

## Eliminate the guesswork when working a deal

QuickScreen can be easily integrated throughout the customer journey, giving dealers visibility to the FICO® score and equity position before placing a hard inquiry on the consumer's credit file.

# Prescreen - QuickScreen

**QuickScreen is a dealer-initiated soft-pull solution** that does not require a customer's SSN or DOB and does not affect their credit score. QuickScreen can be integrated with many applications at your store, giving you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away.

When you run a QuickScreen on a customer, you receive the following data:

- FICO® Score
- Summary of Auto Trade Lines including:
  - Current Monthly Payments
  - Current Auto Loan Interest Rates
  - Remaining Balance/Payoff Payment History
  - Months Remaining on Auto Loans

### How can QuickScreen enhance your dealership workflow?

1. Expand your dealership's service lane sales opportunities by filling in the gaps on customers who did not purchase the vehicle at your store.
2. OpportunityAlerts identify where the opportunities are within the prescreen report.
3. Improve closing ratios through credit insight.
4. Hold deal gross from quoting the right payment at the start of the deal.


**QuickScreen Results**

**Result:** Consumer Passed Quick Screen Criteria    **Score:** 727 (Tier 1)  
Powered by TU: FICO AUTO 08

Consumer Information:				
Name:	John Doe	Email:	jdoe@email.com	
Address:	123 Main St. Farmington Hills, MI 48334	Phone:	(999)-555-1234	

Auto Summary:				
Available Revolving Credit: \$3,881.00		Auto Inquiries last 30 days: 0		
Auto Trade Line 1				
Interest Rate:	Original Amount:	Original Terms:	No of Late Payments:	Monthly Payment
6.47%	\$12,886.00	60 Months	0	\$252.00
Percent Paid:	Estimated Payoff:	Remaining Terms:	Joint:	
100%	\$0.00	0 Months	NO	
Loan Type:	Trade Status:	Trade Open Date:		
Auto	Closed	11/11/2012		
Auto Trade Line 2				
Interest Rate:	Original Amount:	Original Terms:	No of Late Payments:	Monthly Payment
4.66%	\$16,045.00	61 Months	0	\$296.00
Percent Paid:	Estimated Payoff:	Remaining Terms:	Joint:	
100%	\$0.00	0 Months	NO	
Loan Type:	Trade Status:	Trade Open Date:		
Auto	Closed	07/21/2011		

**Certificate Status:**  
 Printed By: N/A  
 Confirmed By: N/A

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*OpportunityAlerts are color-coded graphic icons that alert the dealer to potential opportunities based on specific data points in the customer credit summary.*