials, click the "Edit" link on the right
- 4. To delete a user, click the "Delete" link on the right
- 5. To create a new user, click on the "Copy" link on the right.

Administration							Search		Go
count Profile	A Hide Inactive							-	
nline Invoicing	UserID	Name	Usert.evel	UserType	Status	Dealer	City	Stat	Action
te security	cartercountydcjcudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
ealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
sers	cartercountydcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
ser Levels	cartercountyhyucudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
ata Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
itters	cchyundaidcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Delete Copy
adit Engine Menitor	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Delete Copy
	keystonechevycudi	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
send Lookup	keystonechevydrc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
ubcode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Delete Copy
pup AS Detail					12				

When you click on "**Edit**", you will be brought to a screen where you can make changes to the information.



Creating a New User

count Profile	✓ Hide Inactive								_	
line Invoicing	UserID	Name	lisert evel	liserType	Status	Dealer	City	State	Action	
security	cartercountydcjcudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	Copy
ilers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	Copy
rs	cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dele	Copy
Levels	cartercountyhyucudi	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dele	Copy
Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dek	Copy
rs	cchyundaidcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit Dek	Copy
t Engling Mapitar	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit Dek	Copy
	keystonechevycudi	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dek	Copy
О соокир	keystonechevydrc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dele	Copy
ode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit Dele	Copy
up					12					



To create a new user, it is easiest to find a similar user id, and select the "Copy" action, as highlighted in the previous step.

You can then fill in the new user information and make any changes in the setup necessary.



Viewing Invoices

Dealers can also view their monthly invoices online by selecting the "**Online Invoicing**" tab in the left-hand menu.

Administration	Invoice Date: 11-11-2018 • 1	Monthly Bills are available for 6 months	
	Billing Summary		
Online Invoicing Site security Obtains Users User Levels	Invoice Number: 605347 Past Due Balance Current Activity	\$0.00 \$1295.30	Forms 2002/redit W9 Form Addo Pary Settue Form ACH One Time Payment Authorization Form
Data Access Letters Craft Engine Maniter	Invoice Total	\$1295.30	SaleRep: MORRI & ASSOCIATES LLC NAD#: NE07GE
UserID Lookup	Online Payments	\$0.00	
Subcode Lookup	Auto Payments	\$0.00	
Popup			
DAS Detail			
Applicant List	Balance due by 12/11/2018	\$1295.30	
New Applicant	Manage Profiles	Pay Now	
Compliance	Payments made over phone or through mail	after invoice date are not reflected in BALANCE show	n here
🖅 Usage Analysis			
Administration	Invoice Details		
Dealer Summit	ELK GROVE KIA 8480 LAGUNA GROVE DR ELK GROVE CA 95757	INVOICE	700 Credit
neuroren NUW!	Invoice Number: 605347		Date: 11/11/2019

You should have been sent your <u>700Dealer.com</u> login credentials in one of our welcome emails to you. If you cannot locate your credentials or have any questions, you may send us an email or give us a call at the following: Support: (866) 273-3848 (Option 4) or <u>support@700Credit.com</u>.

