## Soft Pulls

EXPAND WHO YOU ARE SELLING TO IN THE SERVICE LANE WITH AUTOALERT

Soft pulls provide the information your DMS is missing when a vehicle that was not purchased at your store is in your dealership's service lane.

## <u>Auto</u>Alert\*

## Key benefits of the 700Credit soft pull prescreen integration in the CreditConvert platform include:

- 700Credit's prescreen provides amount owed on a vehicle, powering CreditConvert's Equity calculators so you know how much your customer has available for a new car.
- Current monthly payment, month's remaining on loan and more so current payment can be compared to new payment.
- Prescreens can be run automatically or manually on conquest customers (service not sold) resulting in more upsell opportunities in the service lane.
- CreditConvert's opportunity score is calculated based on credit data from the 700Credit prescreen to provide the most accurate score of the lead.
- Your customer's FICO® Score allowing, you to provide accurate monthly payment quotes on a new vehicle.

CreditConvert, powered by AutoAlert and 700Credit, puts the full power of prescreen technology into your hands.

## 866.273.3848 | sales@700credit.com





700Credit is the largest provider of credit, compliance, and soft pull solutions for automotive retailers.

www.700credit.com