



User Guide

January 2018

Welcome to 700Credit!

700Credit is the leading provider of credit and compliance solutions for the automotive industry. Our products and services have evolved through the years, as we continually collect feedback from our clients around the country. Our singular focus on the automotive industry has allowed us to create solutions that are easy to use and best fit the needs of our dealer clients.

Credit Reports

We offer access to reports from the leading national credit companies, Experian, Equifax and TransUnion. Credit Reports contain information from credit grantors, courts, and collection agencies regarding the historical loans by the consumer. Credit Reports also include: scores (FICO and Vantage), and public records such as judgments, liens, and bankruptcies. They also may include previous employers, addresses and other names used. All 700Credit clients receive their choice of report format, score and ancillary products.

Red Flags

A Red Flag summary is provided with each report pulled, to alert you to information that appears to be genuine on the surface, but may be questionable. These warning messages focus on high-risk applicants, social security numbers, driver's licenses and addresses. Currently, there are more than 31 patterns for Red Flag alerts.

Out of Wallet Questions

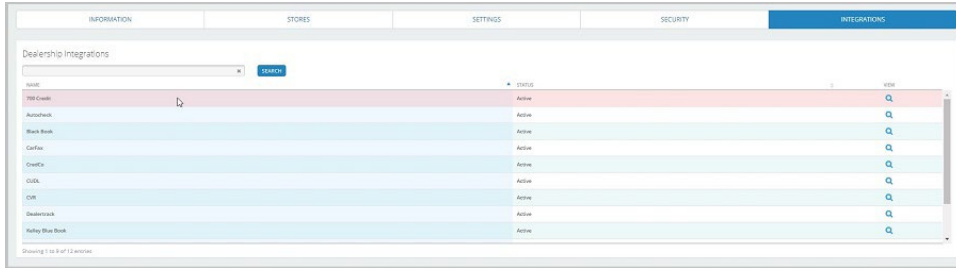
Out of Wallet (OOW) questions are available for every applicant processed through the platform. When a Red Flag alert occurs, your dealership must validate the person's identity. OOW questions are available instantly, providing multiple choice questions that would be hard for an identity thief to answer. If the consumer answers most the questions correctly, their identity is verified and the alert is automatically resolved, allowing you to proceed with the transaction.

Auto Summary

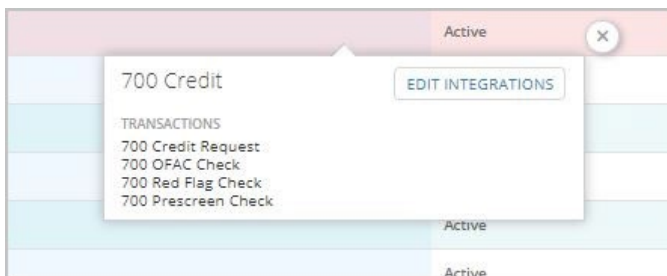
We are pleased to provide the first automotive profile summary designed exclusively for the industry. Our summary appears at the top of all reports pulled and it provides a quick snapshot of all auto-specific information contained in the credit report.

This brief guide walks you through how to pull, view and print credit reports from within your Autosoft platform. If you have any questions, please feel free to reach out to our support desk at: (866) 273-3848 or email us at: support@700Credit.com.

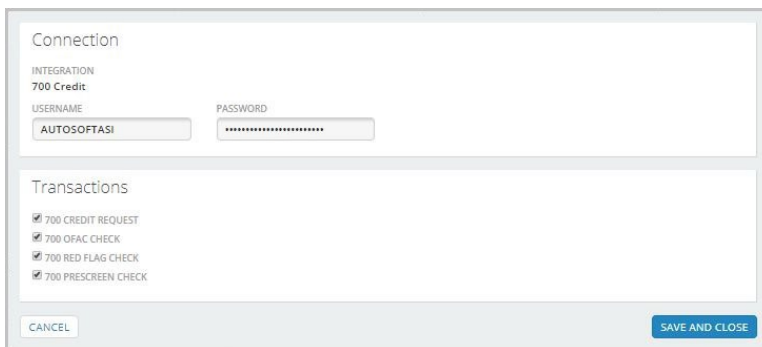
4. Select **700Credit** from the Dealership Integration list on the screen.



5. A quick-look card will display the transactions that have been activated for the integration. To add or remove products, click **Edit Transactions**.



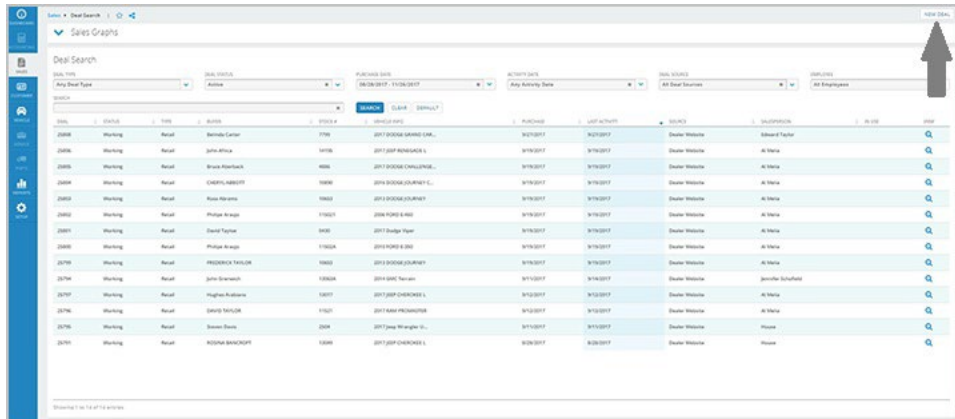
6. A pop-up will open. In the **Connection** card of the pop-up, enter your 700Credit **Username** and **Password**. In the pop-up's **Transactions** card, select the products you wish to make available. Click **Save and Close**.



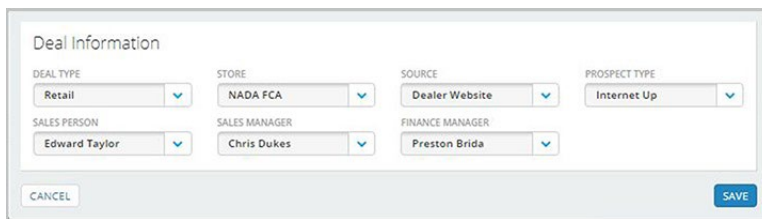
Requesting Credit within Application

Currently the 700Credit integration is available only from within the context of a deal.

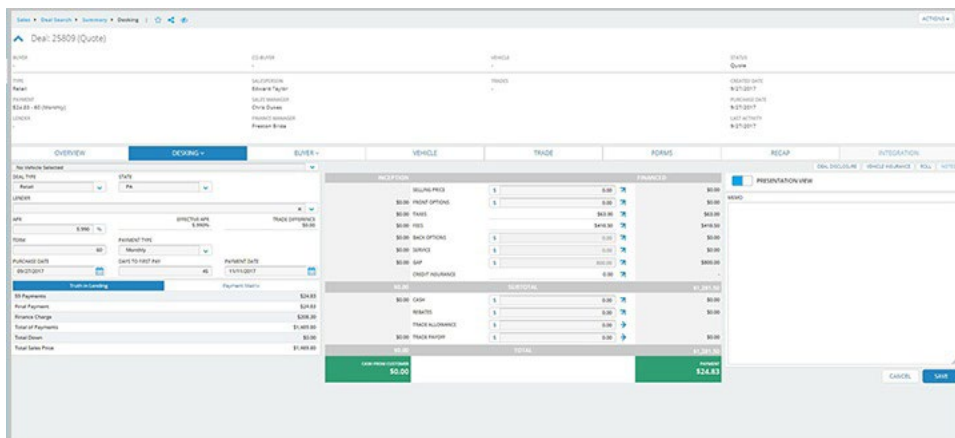
1. To start a deal, click the **Sales** application button in the left navigation bar. The Deal Search screen will open. Click the **New Deal** button in the upper-right corner of the screen.



2. The Deal Information pop-up will open. Review the information and make any necessary changes using the options menus. Click **Save** to save the information and start building the deal.

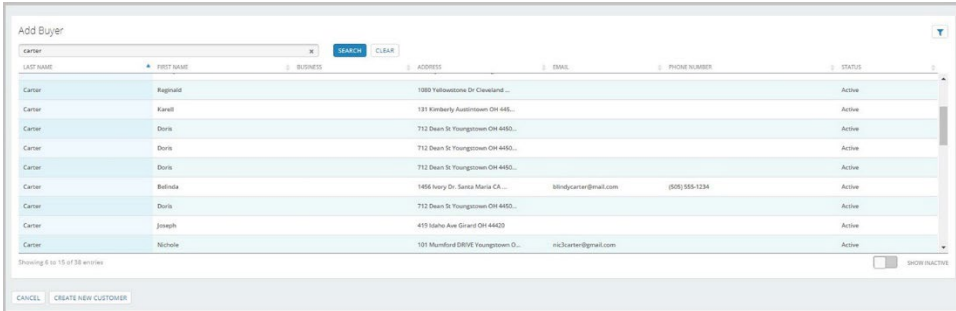


3. The new deal will open to its Desking page.



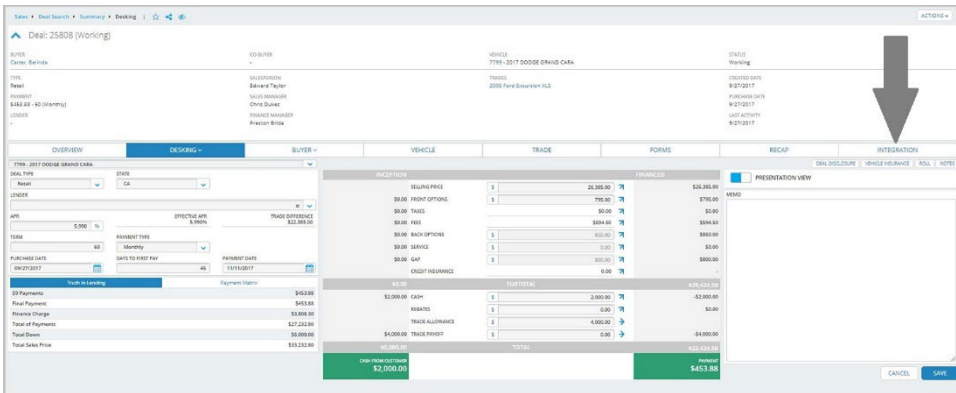
Add a buyer to the deal by hovering over the **Buyer** button on the bar below the Deal Summary Card and selecting **Add Buyer**.

- The Add Buyer pop-up will open. Type the name of the customer you'd like to search for, then click **Search**. Search results are displayed in the list below the search field. If the desired customer is found, simply click on the row to view a quick-look card, where you'll click **Add as Buyer**.

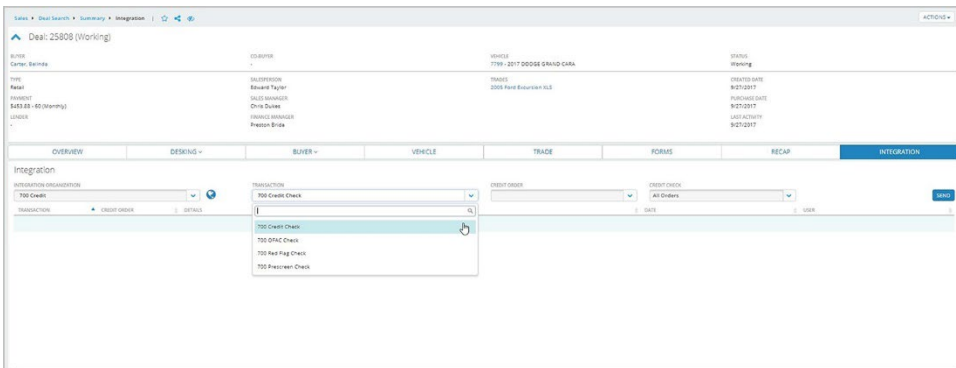


If the customer is not found, click the **Create New Customer** button to add the customer information manually.

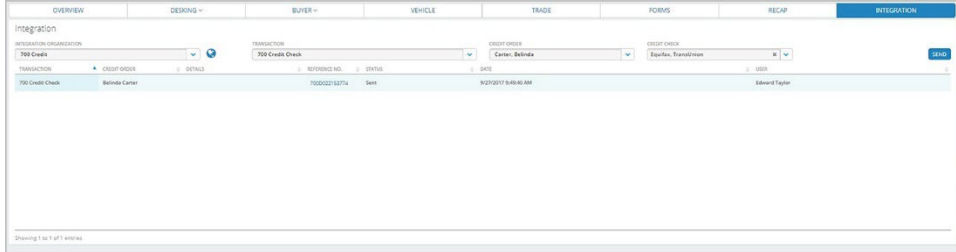
- You can continue to build the deal at this point or go straight to running a credit check on the buyer. To use the 700Credit integration, click the **Integrations** button under the Deal Summary Card on any page of the deal.



- The Integrations page will open. Select **700Credit** from the **Integration Organization** options menu, and select the desired integration transaction from the **Transactions** options menu.



7. Depending upon transaction type, there may be one or more selection criteria available. (Example, repositories to pull credit from.) When the desired selections are made, click **Send**.
8. Once the transaction is sent, it will be added to the Integration Transaction list.



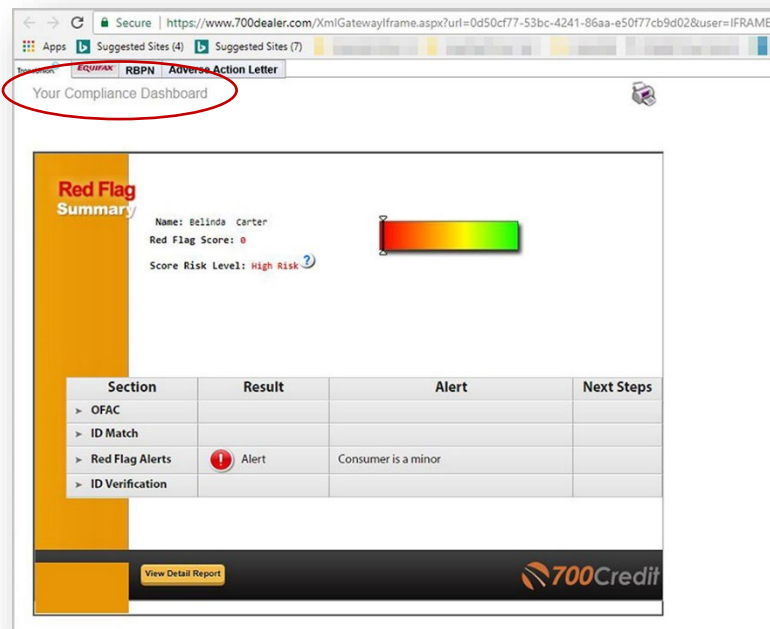
The screenshot displays the 'Integration' tab in the Autosoft 700Credit interface. At the top, there are navigation tabs: OVERVIEW, DESKING, BUYER, VEHICLE, TRADE, FORMS, RECAP, and INTEGRATION. Below these, there are several dropdown menus for 'INTEGRATION ORGANIZATION' (700Credit), 'TRANSACTION' (700 Credit Check), 'CREDIT OFFER' (Center, Selecta), and another 'CREDIT OFFER' (Equifax, TransUnion). A 'SEND' button is visible on the right. The main area contains a table with one transaction entry:

TRANSACTION	CREDIT OFFER	DETAILS	REFERENCE NO.	STATUS	DATE	USER
700 Credit Check	Center, Selecta		700022122714	Sent	9/27/2017 9:49:40 AM	Edward Taylor

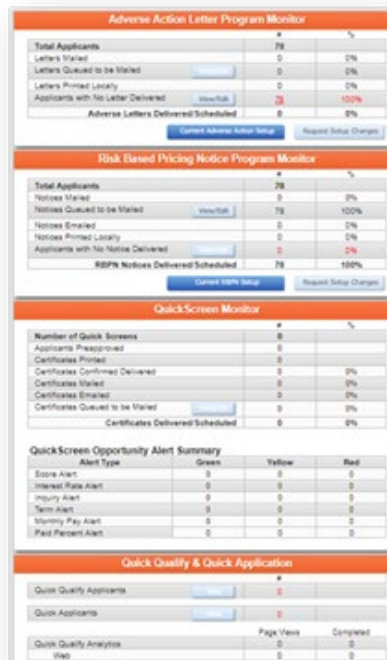
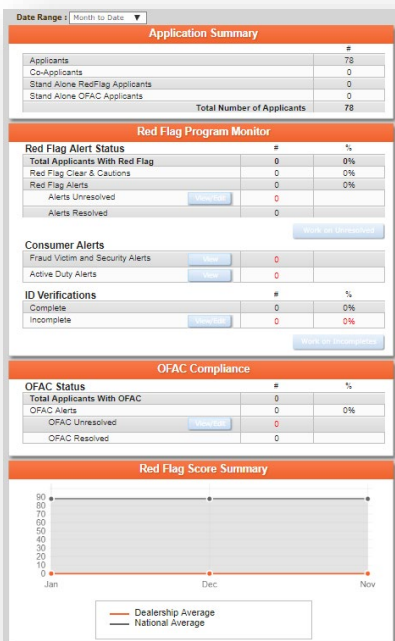
At the bottom left, it says 'Showing 1 to 1 of 1 entries'.

Click on the transaction's **Reference No.** in the list to open the 700Credit iFrame.

The user can access the Client Dashboard by clicking on the **Your Compliance Dashboard** hyperlink displayed in the upper-left corner of the 700Credit iFrame.



Our Compliance Dashboard tracks all credit activity and keeps dealer on track for all your compliance requirements.



IP Address

Autosoft DMS's Sales and F&I is a cloud-based application. The IP address of Autosoft's server is [74.112.1.113](#).