



Quick Start Guide June 2019





## Welcome to 700Credit!

700Credit is the leading provider of credit and compliance solutions for the automotive industry. Our products and services have evolved through the years, as we continually collect feedback from our clients around the country. Our singular focus on the automotive industry has allowed us to create solutions that are easy to use and best fit the needs of our dealer clients.

## **Credit Reports**

We offer access to reports from the leading national credit companies, Experian, Equifax and TransUnion. Credit Reports contain information from credit grantors, courts, and collection agencies regarding the historical loans by the consumer. Credit Reports also include: scores (FICO and Vantage), and public records such as judgments, liens, and bankruptcies. They also may include previous employers, addresses and other names used. All 700Credit clients receive their choice of report format, score and ancillary products

## **Red Flags**

A Red Flag summary is provided with each report pulled, to alert you to information that appears to be genuine on the surface, but in reality, may be questionable. These warning messages focus on high-risk applicants, social security numbers, driver's licenses and addresses. Currently, there are more than 31 patterns for Red Flag alerts.

#### Adverse Action

700Credit has developed a solution to help keep your dealership in compliance with Adverse Action obligations. Our services can be tailored to fit your dealership's interpretation of the law and internal policies. We have also developed a base solution that follows industry best practice (and the best liability protection) to help keep you in compliance with federal and state laws and regulations.

#### **Risk-Based Pricing Notices**

Any time a credit report is retrieved through the 700Dealer System, a Risk-Based Pricing Score Disclosure Exception Notice is automatically generated. The Exception Notice must be delivered to the customer at or before consummation of the credit transaction or as soon as possible after the credit score has been obtained.

## **Out of Wallet Questions**

Out of Wallet (OOW) questions are available for every applicant processed through the Wayne Reaves platform. When a Red Flag alert occurs, your dealership must validate the person's identity. OOW questions are available instantly, providing multiple choice questions that would be hard for an identity thief to answer. If the consumer answers the majority of the questions correctly, their identity is verified and the alert is automatically resolved, allowing you to proceed with the transaction.

## **Auto Summary**

We are pleased to provide the first automotive profile summary designed exclusively for the industry. Our summary appears at the top of all reports pulled and it provides a quick snapshot of all auto-specific information contained in the credit report.





This brief guide walks you through how to pull, view and print credit reports from within your Wayne Reaves platform. If you have any questions, please feel free to reach out to our support desk at: (866) 273-3848 or email us at: support@700Credit.com





## Initial 700Credit Setup

- 1. The first thing you need to do is set up your system to use 700Credit. Click on the menu item "Utilities" and select "C: Credit Bureau Setup" to get to the "Credit Bureau Setup" screen.
  - 1. Select the "700Credit" radio button as circled below.
  - 2. Enter the Username and Password you were sent in an email from 700Credit.
  - 3. Select the bureaus you will be pulling from.
  - 4. Click the Save button.

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To sign up for this se	rvice, go to the 700 Credit v	veb site, or		
call 700 Credit at 1-86	96-273-3848			





# How to Pull a Credit Report

1. In the "Car Sales" module, choose the "Customer" tab.

Enter the customer's information. Once complete, click on "Credit Report" at the bottom right.

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2. Choose the desired bureau(s), then click on "Individual Credit Report.



 Double-check that the Buyer information is correct, then click "Get Report"

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City	LEXINGTON	
State	KY	
Zip	31220-	
DOB	11	$\frac{1}{N_{\rm g}}$ Run as a Test - No Charge. Will use Test Data and Give Back Test Results





Below is an example of how the credit report will be shown. At the top of the report is the red flag summary which alerts you to information that may be questionable regarding the applicant's social security number, driver's license or address. Out of wallet questions are available to help clear any alerts that are identified.

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## **INTRODUCTION TO 700Dealer.com**

You now have access to all of your applicant data – and much more – by logging in to the www.700dealer.com.

To begin, navigate to: 700Dealer.com and enter your username and password.

You should have been sent your 700Dealer.com login credentials in one of our welcome emails to you. If you cannot locate your credentials, you may send us an email or give us a call at the following:



Support: 866-273-3848 (Option 4) or email support@700credit.com.

When you log in to 700Dealer.com, you can view all of your credit applicants by selecting the **Applicant List** menu item in the left-hand column. You can select **Date Range** to view different timeframes. You can click on any of the names in the list to view the credit reports pulled, and their compliance letters generated.

Applicant List	Date Range : Last 30 Days 🔻				Bulk A	Action V QS Filter V	Search : sasburke
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ailhouse Queue	Applicant	Products	Status	Users	Dealer	Date	Action
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Applicant List	* 						
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Compliance	Applicant Details						
Usage Analysis	Applicant History						





## **COMPLIANCE DASHBOARD**

Our Compliance Dashboard closely monitors your efforts to ensure compliance processes are being followed. Issues of concern are highlighted in red for quick identification. We support both single and multi-rooftop views, ensuring you have your finger on the pulse of every compliance aspect in your business. Items supported on the dashboard include:

- Red Flag Alert Status
- OFAC Compliance
- Adverse Action Letter
- RBPN

## Lead Summaries For:

- QuickQualify
- Quick Application
- PreScreen

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## How you Benefit

- Ensure compliance processes are being followed
- Identify immediately when/where you are out of compliance
- Easily print audit reports
- Single and multi-point rooftop views

## **MANAGING USERS**

You can add, edit or delete users who have access to your customer, credit and lead information through the following process.

- 1. Log in to 700Dealer.com
- 2. Click on the "USERS" link in the left-hand navigation.
- 3. To EDIT a user's credentials, click the Edit link on the right.
- 4. To DELETE a user, click the Delete link on the right.
- 5. To Create a NEW user, click on the Copy link on the right.





unt Profile	Hide Inactive								
e Invoicing	UserID	Name	UserLevel	UserType	Status	Dealer	City	State	Action
ecurity	cartercountydcjcudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
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When you click on **Edit**, you will be brought to a screen where you can make changes to the information.

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		Interface	Password must cont	ain a lowercase character.	
ddress :			Password must cont	ain a numeric character.	
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ip : *	City : *	State :* Phone :	Password shouldn't	match with last four password	
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# Creating a New User

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Profile 🔺	Hide Inactive								
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3	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
	cartercountydcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
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19	cchyundaidcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit   Delete   Copy
t Engine Monitor	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
	keystonechevycudl	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit   Delete   Copy
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To create a new user, it is easiest to find a similar user id select the COPY action as highlighted above. You can then fill in the new user information and make any changes in the setup necessary.

	Password:	RetypePassword:*	Password Rules:	
st Name : *	Middle Name :	Last Name :	Password must be at least 8 characters long.	
			Password must contain an uppercase character. Password must contain a lowercase character.	
dress :			Password must contain a numeric character.	
00 W. Broadway	-		Password and Retype Password must match.	
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	Email	Password		
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Wayne Reaves

#### **Viewing Invoices**

Dealers can also view their monthly invoices online by selecting the "Online Invoicing" in the left-hand menu.

#### Invoice Date: 11-11-2018 Monthly Bills are available for 6 months 👌 Administration Billing Summary Account Profile Online Invoicing Site security Invoice Number: 605347 Forms 200Credit W9 Form » Dealers Past Due Balance \$0.00 » Dealers » Users » User Levels » Data Access » Letters » Credit Engine Monitor Auto Pay Setue. Form ACH One Time Payment Authorization Form CC One Time Payment Authorization Form SaleRep: MORRI & ASSOCIATES LLC NAD#: NE07GE Current Activity \$1295.30 Invoice Total \$1295.30 » UserID Lookup » Subcode Lookup » Popup » DAS Detail \$0.00 **Online** Payments \$0.00 Auto Payments Balance due by 12/11/2018 \$1295.30 Applicant List Pay Now Mew Applicant Manage Profiles Compliance Payments made over phone or through mail after invoice date are not reflected in BALANCE shown here 🖅 Usage Analysis Invoice Details Administration Dealer Summit ELK GROVE KIA 8480 LAGUNA GROVE DR **700**Credit INVOICE ELK GROVE CA 95757 **REGISTER NOW!** 11/11/2018 Invoice Number: 605347