

## Eliminate the guesswork when working a deal

QuickScreen can be easily integrated throughout the customer journey, giving dealers visibility to the FICO® score and equity position before placing a hard inquiry on the consumer's credit file.

## Prescreen - QuickScreen

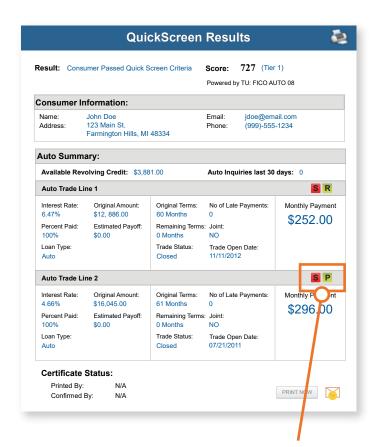
**QuickScreen is a dealer-initiated soft-pull solution** that does not require a customer's SSN or DOB and does not affect their credit score. QuickScreen can be integrated with many applications at your store, giving you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away.

## When you run a QuickScreen on a customer, you receive the following data:

- FICO® Score
- Summary of Auto Trade Lines including:
  - Current Monthly Payments
  - Current Auto Loan Interest Rates
  - Remaining Balance/Payoff Payment History
  - Months Remaining on Auto Loans

## How can QuickScreen enhance your dealership workflow?

- Expand your dealership's service lane sales opportunities by filling in the gaps on customers who did not purchase the vehicle at your store.
- **2.** OpportunityAlerts identify where the opportunities are within the prescreen report.
- 3. Improve closing ratios through credit insight.
- **4.** Hold deal gross from quoting the right payment at the start of the deal.



OpportunityAlerts are color-coded graphic icons that alert the dealer to potential opportunities based on specific data points in the customer credit summary.