# Soft Pulls

### BENEFITS OF PREQUALIFYING CUSTOMERS IN YOUR ROLLICK PLATFORM

Soft pulls provide a quick and inexpensive way to prequalify a consumer for a vehicle without placing a hard inquiry on their credit file. They do not require a SSN or DOB, and they provide dealers with a FICO<sup>®</sup> Score and full credit file so accurate quotes can be made earlier in the sales cycle.

# Rollick dealers receive these immediate benefits by adding soft pulls into their process:

- Accuracy in the monthly payment quotes provided to the consumer by your digital retailing platform sets the proper expectations which is critical to completing the sale and removing friction in the finance office.
- The FICO score and FULL CREDIT FILE you receive from your Rollick DR process is aligned exactly with your Finance Office's preferred Bureau and ScoreCard.
- There is no impact on a consumer's credit score when utilizing a soft pull, as no hard inquiry is placed on the file.
- Consumers that are prequalified early in the sales process are proven to generate higher lead conversion rate than those that were not.

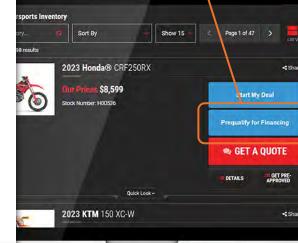
# Credit Report | Consumer Information: | Score: 618 | Powered by Ext FICO AUTO VS | Sand Onco Process | Stand Onco

## **QuickQualify Bundled Pricing**

Bundled Package	Cost	Transactions in Bundle	Cost per Transaction Over
Bundle #1	\$49.00	30	\$1.63
Bundle #2	\$99.00	65	\$1.52
Bundle #3	\$149.00	115	\$1.30
Bundle #4	\$249.00	200	\$1.25



Start benefiting from running soft pulls in Rollick & contact us today!



**Learn More** 

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