

Welcome to the Pre-Screen Solution from 700Credit!

Eliminate the guesswork when working a deal with Pre-Screen from 700Credit! Pre-Screen seamlessly integrates with your Reynolds FOCUS or Contact Management platform so it is easy to access, easy to use.

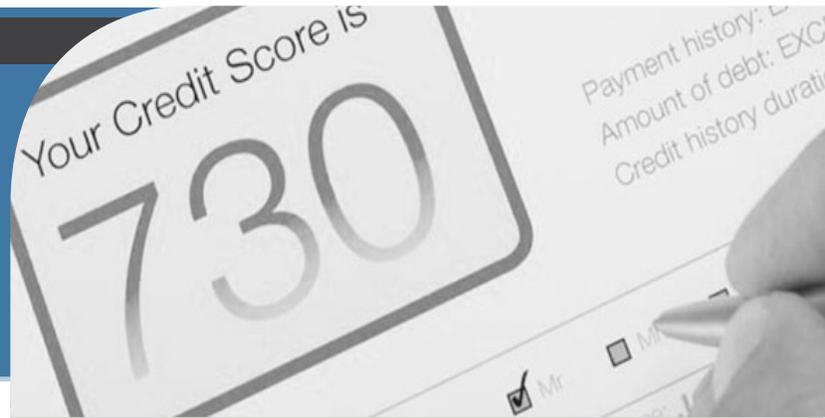
What if you knew your customer's FICO score and auto credit profile as soon as they walked into your dealership – or drive in for service? What if you had a solution to prioritize inbound leads before you pick up the phone? QuickScreen gives you visibility into your customer's credit profile before you work a deal, so you can work the right deal, right away, saving time and preventing a potentially uncomfortable situation for your customer.

Pre-Screen can be used in several scenarios within your dealership:

- » To qualify and prioritize inbound and internet leads
- » To mine for opportunities within your CRM
- » To prequalify in-store and service lane customers

How you Benefit:

- » Identify opportunities to upsell in the service lane
- » Minimizes the time spent with a customer by putting them in the right car, right away
- » No social security number or DOB needed from the customer
- » Helps to prioritize leads from all inbound sources by identifying your best opportunities based on credit profile
- » Auto credit profile data is instantly appended to your CRM making it easy to access
- » Improves closing ratios
- » Helps hold deal gross



PRESCREEN CERTIFICATE

Pre-Screen Results

Score: **686** (Tier 3) Result: Consumer Passed Prescreen Criteria
Powered by FICO Auto 04

Consumer Information

Name: Collette Akacomon
Address: 8 98th Dr.
FantasyIsland, IL 60760

Auto Summary

Available Revolving Credit: **\$47,074.00** Auto Inquiries last 30 days: **0**

Auto Trade Line 1			
Interest Rate: 0%	Original Amount: \$44,288.00	Original Terms: 48 Months	Late 24 months: 0
Percent Paid: 9.7%	Estimated Payoff: \$39,992.06	Remaining Terms: Joint: 38 Months	YES
			Monthly Payment \$458.00

Certificate Status

Printed/Emailed By: N/A
Confirmed By: N/A PRINT NOW

The Power of Pre-Screen Data

When you run a Pre-Screen on a customer, the following data is returned to the dealer:

- » Live FICO Score
- » **Summary of Auto Trade Lines Including:**
 - » *Current Monthly Payments*
 - » *Current Auto Loan Interest Rates*
 - » *Original loan term*
 - » *Number of late payments*
 - » *Remaining balance, Term, and Estimated Payoff*