



# **USER GUIDE**

# **August 2021**



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## Welcome to 700Credit!

700Credit is the leading provider of credit and compliance solutions for the automotive industry. Our products and services have evolved through the years, as we continually collect feedback from our clients around the country. Our singular focus on the automotive industry has allowed us to create solutions that are easy to use and best fit the needs of our dealer clients. Today we have over 14,500 direct dealer clients using our products and services across the US.

#### **Credit Reports**

We offer access to reports from the leading national credit companies, Experian, Equifax and TransUnion. Credit Reports contain information from credit grantors, courts, and collection agencies regarding the historical loans by the consumer. Credit Reports also include: scores (FICO and Vantage), and public records such as judgments, liens, and bankruptcies. They also may include previous employers, addresses and other names used. All 700Credit clients receive their choice of report format, score and ancillary products.

#### **Red Flags**

A Red Flag summary is provided with each report pulled, to alert you to information that appears to be genuine on the surface but may be questionable. These warning messages focus on high-risk applicants, social security numbers, driver's licenses, and addresses. Currently, there are more than 31 patterns for Red Flag alerts.

#### **Out of Wallet Questions**

Out of Wallet (OOW) questions are available for every applicant processed through the platform. When a Red Flag alert occurs, your dealership must validate the person's identity. OOW questions are available instantly, providing multiple choice questions that would be hard for an identity thief to answer. If the consumer answers most the questions correctly, their identity is verified, and the alert is automatically resolved, allowing you to proceed with the transaction.

#### **Risk-Based Pricing Notices**

Following the National Automobile Dealers Association (NADA) and National Independent Automobile Dealers Association (NIADA) recommendations, our solution uses the Exception Notice option, otherwise known as Model Form B-4 and Model Form B-5, for those instances where a score is not returned on the consumer.





#### **Adverse Action Letters**

We have developed a base solution that follows industry best practice (and the best liability protection) to help keep you in compliance with federal and state laws and regulations. Our services can be tailored to fit your dealership's interpretation of the law and internal policies.

This guide will walk you through our soft pull (QuickQualify) integration with the TradeVue platform.



## Introduction to QuickQualify - Consumer Prequalification from 700Credit!

**QuickQualify** is a soft-pull solution which places a soft inquiry on the consumers file, that does not require a consumer's SSN or DOB – only name and address required. For each consumer that fills out the prequalification form and gets pre-approved, dealers receive:

- > Live FICO Score
- > Available Revolving Credit
- > Auto Inquiries last 30 days
- > Summary of Auto Trade Lines Including:
  - o Current Monthly Payments
  - Current Auto Loan Interest Rates
  - Remaining Balance / Payoff
     Payment History Months
  - Remaining on Auto Loans

You can use this information to put the consumer in the right vehicle with the right financing, right away!

	હ્ય	скорашу	Results	
esult: Appli	cant Found		Score: 618	
			Powered by EX: FICO A	AUTO V8
Consumer Ir	nformation:			
Name: John Address: 123   Farm	i Doe Main St. hington Hills, MI 483	34	Email: jdoe@email.c Phone:(999)-555-123	com 34
Auto Summ	ary: volving Credit: \$1.45	9.00	Auto Inquiries last 3	) davs: 0
Available Rev	•		•	
Auto Trade Li	ne 1			
Auto Trade Li Interest Rate: 17.52765%	ne 1 Original Amount: \$17,079.00	Original Terms: 73 Months	No of Late Payments: N/A	Monthly Payment
Auto Trade Li Interest Rate: 17.52765% Percent Paid: 81.12%	ne 1 Original Amount: \$17,079.00 Estimated Payoff: \$3,224.00	Original Terms: 73 Months Remaining Terms: 6 Months	No of Late Payments: N/A Joint: NO	Monthly Payment \$382.00
Auto Trade Li Interest Rate: 17.52765% Percent Paid: 81.12% Loan Type: Auto	ne 1 Original Amount: \$17,079.00 Estimated Payoff: \$3,224.00	Original Terms: 73 Months Remaining Terms: 6 Months Trade Status: Open	No of Late Payments: N/A Joint: NO	Monthly Payment \$382.00

#### **Credit Report Option**

With our QuickQualify platform, dealers have the option of either getting the soft-pull results as shown above, or you can opt to receive a full credit file from all three bureaus: **Equifax, TransUnion** and **Experian**.

We **STRONGLY** suggest you set up your prequalification bureau to match the bureau and scorecard that matches your credit bureau used in your F&I office.

Note: This report can only be used for informational purposes and CANNOT be used to fund the deal.

		Te	ansUnion					
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2 BERARD CT		SSN: 000-0	SSN: 000-00-9967			09/01/1999		
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					Subscriber Name:	FE	IC .	
					Sub Code:	C	0001208F	
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21 HIGH DAM RD	W	AREHAM	ма	02571				
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## **Lead Data Notification**

Dealers receive their prequalified leads in a variety of methods including:

Feom: 700C Test			_
Seet: Wednesday, August 1, 2018 9:07 AM			
Tet Sravya Chaganti « <u>schaganti § 700credit.com</u> >			
Subject: Web Application Received			
inputance right			
SANOOHONDA has received a web application			
The quick applicant details are given below			
Date and Time 8/1/2008 8:05:51 AM Status: Applicant Score of O was b	aelow sutoff of 500		
View Quick Quality Report			
Applicant Information			
Name : Days / Damy			
Address : 123 Mais St			
Chicago, IL 60750			
Phone Number : (217):171-3878	Mobile # : (321) 657-4876	Email Id sockagantif: 700erolit.com	
Products :			
Employment information			
Emplayer Name :test	Occupation :Test	Employer Phone :(567) 567-5675	
Month Salary :4500	Other Income (200)	How Long 15 Years, 5 Meetin	
Other Income Source stry	Other Income Amount :1000	Other Income Frequency :2	

#### 1. Email & text notifications

Notifications can be sent to any email address you specify as well as to a mobile phone. The notification will either indicate an Approved or Not Approved status. Credit score will not be included as in is not allowed to be sent through email. You will need to log in to 700Dealer.com to view the full soft-pull information (see below). Email format can be in HTML or in plain text.

Emails contain a "View Results" button. When a dealer clicks on the button, they will be prompted to log in to the 700Dealer.com portal before being served up the QuickQualify results in an iframe. This new feature enables dealers to get access to the consumer's FICO® score and auto tradeline data quicker, so they can put together the best deal right away to present to the customer, before they move on to other stores.

#### 2. QuickMobile App

The 700Credit Mobile Dealer App is specifically designed for our dealers to manage their soft-pull leads generated by the QuickQualify solution from a single, secure platform.

From this simple interface you can:

- Receive alerts when consumers complete the QuickQualify web form
- Optimize your interactions with applicants through text and mobile dialing
- > View a list of all applicants and immediately click on any applicant to view the live credit score and credit file information
- > Set filters to view leads from a specific period of time.
- > Dealers can forward the QuickQualify URL via text or email for consumers to complete from their devices.

The 700Credit Mobile Dealer App is available for both mobile phone (Apple & Android) and tablet formats, iOS 11 or higher and Android 5.0 or higher. Each format includes a secure login for easy access to all your pre-qualified applicants.





#### The 700Credit QuickMobile Dealer App is

available for both mobile phone (iOS & Android) and tablet formats. It is offered at no charge and can be downloaded from the Apple and Android App Stores by searching for "700Credit" or by scanning the QR Code to the right. Please contact our support team if assistance is required: (866) 273-3848.

# 

QUICKOUALIEY

REPOR

#### 3. DMS & CRM

Leads can also be sent to a variety of thirdparty CRM/DMS systems including DealerTrack, RouteOne, and VIN Solutions just to name a few. While not all CRM/DMS systems can accept leads, ask your setup representative if yours is supported, as we add more every month.

## Viewing Lead Data from your CRM

QuickQualify leads can be sent to your CRM (set up during your initial implementation).

When you click on the link in your CRM to view the customer's soft-pull credit data, you will be served up a 700Dealer.com login screen.

Once you enter your 700Dealer.com user id and password, you will be redirected to the results screen as shown here.

			CREDIT REP	ORT		
	for the pur	poses of Pre-qualify	ing only, not to be used	for credit application	n, a full file is requ	sired
			experia	n		
					Date: 07/06/	2018 5-29-20 AM
EL CAJON, O	HILL ST				Date: 01100	2010 3:23:20 PLNI
PREVIOUS.	ADDRESSES					
Name	Cit	ty CAJON	State CA	<b>Zip</b> 92022	Date Repo 04/08	orted
EMPLOYME	INT					
Current Previous	Employer BIGGS HARLEY BARONA	DAVIDSON	Occupation	Date Hired 03/07/2014 02/22/2006	End Date 03/07/2014 02/22/2006	Date Rpt 03/14 02/06
SN Verified :N	700 0000 083 SSN NOT PROV	TDED				
Score Sum	mary					
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## **TradeVue Implementation**

### **Consumer Experience**

TradeVue has integrated our consumer prequalification platform – QuickQualify – with the TradeVue web and mobile-based vehicle trade-in estimator. Once a consumer goes through the process of entering their vehicle information – either on a mobile device or web-based experience – they are delivered a vehicle report as shown here.

Consumers have the opportunity to get prequalified by clicking on the "Get My Score" link at the bottom of their vehicle report as circled here.



Trade Overview (Subject to	physical inspection)
2015 Acura RDX Technology Pa	ckage
Body Style	suv
Engine	350L 6cyl (premium unleaded (recommended))
Transmission	6 speed Shiftable automatic
Drivetrain	AWD (all wheel drive)
Mileage	72010
Condition	Average
Estimated Trade Range	\$14,584 - \$15,652
Your Credit Score Range	Get My Score

This screen pops up to provide the consumer information on what getting prequalified entails. If they want to continue, they click the **"Get My FREE Credit Score Range Now!** Button.







A consumer prequalification form will pop up either on their mobile device or laptop (depending on where they are working the process). Consumer enters address – no SSN or DOB required, no effect on consumer credit score – and hit the Submit button. Information is sent to 700Credit to run the soft-pull, data is sent back to the dealer.

Consumer will receive their credit score range as shown here.



Millio starn yes	a ment this seat of farming back grant bins was with free a
	Excellent (781-850) 23% of people fall in this range
are a	Good (661-780) 38% of people fall in this range *Your score is within this range
	Fair (601-660) 13% of people fall in this range
	Poor (500-600) 21% of people fall in this range
V	Very Poor (300-499) 5% of people fall in this range





Once the prequalification is run, the consumer is provided the opportunity to view their SCORE RANGE by clicking the "Good" link circled here.



The consumer will be served up their score range with description as shown here.





## TradeVue Dashboard

Dealers can view all customer prequalification data (summary and credit report) by:

- 1. Log into the **Dashboard**
- 2. Select the **TradeVue** menu item in the left navigation.
- 3. Select the **Activity** menu item.
- You will be brought to the list of customers that have gone through the TradeVue process.

If a customer clicks to get started and completes the prequalification process, you will see a **"\$ Credit Report**" button in the right-hand column. Click on this link to see the consumer's prequalification results.









Dealer can select either the QuickQualify or Credit Report tab to see either result.





## Introduction to 700Dealer.com

As a customer of 700Credit, you have access to your own personal credit portal at <u>www.700dealer.com</u>. You should have received your username and password in a welcome email from 700Credit. If you did not receive this email, or have misplaced it, please send an email to: <u>support@700credit.com</u>, or call: 866-273-3848.



When you log in to 700Dealer.com, simply click on the **Applicant List** menu item in the left-hand column and you will see a list of all. You can select **Date Range** to view different timeframes.

By clicking on any name in the list, you can view their full credit report, red flag, and a link to their compliance dashboard.

Applicant List	Date Range : Last 30 Days •				Bulk Action V No Filter V Search : sasburke
plicant List	Applicant				
iihouse Queue	Applicant	Products	Status	Users	Dealer Date Action
	ronald E kirkbride	00 (592)	Completed	qq_berglundchryslerjeet d	dodgefiatberglund chrysler 12/24/18 3:15 AM <u>View Details Edit Submit Letter</u>
	<u>i</u> 6	EQ (681)	Completed	berglundfiatel	beralund chrysler 12/22/18 5:49 PM View Details Edit Submit Letter
	10	EQ (648)	Completed	berglundfiatel	QuickScreen Results
		OFAC	Completed	berglundfiatel	
					Norre 606 (Ter 6) Invest Passed Quick Screen Centers Presently 1Q Lynds, Tak Screen 3.0
	0	EQ (754)	Completed	berglundfiatel	Concerner Information
	0	EQ (617)	Completed	berglundfiatel	New Test Presente Address Tell Serieser In
		■Q (617) THR	Completed	berglundhatel	Farmery Island, S., 40"90
_	0	EQ (746)	Completed	berglundfiatel	Auto Summary Invite Institute Costs \$13,173,00 January lat 10 days 0
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					Innexed Ram Original Annexed Original Terms No. Law Parments Monthly Parment 27,54545, 59,645,60, 120 Maardas 0, 5217,00
Applicant List				Next	Provid Pad Estando Pa de Romana Dona Lost
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					12345
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					VD black Low Port Tube Bases
					VIX AND LEASE Open
					12345
					Contificate Status
					Found In: N/A Conferent In: N/A
					Provident   Enter





#### **Managing Users**

You can add, edit or delete users who have access to your customer, credit and lead information through the following process.

- 1. Log in to 700Dealer.com
- 2. Click on the "USERS" link in the left-hand navigation.
- 3. To **EDIT** a user's credentials, click the Edit link on the right.
- 4. To **DELETE** a user, click the Delete link on the right.
- 5. To **Create a NEW user**, click on the Copy link on the right.

Administration							Search		Go
ccount Profile	▲ Hide Inactive								
nline Invoicing	UserID	Name	UserLevel	UserType	Status	Dealer	City	State	Action
lite security	cartercountydcjcudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
Dealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
Jsers	cartercountydcpg	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
User Levels	cartercountyhyucudl	CU DL Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit   Delete   Copy
Data Access	cartercountyhyudc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit   Delete   Copy
etters	cchyundaidcpq	ElendSolutionsPQ Interface	Dealer User	Gateway User	Active	Carter County Hyundai	Ardmore	OK	Edit   Delete   Copy
redit Engine Magitor	fchavez	Frank Chavez	Dealer Admin	ODE User	Active	Carter County Dodge Chrysler Jeep	Ardmore	OK	Edit   Delete   Copy
Fredit Engine Wormon	keystonechevycudl	CU DL Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit   Delete   Copy
usenti Lookup	keystonechevydrc	Drive Centric Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit   Delete   Copy
Subcode Lookup	keystonegbg	Gubagoo Interface	Dealer User	Gateway User	Active	Keystone Chevrolet	Sand Springs	OK	Edit   Delete   Copy
opup AS Detail	-				12				

When you click on **Edit**, you will be brought to a screen where you can make changes to the information.

In a state at	Decouverdut	DebuseDecourds			
cartercountydricud	Password;	Recyperassword:	Password Rules	:	
Einst Name : "	Middle Name :	Last Name :	Password must be	at least 8 characters long.	
CU DL		Interface	Password must co	ntain an uppercase character.	
Uddance i			Password must co	ntain a lowercase character.	
Address :		1	Password must co	ntain a numeric character.	
Seco w. Broadway	Chu I	Chata at Dhana a	Password and Ret	ype Password must match.	
ZIP :	Ardmore	State :	Password shouldn	t match with last four password	
Empil Address : •					
support@700credit.c	om Email	Password			
User SetUp Infor	mation				
User Type : *	User Level :*				
Gateway User	Dealer User	<ul> <li>AutoGenerate Letter is on</li> </ul>			
Dealer :			Select Default Dealer :		
Carter County Hyun	dai T		Ψ		
Disable User	-		<u> </u>		
From IP	To IP	AddAnotherIpRar	192		
206.80.1.1	206.80.255.25	5 Edit Delete			
Restrict Days of w	eek and time of day access				
Show in OuickAnn	Drondown				
Login Required	Diopuomi				
Security Questions					
Question 1:	city where company	y is located	Answer 1:	Ardmore	-
	city where company	v is located	Answer 2:	Ardmore	
Question 2:					



support@700credit.com | (866) 273-3848

## **Creating a New User**

Administration							Search		Go
Account Profile	✓ Hide Inactive								
Online Invoicing Site security	UserID	Name CLI DL Istarfaca	UserLevel	UserType	Status	Dealer Caster Causty Dedae Charles Jaco	City	State	Action
Dealers	cartercountydcjdc	Elend Solutions Interface	Dealer User	Gateway User	Active	Carter County Dodge Chrysler Jeep	Ardmore	ОК	Edit   Delete   Copy
User Levels Data Access Letters Credit Engine Monitor UserID Lookup Subcode Lookup	cartercountyhyucudl cartercountyhyudc cchyundaidcpq fchavez keystonechevycudl keystonechevydrc. keystonegbg	CU DL Interface Elend Solutions Interface ElendSolutions/Q Interface Frank Chavez CU DL Interface Drive Centric Interface Gubagoo Interface	Dealer User Dealer User Dealer User Dealer Admin Dealer User Dealer User Dealer User	Gateway User Gateway User Gateway User ODE User Gateway User Gateway User Gateway User	Active Active Active Active Active Active Active Active	Carter Courty Hyundai Carter Courty Hyundai Carter Courty Hyundai Carter Courty Hyundai Carter Courty Dodge Chrysler Jeep Keystone Chevrolet Keystone Chevrolet Keystone Chevrolet	Ardmore Ardmore Ardmore Ardmore Sand Springs Sand Springs Sand Springs	OK OK OK OK OK OK	Edit Delete Copy Edit Delete Copy
Popup				N.	1 2				

To create a new user, it is easiest to find a similar user id select the **COPY** action as highlighted above. You can then fill in the new user information and make any changes in the setup necessary.

User Information	
Michine         Provide"         Micro Annuel."           Micro II         Micro Annuel."         Micro Annuel."           Micro Annuel.         Micro Annuel."         Micro Annuel."	Presented Robert States & Roberts Nog. Presented and Control and A Control Nog. Presented and Control and A Control Nog. Presented and A Control No. States and A Control No. Presented and Angle Presented Andron Andro. Presented Angle Presented Androit Not States and Andro.
User SetUp Information	
Denoise Your Y Leader Unit Y Additionated Utility is to additionated Utility in Denoise Units Additionated Utility in De	Takat halah (ana - ) [] = tra Gundangati van (n. * ) ]
Gateway User Information	
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in the service of the	treated ← Automatic ← Reader ← Reader ← Representation ← Automatic ← Contraction Viets Contract ← Pate Lane



## **QuickApplication and QuickQualify Lead Analytics**

We are pleased to share our latest enhancement to the QuickApplication and QuickQualify products! Dealerships can now view reports on lead traffic and conversions generated by both QuickApplication and QuickQualify web forms from within their 700Dealer.com portal. These reports will show both:

- > the dealer consumers who visited the web applications
- > the consumers that completed the form(s).

In addition, activity from specific banner placements can be tracked by utilizing the lead source option.

The tables to the right provide examples of both the new lead behavior and the lead source analytics.

\*\* Reports can also be configured to be automatically emailed to your dealership on a daily, weekly or monthly basis

Dealer Name	User ID	Page View			Bounce Volume				Completion Volume			
		Mobile	Web	Total	Mobile	Web	Total	%	Mobile	Web	Total	%
uickQualify Lead Beha	vior Information											
Dealer Name	User ID		Page Vie	w	Bound		ce Volume		Completi		on Volume	
		Mobile	Web	Total	Mobile	Web	Total	%	Mobile	Web	Total	%
Florida Fine Cars	QQ_ffchollywoo d	250	137	387	214	105	319	82	36	32	68	17
Florida Fine Cars	QQ_floridafinec ars	207	157	364	194	146	340	93	13	11	24	6
Florida Fine Cars - Miami	QQ_ffcmiami	741	479	1220	610	390	1000	81	131	89	220	18
Florida Fine Cars - Miami	QQ_floridafineM iami	546	425	971	504	390	894	92	42	35	77	7
Florida Fine Cars Margate	QQ_ffcarsmarga te	393	355	748	336	311	647	86	57	44	101	13
Iorida Fine Cars West Palm Beach	QQ_ffcwestpaim beach	488	290	778	446	275	721	92	42	15	57	7
florida Fine Cars West Palm Beach	QQ_ffcwpb	544	317	861	455	262	717	83	89	55	144	16
QuickApp Lead Source I	nformation											
QuickQualify Lead Sour	ce Information			Dama Maura	Dana Ma		Paumos	Comulate	Com	lation #		
DuickQualify Lead Sour Dealer Name	ce Information	Source	ce	Page Views	Page Vie	w %	Bounce	Complete	Comp	letion %		
QuickQualify Lead Source Dealer Name Forida Fine Cars	ce Information	Sour	ce	Page Views	Page Vie	w %	Bounce	Complete	Comp	letion %		
DuickQualify Lead Sour Dealer Name Florida Fine Cars	Ce Information User Name QQ_ffchollywoo d	Sour	ce	Page Views	Page Vie	w %	Bounce 13	Complete 20	Comp	letion %		
DuickQualify Lead Sour Dealer Name Forida Fine Cars	Ce Information User Name QQ_ffchollywoo d QQ_ffchollywoo d	Source No Inform	ce nation	Page Views 33 354	Page Vie 4 47	w %	Bounce 13 306	Complete 20 48	Comp	letion % 21 52		
DuickQualify Lead Sour Dealer Name Forida Fine Cars	Ce Information User Name QQ_ffchollywoo d QQ_ffchollywoo d QQ_ffchollywoo d QQ_ffchollymoo rs	Source No Inform VDP	ce nation	Page Views 33 354 27	Page Vie 4 47 3	rw %	Bounce 13 306 14	20 48 13	Comp	21 52 14		
DuickQualify Lead Sour Dealer Name Florida Fine Cars	Ce Information User Name QQ_ffchollywoo d QQ_ffchollywoo d QQ_fforidafineca rs QQ_fforidafineca rs	Source No Inform VDP No Inform Finance	nation hation Page	Page Views 33 354 27 337	Page Vie 4 47 3 44	w %	Bounce 13 306 14 326	Complete 20 48 13 11	Comp	21 52 14 11		
DuickQualify Lead Sour Dealer Name Forida Fine Cars Forida Fine Cars - Miami	Ce Information User Name Qffchollywoo d Qffchollywoo d Qfforidafineca rs	No Inform VDP No Inform Finances	aation hation Page	Page Views 33 354 27 337	Page Vie 4 47 3 44	w %	Bounce 13 306 14 326	20 48 13 11	Comp	21 52 14 11		
DuickQualify Lead Sour Dealer Name Porida Fine Cars	Ce Information User Name CO_ftchollywoo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d CO_ftchollymo d C C CO_ftchollymo d C C C C C C C C C C C C C C C C C C	Source No Inform VDP No Inform Financel	nation phation Page	Page Views 33 354 27 337 1112	Page Vie 4 47 3 44 50	w %	Bounce 13 306 14 326 965	20 48 13 11 147	Comp	21 52 14 11 49		

## Lead Behavior Analytics for QuickApplication and QuickQualify Applicants

By adding source information as a query string to QuickApplication and QuickQualify URLs, our new analytical reporting allows dealers to track lead (consumer) behavior in multiple ways. You'll now be able to determine:

- > how your leads are landing on the form page (i.e. specific location from your website or via banner ad), defined as source information
- > # of page views (click rates)
- > # of consumers that bounced from the form page (leads that land on the form page, but navigate to another site without filling out the form)
- > # of consumers that completed the form page.



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## **Accessing Reports**

Once you have your website set up with the correct redirect URLs, you can go in to your 700Dealer portal at any time to review your analytics. Here are the steps to follow to access your report:

- 1. Log in to 700Dealer.com
- 2. Click on the "Usage Analysis" Tab as circled below.
- 3. Management Reports
- 4. QuickApplication or QuickQualify Insights Report
- 5. Run the report based on Date Range selected via the dropdown.



